

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
September 30, 2017

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This financial information should be read in conjunction with State Street's news release dated October 23, 2017.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
CONSOLIDATED FINANCIAL HIGHLIGHTS

	Quarters							% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q16	3Q17	YTD 3Q17 vs. YTD 3Q16
(Dollars in millions, except per share amounts, or where otherwise noted)												
Revenue:												
Fee revenue	\$ 1,970	\$ 2,053	\$ 2,079	\$ 2,014	\$ 2,198	\$ 2,235	\$ 2,242	7.8%	0.3%	\$ 6,102	\$ 6,675	9.4%
Net interest income	512	521	537	514	510	575	603	12.3	4.9	1,570	1,688	7.5
Gains (losses) from sales of available-for-sale securities, net	2	(1)	6	2	(40)	—	1	nm	—	7	(39)	nm
Losses from other-than-temporary impairment, net	—	—	(2)	—	—	—	—	nm	—	(2)	—	nm
Total revenue	2,484	2,573	2,620	2,530	2,668	2,810	2,846	8.6	1.3	7,677	8,324	8.4
Provision for loan losses	4	4	—	2	(2)	3	3	nm	—	8	4	(50.0)
Total expenses	2,050	1,860	1,984	2,183	2,086	2,031	2,021	1.9	(0.5)	5,894	6,138	4.1
Income before income tax expense	430	709	636	345	584	776	822	29.2	5.9	1,775	2,182	22.9
Income tax expense (benefit)	62	92	72	(248)	82	156	137	90.3	(12.2)	226	375	65.9
Net income (loss) from non-controlling interest	—	2	(1)	—	—	—	—	nm	—	1	—	nm
Net income	368	619	563	593	502	620	685	21.7	10.5	1,550	1,807	16.6
Net income available to common shareholders	\$ 319	\$ 585	\$ 507	\$ 557	\$ 446	\$ 584	\$ 629	24.1	7.7	\$ 1,411	\$ 1,659	17.6
Diluted earnings per common share	\$.79	\$ 1.47	\$ 1.29	\$ 1.43	\$ 1.15	\$ 1.53	\$ 1.66	28.7	8.5	\$ 3.54	\$ 4.35	22.9
Average diluted common shares outstanding (in thousands)	403,615	398,847	393,212	389,046	386,417	380,915	378,518	(3.7)	(0.6)	398,413	381,779	(4.2)
Cash dividends declared per common share	\$.34	\$.34	\$.38	\$.38	\$.38	\$.38	\$.42	10.5	10.5	\$ 1.06	\$ 1.18	11.3
Closing price per share of common stock (as of quarter end)	58.52	53.92	69.63	77.72	79.61	89.73	95.54	37.2	6.5	69.63	95.54	37.2
Ratios:												
Return on average common equity	6.8%	12.4%	10.6%	12.1%	9.9%	12.6%	13.0%	240 bps	40 bps	9.9%	11.9%	200 bps
Return on tangible common equity ⁽¹⁾	10.6	14.8	15.8	17.7	16.0	17.3	18.0	220	70	15.8	18.0	220
Pre-tax operating margin	17.3	27.6	24.3	13.6	21.9	27.6	28.9	460	130	23.1	26.2	310
Common equity tier 1 risk-based capital ⁽²⁾	12.3	12.0	12.3	11.7	11.2	12.0	12.6	30	60	12.3	12.6	30
Tier 1 risk-based capital ⁽²⁾	14.9	15.0	15.4	14.8	14.4	15.1	15.7	30	60	15.4	15.7	30
Total risk-based capital ⁽²⁾	17.1	17.1	17.6	16.0	15.4	16.2	16.8	(80)	60	17.6	16.8	(80)
Tier 1 leverage ⁽²⁾	6.9	7.0	6.8	6.5	6.8	7.0	7.4	60	40	6.8	7.4	60
Tangible common equity ⁽³⁾	6.7	6.7	6.5	6.4	6.6	6.8	6.9	40	10	6.5	6.9	40
At quarter-end:												
Assets under custody and administration (in trillions) ⁽⁴⁾	\$ 26.94	\$ 27.79	\$ 29.18	\$ 28.77	\$ 29.83	\$ 31.04	\$ 32.11	10.0%	3.5%	\$ 29.18	\$ 32.11	10.0%
Asset under management (in trillions)	2.30	2.30	2.45	2.47	2.56	2.61	2.67	9.3	2.6	2.45	2.67	9.0
Total assets	243,685	255,386	256,140	242,698	236,802	238,274	235,986	(7.9)	(1.0)	256,140	235,986	(7.9)
Investment securities	102,298	103,121	99,888	97,167	94,639	95,255	93,088	(6.8)	(2.3)	99,888	93,088	(6.8)
Deposits	185,516	193,130	198,766	187,163	183,465	181,416	179,263	(9.8)	(1.2)	198,766	179,263	(9.8)
Long-term debt	10,323	11,924	11,834	11,430	11,394	11,737	11,716	(1.0)	(0.2)	11,834	11,716	(1.0)
Total shareholders' equity	21,496	22,073	22,150	21,219	21,294	22,068	22,497	1.6	1.9	22,150	22,497	1.6

⁽¹⁾ Return on tangible common equity is calculated by dividing year-to-date annualized net income available to common shareholders (GAAP-basis) by tangible common equity.

⁽²⁾ In early 2014, we announced that we had completed our Basel III qualification period. As a result, our regulatory capital ratios for each period presented in the table above have been calculated under the advanced approaches provisions of the Basel III final rule. Refer to Regulatory Capital within this package for additional information about our regulatory capital ratios for each period.

⁽³⁾ Tangible common equity ratio is a non-GAAP measure. Refer to the Reconciliation of Tangible Common Equity Ratio within this package for additional information.

⁽⁴⁾ Included assets under custody of \$20.79 trillion, \$21.35 trillion, \$21.91 trillion, \$21.73 trillion, \$22.51 trillion, \$23.36 trillion and \$24.24 trillion as of March 31, 2016, June 30, 2016, September 30, 2016, December 31, 2016, March 31, 2017, June 30, 2017 and September 30, 2017, respectively.

^{nm} Not meaningful

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
CONSOLIDATED RESULTS OF OPERATIONS

(Dollars in millions, except per share amounts, or where otherwise noted)	Quarters							% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q16	3Q17	YTD 3Q17 vs. YTD 3Q16
Reported Results												
Fee revenue:												
Servicing fees	\$ 1,242	\$ 1,239	\$ 1,303	\$ 1,289	\$ 1,296	\$ 1,339	\$ 1,351	3.7%	0.9%	\$ 3,784	\$ 3,986	5.3%
Management fees	270	293	368	361	382	397	419	13.9	5.5	931	1,198	28.7
Trading services:												
Direct sales and trading	90	87	94	115	98	100	84	(10.6)	(16.0)	271	282	4.1
Indirect foreign exchange trading ⁽¹⁾	66	70	65	67	66	78	66	1.5	(15.4)	201	210	4.5
Total foreign exchange trading	156	157	159	182	164	178	150	(5.7)	(15.7)	472	492	4.2
Electronic foreign exchange services	44	43	41	41	41	39	39	(4.9)	—	128	119	(7.0)
Other trading, transition management and brokerage	72	67	67	70	70	72	70	4.5	(2.8)	206	212	2.9
Total brokerage and other trading services	116	110	108	111	111	111	109	0.9	(1.8)	334	331	(0.9)
Total trading services	272	267	267	293	275	289	259	(3.0)	(10.4)	806	823	2.1
Securities finance	134	156	136	136	133	179	147	8.1	(17.9)	426	459	7.7
Processing fees and other	52	98	5	(65)	112	31	66	nm	112.9	155	209	34.8
Total fee revenue	1,970	2,053	2,079	2,014	2,198	2,235	2,242	7.8	0.3	6,102	6,675	9.4
Net interest income:												
Interest income	629	620	647	616	650	700	761	17.6	8.7	1,896	2,111	11.3
Interest expense	117	99	110	102	140	125	158	43.6	26.4	326	423	29.8
Net interest income	512	521	537	514	510	575	603	12.3	4.9	1,570	1,688	7.5
Gains (losses) related to investment securities, net:												
Gains (losses) from sales of available-for-sale securities, net	2	(1)	6	2	(40)	—	1	nm	—	7	(39)	nm
Losses from other-than-temporary impairment, net	—	—	(2)	—	—	—	—	nm	—	(2)	—	nm
Gains (losses) related to investment securities, net	2	(1)	4	2	(40)	—	1	nm	nm	5	(39)	nm
Total revenue	2,484	2,573	2,620	2,530	2,668	2,810	2,846	8.6	1.3	7,677	8,324	8.4
Provision for loan losses	4	4	—	2	(2)	3	3	nm	—	8	4	(50.0)
Expenses:												
Compensation and employee benefits	1,107	989	1,013	1,244	1,166	1,071	1,090	7.6	1.8	3,109	3,327	7.0
Information systems and communications	272	270	285	278	287	283	296	3.9	4.6	827	866	4.7
Transaction processing services	200	201	200	199	197	207	215	7.5	3.9	601	619	3.0
Occupancy	113	111	107	109	110	116	118	10.3	1.7	331	344	3.9
Acquisition and restructuring costs	104	20	42	43	29	71	33	(21.4)	(53.5)	166	133	(19.9)
Other	254	269	337	310	297	283	269	(20.2)	(4.9)	860	849	(1.3)
Total expenses	2,050	1,860	1,984	2,183	2,086	2,031	2,021	1.9	(0.5)	5,894	6,138	4.1
Income before income tax expense	430	709	636	345	584	776	822	29.2	5.9	1,775	2,182	22.9
Income tax expense (benefit)	62	92	72	(248)	82	156	137	90.3	(12.2)	226	375	65.9
Net income (loss) from non-controlling interest	—	2	(1)	—	—	—	—	nm	—	1	—	nm
Net income	\$ 368	\$ 619	\$ 563	\$ 593	\$ 502	\$ 620	\$ 685	21.7	10.5	\$ 1,550	\$ 1,807	16.6
Effective tax rate	14.4%	12.9%	11.4%	(72.3)%	14.0%	20.1%	16.7%			12.7%	17.2%	

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
CONSOLIDATED RESULTS OF OPERATIONS (Continued)

	Quarters							% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q16	3Q17	YTD 3Q17 vs. YTD 3Q16
(Dollars in millions, except per share amounts, or where otherwise noted)												
Adjustments to net income:												
Dividends on preferred stock	\$ (49)	\$ (33)	\$ (55)	\$ (36)	\$ (55)	\$ (36)	\$ (55)	—%	52.8%	\$ (137)	\$ (146)	6.6%
Earnings allocated to participating securities	—	(1)	(1)	—	(1)	—	(1)	—	nm	(2)	(2)	—
Net income available to common shareholders	\$ 319	\$ 585	\$ 507	\$ 557	\$ 446	\$ 584	\$ 629	24.1	7.7	\$ 1,411	\$ 1,659	17.6
Earnings per common share:												
Basic	\$.80	\$ 1.48	\$ 1.31	\$ 1.45	\$ 1.17	\$ 1.56	\$ 1.69	29.0	8.3	\$ 3.58	\$ 4.41	23.2
Diluted	.79	1.47	1.29	1.43	1.15	1.53	1.66	28.7	8.5	3.54	4.35	22.9
Average common shares outstanding:												
Basic	399,421	394,160	388,358	384,115	381,224	375,395	372,765	(4.0)	(0.7)	393,959	376,430	(4.4)
Diluted	403,615	398,847	393,212	389,046	386,417	380,915	378,518	(3.7)	(0.6)	398,413	381,779	(4.2)
Cash dividends declared per common share	\$.34	\$.34	\$.38	\$.38	\$.38	\$.38	\$.42	10.5	10.5	\$ 1.06	\$ 1.18	11.3
Closing price per share of common stock (as of quarter end)	58.52	53.92	69.63	77.72	79.61	89.73	95.54	37.2	6.5	69.63	95.54	37.2
Financial ratios:												
Return on average common equity	6.8%	12.4%	10.6%	12.1%	9.9%	12.6%	13.0%	240 bps	40 bps	9.9%	11.9%	200 bps
Return on tangible common equity ⁽²⁾	10.6	14.8	15.8	17.7	16.0	17.3	18.0	220	70	15.8	18.0	220
Pre-tax operating margin	17.3	27.6	24.3	13.6	21.9	27.6	28.9	460	130	23.1	26.2	310
After-tax margin	12.8	22.7	19.4	22.0	16.7	20.8	22.1	270	130	18.4	19.9	150
Common dividend payout ratio	42.5	22.7	28.9	26.1	32.1	24.4	24.8	(410)	40	29.4	26.6	(280)

⁽¹⁾ We calculate revenue for indirect foreign exchange using an attribution methodology. This methodology takes into consideration estimated effective mark-ups/downs and observed client volumes. Direct sales and trading revenue is total foreign exchange trading revenue excluding the revenue attributed to indirect foreign exchange.

⁽²⁾ Return on tangible common equity is calculated by dividing year-to-date annualized net income available to common shareholders (GAAP-basis) by tangible common equity.

^{nm} Not meaningful

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
CONSOLIDATED STATEMENT OF CONDITION

As of Quarter End

% Change

(Dollars in millions, except per share amounts)	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17
Assets:									
Cash and due from banks	\$ 3,735	\$ 4,673	\$ 3,490	\$ 1,314	\$ 2,909	\$ 3,156	\$ 3,939	12.9%	24.8%
Interest-bearing deposits with banks	65,032	75,169	79,090	70,935	66,789	63,617	60,956	(22.9)	(4.2)
Securities purchased under resale agreements	3,722	2,010	2,442	1,956	2,181	3,172	3,465	41.9	9.2
Trading account assets	873	890	1,063	1,024	945	896	1,135	6.8	26.7
Investment securities:									
Investment securities available-for-sale	71,086	72,735	71,520	61,998	58,810	59,025	56,238	(21.4)	(4.7)
Investment securities held-to-maturity ⁽¹⁾	31,212	30,386	28,368	35,169	35,829	36,230	36,850	29.9	1.7
Total investment securities	102,298	103,121	99,888	97,167	94,639	95,255	93,088	(6.8)	(2.3)
Loans and leases, net ⁽²⁾	19,140	19,788	21,451	19,704	22,486	24,307	23,581	9.9	(3.0)
Premises and equipment, net ⁽³⁾	1,949	1,994	2,042	2,062	2,101	2,137	2,167	6.1	1.4
Accrued interest and fees receivable	2,371	2,399	2,594	2,644	2,690	2,805	3,043	17.3	8.5
Goodwill	5,733	5,671	5,911	5,814	5,855	5,945	5,997	1.5	0.9
Other intangible assets	1,749	1,682	1,849	1,750	1,710	1,693	1,658	(10.3)	(2.1)
Other assets	37,083	37,989	36,320	38,328	34,497	35,291	36,957	1.8	4.7
Total assets	\$ 243,685	\$ 255,386	\$ 256,140	\$ 242,698	\$ 236,802	\$ 238,274	\$ 235,986	(7.9)	(1.0)
Liabilities:									
Deposits:									
Non-interest-bearing	\$ 54,248	\$ 57,268	\$ 60,545	\$ 59,397	\$ 56,786	\$ 50,957	\$ 49,850	(17.7)	(2.2)
Interest-bearing -- U.S.	31,159	33,060	33,767	30,911	26,746	24,438	33,742	(0.1)	38.1
Interest-bearing -- Non-U.S.	100,109	102,802	104,454	96,855	99,933	106,021	95,671	(8.4)	(9.8)
Total deposits	185,516	193,130	198,766	187,163	183,465	181,416	179,263	(9.8)	(1.2)
Securities sold under repurchase agreements	4,224	4,350	4,364	4,400	4,003	3,856	3,867	(11.4)	0.3
Other short-term borrowings	1,706	1,712	1,413	1,585	1,177	1,465	1,253	(11.3)	(14.5)
Accrued expenses and other liabilities	20,388	22,166	17,582	16,901	15,469	17,732	17,390	(1.1)	(1.9)
Long-term debt	10,323	11,924	11,834	11,430	11,394	11,737	11,716	(1.0)	(0.2)
Total liabilities	222,157	233,282	233,959	221,479	215,508	216,206	213,489	(8.7)	(1.3)
Shareholders' equity:									
Preferred stock, no par, 3,500,000 shares authorized:									
Series C, 5,000 shares issued and outstanding	491	491	491	491	491	491	491	—	—
Series D, 7,500 shares issued and outstanding	742	742	742	742	742	742	742	—	—
Series E, 7,500 shares issued and outstanding	728	728	728	728	728	728	728	—	—
Series F, 7,500 shares issued and outstanding	742	742	742	742	742	742	742	—	—
Series G, 5,000 shares issued and outstanding	—	493	493	493	493	493	493	—	—
Common stock, \$1 par, 750,000,000 shares authorized ⁽⁴⁾	504	504	504	504	504	504	504	—	—
Surplus	9,739	9,767	9,778	9,782	9,796	9,803	9,803	0.3	—
Retained earnings	16,233	16,686	17,047	17,459	17,762	18,202	18,675	9.6	2.6
Accumulated other comprehensive income (loss)	(964)	(997)	(993)	(2,040)	(1,805)	(1,270)	(984)	(0.9)	(22.5)
Treasury stock, at cost ⁽⁵⁾	(6,719)	(7,083)	(7,382)	(7,682)	(8,159)	(8,367)	(8,697)	17.8	3.9
Total shareholders' equity	21,496	22,073	22,150	21,219	21,294	22,068	22,497	1.6	1.9
Non-controlling interest-equity	32	31	31	—	—	—	—	(100.0)	—
Total equity	21,528	22,104	22,181	21,219	21,294	22,068	22,497	1.4	1.9
Total liabilities and equity	\$ 243,685	\$ 255,386	\$ 256,140	\$ 242,698	\$ 236,802	\$ 238,274	\$ 235,986	(7.9)	(1.0)

^{nm} Not meaningful

	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17
⁽¹⁾ Fair value of investment securities held-to-maturity	\$ 31,555	\$ 30,895	\$ 28,780	\$ 34,994	\$ 35,694	\$ 36,169	\$ 36,836
⁽²⁾ Allowance for loan losses	47	51	51	53	51	54	58
⁽³⁾ Accumulated depreciation for premises and equipment	4,929	3,164	3,271	3,333	3,463	3,611	3,750
⁽⁴⁾ Common stock shares issued	503,879,642	503,879,642	503,879,642	503,879,642	503,879,642	503,879,642	503,879,642
⁽⁵⁾ Treasury stock shares	108,316,401	114,229,535	118,309,341	121,940,502	127,520,264	129,773,003	133,038,955

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
AVERAGE AND PERIOD-END BALANCE SHEET TRENDS

	Quarters							% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17
Average Balance Sheet Mix									
Investment securities and short-duration instruments	78.5%	78.4%	78.7%	78.2%	78.3%	77.8%	76.5%	(2.8)%	(1.7)%
Loans and leases	8.3	8.1	8.0	8.6	9.2	9.4	10.5	31.3	11.7
Non-interest-earning assets	13.2	13.5	13.3	13.2	12.5	12.8	13.0	(2.3)	1.6
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		
Client funds bearing interest	59.0%	60.2%	60.3%	58.8%	59.9%	60.7%	60.1%	(0.3)	(1.0)
Client funds not bearing interest	20.1	18.3	19.1	20.5	20.2	18.9	18.2	(4.7)	(3.7)
Other non-interest-bearing liabilities	6.3	7.0	6.0	6.4	4.8	5.6	6.1	1.7	8.9
Long-term debt and common shareholders' equity	13.4	13.1	13.2	12.9	13.6	13.4	14.1	6.8	5.2
Preferred shareholders' equity	1.2	1.4	1.4	1.4	1.5	1.4	1.5	7.1	7.1
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		

(Dollars in millions)

	Quarters							% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17
Average Asset Backed Securities									
Fixed	\$ 2,045	\$ 2,023	\$ 1,904	\$ 1,702	\$ 1,285	\$ 1,137	\$ 1,038	(45.5)%	(8.7)%
Floating	24,795	24,313	22,988	22,470	21,324	22,230	22,828	(0.7)	2.7
Total	\$ 26,840	\$ 26,336	\$ 24,892	\$ 24,172	\$ 22,609	\$ 23,367	\$ 23,866	(4.1)	2.1

(Dollars in millions)

	Quarters							% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17
Investment Securities - Appreciation (Depreciation)									
Held-to-maturity:									
Amortized cost (book value)	\$ 31,212	\$ 30,386	\$ 28,368	\$ 35,169	\$ 35,829	\$ 36,230	\$ 36,850	29.9%	1.7%
Fair value	31,555	30,895	28,780	34,994	35,694	36,169	36,836	28.0	1.8
Appreciation (depreciation)	343	509	412	(175)	(135)	(61)	(14)	(103.4)	(77.0)
Available-for-sale:									
Amortized cost	70,366	71,720	70,795	61,912	58,658	58,714	55,882	(21.1)	(4.8)
Fair value (book value)	71,086	72,735	71,520	61,998	58,810	59,025	56,238	(21.4)	(4.7)
Appreciation (depreciation)	720	1,015	725	86	152	311	356	(50.9)	14.5
Pre-tax appreciation (depreciation) related to securities available-for-sale transferred to held-to-maturity	(193)	(197)	35	(194)	(41)	(35)	(34)	(197.1)	(2.9)
Net pre-tax appreciation (depreciation) related to investment securities portfolio	870	1,327	1,172	(283)	(24)	215	308	(73.7)	43.3
Net after-tax appreciation (depreciation) related to investment securities portfolio	522	796	703	(170)	(14)	129	185	(73.7)	43.4

(Dollars in billions)

	Quarters							% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17
Securities on Loan									
Average securities on loan	\$ 334	\$ 348	\$ 347	\$ 353	\$ 368	\$ 384	\$ 383	10.4%	(0.3)%
End-of-period securities on loan	341	348	348	364	378	376	385	10.6	2.4

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE

AVERAGE STATEMENT OF CONDITION - RATES EARNED AND PAID - FULLY TAXABLE-EQUIVALENT BASIS

The following table presents average rates earned and paid, on a fully taxable-equivalent basis, on consolidated average interest-earning assets and average interest-bearing liabilities for the quarters indicated. Tax-equivalent adjustments were calculated using a federal income tax rate of 35%, adjusted for applicable state income taxes, net of related federal benefit. Refer to Reconciliations of Operating-Basis (Non-GAAP) Financial Information within this package for reconciliations of GAAP-basis to fully taxable-equivalent basis net interest income for each of the periods shown below.

	Quarters												% Change			
	1Q16		2Q16		3Q16		4Q16		1Q17		2Q17		3Q17		3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average balance
(Dollars in millions; fully-taxable equivalent basis)																
Assets:																
Interest-bearing deposits with banks	\$ 48,545	0.36%	\$ 51,084	0.24%	\$ 57,580	0.20%	\$ 55,082	0.18%	\$ 48,893	0.28%	\$ 53,146	0.31%	\$ 45,513	0.40%	(21.0)%	(14.4)%
Securities purchased under resale agreements ⁽¹⁾	2,490	5.86	2,673	5.32	2,667	6.01	2,405	5.60	2,056	9.07	2,352	11.77	2,167	13.53	(18.7)	(7.9)
Trading account assets	860	—	870	—	994	—	961	—	914	—	941	—	991	—	(0.3)	5.3
Investment securities																
U.S. Treasury and federal agencies																
Direct obligations	28,149	1.56	28,109	1.54	24,652	1.51	21,967	1.54	21,705	1.53	19,421	1.60	18,091	1.66	(26.6)	(6.8)
Mortgage- and asset-backed securities	18,725	2.16	19,753	2.05	21,369	2.00	23,499	1.98	23,710	2.18	23,013	2.27	23,160	2.27	8.4	0.6
State and political subdivisions	9,941	3.82	10,145	3.70	10,697	3.64	10,514	3.74	10,314	3.83	9,914	3.77	9,976	3.79	(6.7)	0.6
Other investments																
Asset-backed securities	26,840	1.51	26,336	1.64	24,892	2.07	24,172	1.62	22,609	1.49	23,367	1.56	23,866	1.64	(4.1)	2.1
Collateralized mortgage-backed securities and obligations	4,496	2.58	4,251	2.57	4,218	2.45	4,141	2.56	3,939	2.71	3,780	2.72	3,394	2.78	(19.5)	(10.2)
Money market mutual funds	328	0.15	311	0.28	296	0.43	334	—	360	0.37	322	—	385	0.64	30.1	19.6
Other debt investments and equity securities	12,420	1.68	13,486	1.59	14,325	1.48	14,607	1.41	14,582	1.34	14,820	1.27	16,439	1.24	14.8	10.9
Total investment securities	100,899	1.94	102,391	1.92	100,449	2.01	99,234	1.92	97,219	1.94	94,637	1.97	95,311	1.99	(5.1)	0.7
Loans and leases	18,615	1.96	18,662	2.00	18,744	2.06	20,021	2.04	20,139	2.17	21,070	2.31	22,843	2.49	21.9	8.4
Other interest-earning assets	22,672	0.22	22,563	0.18	21,721	0.30	24,491	0.35	22,619	0.62	23,141	0.76	23,091	1.18	6.3	(0.2)
Total interest-earning assets	194,081	1.39	198,243	1.34	202,155	1.35	202,194	1.30	191,840	1.47	195,287	1.52	189,916	1.68	(6.1)	(2.8)
Cash and due from banks	2,690	—	3,943	—	3,571	—	2,424	—	2,608	—	3,833	—	3,098	—	(13.2)	(19.2)
Other assets	26,852	—	27,011	—	27,291	—	28,381	—	24,761	—	24,797	—	25,355	—	(7.1)	2.3
Total assets	\$ 223,623	—	\$ 229,197	—	\$ 233,017	—	\$ 232,999	—	\$ 219,209	—	\$ 223,917	—	\$ 218,369	—	(6.3)	(2.5)
Liabilities:																
Interest-bearing deposits:																
U.S.	\$ 27,096	0.40%	\$ 30,363	0.41%	\$ 33,668	0.49%	\$ 29,273	0.44%	\$ 25,928	0.50%	\$ 25,770	0.38%	\$ 25,767	0.32%	(23.5)	—
Non-U.S. ⁽²⁾	92,971	0.05	96,446	(0.06)	95,617	(0.09)	97,151	(0.09)	94,990	0.05	99,389	(0.04)	96,189	0.07	0.6	(3.2)
Total Interest-bearing deposits	120,067	—	126,809	—	129,285	—	126,424	—	120,918	—	125,159	—	121,956	—	(5.7)	(2.6)
Securities sold under repurchase agreements ⁽³⁾	4,243	—	4,103	—	3,976	—	4,130	—	3,894	—	4,028	—	3,974	0.07	(0.1)	(1.3)
Federal funds purchased	15	—	61	—	24	—	26	—	—	—	2	—	—	—	nm	nm
Other short-term borrowings	1,688	—	1,928	0.38	1,566	0.57	1,486	0.61	1,341	0.63	1,322	0.80	1,277	0.81	(18.5)	(3.4)
Long-term debt	11,027	2.20	10,998	2.24	11,885	2.27	11,683	2.45	11,421	2.56	11,515	2.61	11,766	2.67	(1.0)	2.2
Other interest-bearing liabilities	5,951	1.22	5,054	1.54	5,647	1.41	4,927	1.41	5,240	1.63	5,355	2.44	4,063	3.70	(28.1)	(24.1)
Total interest-bearing liabilities	142,991	0.33	148,953	0.27	152,383	0.29	148,676	0.27	142,814	0.40	147,381	0.34	143,036	0.44	(6.1)	(2.9)
Non-interest bearing deposits	45,001	—	41,989	—	44,419	—	47,867	—	44,249	—	42,244	—	39,685	—	(10.7)	(6.1)
Other liabilities	14,053	—	16,042	—	14,004	—	14,874	—	10,626	—	12,441	—	13,294	—	(5.1)	6.9
Preferred shareholders' equity	2,703	—	3,143	—	3,197	—	3,197	—	3,197	—	3,197	—	3,197	—	—	—
Common shareholders' equity	18,875	—	19,070	—	19,014	—	18,385	—	18,323	—	18,654	—	19,157	—	0.8	2.7
Total liabilities and shareholders' equity	\$ 223,623	—	\$ 229,197	—	\$ 233,017	—	\$ 232,999	—	\$ 219,209	—	\$ 223,917	—	\$ 218,369	—	(6.3)	(2.5)
Excess of rate earned over rate paid		1.06%		1.07%		1.06%		1.03%		1.07%		1.18%		1.24%		
Net interest margin		1.15%		1.14%		1.14%		1.09%		1.17%		1.27%		1.35%		
Net interest income, fully taxable-equivalent basis	\$ 554		\$ 561		\$ 579		\$ 557		\$ 553		\$ 617		\$ 645			
Tax-equivalent adjustment	(42)		(40)		(42)		(43)		(43)		(42)		(42)			
Net interest income, GAAP-basis	\$ 512		\$ 521		\$ 537		\$ 514		\$ 510		\$ 575		\$ 603			

⁽¹⁾ Reflects the impact of balance sheet netting under enforceable netting agreements of approximately \$33 billion, \$32 billion, \$30 billion and \$30 billion for the first, second, third and fourth quarters of 2016 and \$31 billion, \$33 billion and \$30 billion for the first, second and third quarters of 2017, respectively. Excluding the impact of netting, the average interest rates would be approximately 0.42%, 0.41%, 0.49% and 0.42% for the first, second, third and fourth quarters of 2016 and 0.56%, 0.79% and 0.92% for the first, second and third quarters of 2017, respectively.

⁽²⁾ Average rate includes the impact of FX swap expense of approximately \$16 million, \$5 million, \$3 million and \$3 million for the first, second, third and fourth quarters of 2016 and \$32 million, \$13 million and \$39 million for the first, second and third quarters of 2017, respectively.

⁽³⁾ Interest for each period shown was less than \$1 million representing average interest rates of 0.03%, 0.03%, 0.02%, 0.01% for the first, second, third and fourth quarters of 2016 and 0.03% and 0.04% for the first and second quarters of 2017, respectively.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
ASSETS UNDER CUSTODY AND ADMINISTRATION

	Quarters							% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17
(Dollars in billions)									
Assets Under Custody and Administration									
By Product Classification:									
Mutual funds	\$ 6,728	\$ 6,734	\$ 6,906	\$ 6,841	\$ 7,033	\$ 7,123	\$ 7,394	7.1%	3.8%
Collective funds, including ETFs	7,000	7,234	7,541	7,501	8,024	8,560	9,190	21.9	7.4
Pension products	5,197	5,496	5,671	5,584	5,775	5,937	6,571	15.9	10.7
Insurance and other products	8,018	8,322	9,060	8,845	9,001	9,417	8,955	(1.2)	(4.9)
Total Assets Under Custody and Administration	\$ 26,943	\$ 27,786	\$ 29,178	\$ 28,771	\$ 29,833	\$ 31,037	\$ 32,110	10.0	3.5
By Financial Instrument ⁽¹⁾ :									
Equities	\$ 14,718	\$ 15,347	\$ 16,400	\$ 16,189	\$ 17,041	\$ 17,859	\$ 18,423	12.3	3.2
Fixed-income	8,914	9,143	9,500	9,231	9,300	9,560	9,883	4.0	3.4
Short-term and other investments	3,311	3,296	3,278	3,351	3,492	3,618	3,804	16.0	5.1
Total Assets Under Custody and Administration	\$ 26,943	\$ 27,786	\$ 29,178	\$ 28,771	\$ 29,833	\$ 31,037	\$ 32,110	10.0	3.5
By Geographic Location ⁽²⁾ :									
North America	\$ 20,505	\$ 21,072	\$ 21,561	\$ 21,544	\$ 22,361	\$ 23,020	\$ 23,675	9.8	2.8
Europe/Middle East/Africa	5,159	5,356	6,107	5,734	5,979	6,464	6,806	11.4	5.3
Asia/Pacific	1,279	1,358	1,510	1,493	1,493	1,553	1,629	7.9	4.9
Total Assets Under Custody and Administration	\$ 26,943	\$ 27,786	\$ 29,178	\$ 28,771	\$ 29,833	\$ 31,037	\$ 32,110	10.0	3.5
Assets Under Custody⁽³⁾									
By Product Classification:									
Mutual funds	\$ 6,363	\$ 6,361	\$ 6,461	\$ 6,395	\$ 6,499	\$ 6,577	\$ 6,818	5.5	3.7
Collective funds, including ETFs	5,589	5,788	6,080	6,100	6,601	7,107	7,638	25.6	7.5
Pension products	4,673	4,947	5,107	5,039	5,212	5,399	5,480	7.3	1.5
Insurance and other products	4,163	4,258	4,262	4,191	4,193	4,279	4,304	1.0	0.6
Total Assets Under Custody	\$ 20,788	\$ 21,354	\$ 21,910	\$ 21,725	\$ 22,505	\$ 23,362	\$ 24,240	10.6	3.8
By Geographic Location ⁽²⁾ :									
North America	\$ 16,420	\$ 16,756	\$ 17,074	\$ 17,083	\$ 17,747	\$ 18,223	\$ 18,691	9.5	2.6
Europe/Middle East/Africa	3,422	3,584	3,698	3,508	3,635	3,969	4,323	16.9	8.9
Asia/Pacific	946	1,014	1,138	1,134	1,123	1,170	1,226	7.7	4.8
Total Assets Under Custody	\$ 20,788	\$ 21,354	\$ 21,910	\$ 21,725	\$ 22,505	\$ 23,362	\$ 24,240	10.6	3.8

⁽¹⁾ Certainly previously reported amounts have been reclassified to conform to current period presentation.

⁽²⁾ Geographic mix is based on the location at which the assets are serviced.

⁽³⁾ Assets under custody are a component of assets under custody and administration presented above.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
ASSETS UNDER MANAGEMENT

(Dollars in billions)	Quarters						% Change		
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17
Assets Under Management									
By Asset Class and Investment Approach:									
Equity:									
Active	\$ 32	\$ 32	\$ 70	\$ 73	\$ 77	\$ 82	\$ 95	35.7 %	15.9%
Passive	1,295	1,275	1,340	1,401	1,482	1,512	1,545	15.3	2.2
Total Equity	1,327	1,307	1,410	1,474	1,559	1,594	1,640	16.3	2.9
Fixed-Income:									
Active	17	17	73	70	69	71	73	—	2.8
Passive	310	318	318	308	312	327	325	2.2	(0.6)
Total Fixed-Income	327	335	391	378	381	398	398	1.8	—
Cash ⁽¹⁾	381	380	351	333	335	334	347	(1.1)	3.9
Multi-Asset-Class Solutions:									
Active	17	17	19	19	19	18	18	(5.3)	—
Passive	92	100	106	107	113	113	117	10.4	3.5
Total Multi-Asset-Class Solutions	109	117	125	126	132	131	135	8.0	3.1
Alternative Investments ⁽²⁾ :									
Active	18	18	29	28	26	27	24	(17.2)	(11.1)
Passive	134	144	140	129	128	122	129	(7.9)	5.7
Total Alternative Investments	152	162	169	157	154	149	153	(9.5)	2.7
Total Assets Under Management	\$ 2,296	\$ 2,301	\$ 2,446	\$ 2,468	\$ 2,561	\$ 2,606	\$ 2,673	9.3	2.6
By Geographic Location ⁽³⁾ :									
North America	\$ 1,491	\$ 1,501	\$ 1,641	\$ 1,691	\$ 1,772	\$ 1,802	\$ 1,845	12.4	2.4
Europe/Middle East/Africa	496	492	495	482	486	496	510	3.0	2.8
Asia/Pacific	309	308	310	295	303	308	318	2.6	3.2
Total Assets Under Management	\$ 2,296	\$ 2,301	\$ 2,446	\$ 2,468	\$ 2,561	\$ 2,606	\$ 2,673	9.3	2.6

⁽¹⁾ Includes both floating- and constant-net-asset-value portfolios held in commingled structures or separate accounts.

⁽²⁾ Includes real estate investment trusts, currency and commodities, including SPDR[®] Gold Fund and SPDR[®] Long Dollar Gold Trust Fund. State Street is not the investment manager for SPDR[®] Gold Fund and SPDR[®] Long Dollar Gold Trust Fund, but acts as marketing agent.

⁽³⁾ Geographic mix is based on client location or fund management location.

Exchange-Traded Funds⁽¹⁾

By Asset Class:

Alternative investments	\$ 45	\$ 54	\$ 54	\$ 42	\$ 46	\$ 46	\$ 48	(11.1)%	4.3%
Cash	3	2	2	2	2	2	2	—	—
Equity	349	348	370	426	457	460	478	29.2	3.9
Fixed-income	46	48	52	51	53	58	61	17.3	5.2
Total Exchange-Traded Funds	\$ 443	\$ 452	\$ 478	\$ 521	\$ 558	\$ 566	\$ 589	23.2	4.1

⁽¹⁾ Exchange-traded funds are a component of assets under management presented above.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
INVESTMENT PORTFOLIO HOLDINGS BY ASSET CLASS

September 30, 2017

Ratings

(Dollars in billions, or where otherwise noted)	UST/ AGY	AAA	AA	A	BBB	<BBB	NR	Book Value ⁽¹⁾	Book Value (% Total)	Net Unrealized After-tax MTM Gain/(Loss) (In millions) ⁽²⁾	Fixed Rate/ Floating Rate
Government & agency securities	71%	15%	9%	4%	1%	—%	—%	\$ 25.2	27.2%	\$ 18	98% / 2%
Asset-backed securities	—	68	21	2	6	3	—	22.7	24.5	72	4% / 96%
Student loans	—	33	43	3	15	6	—	7.9	34.8	15	
Credit cards	—	100	—	—	—	—	—	3.1	13.7	(9)	
Auto & equipment	—	82	12	6	—	—	—	2.0	8.8	2	
Non-U.S. residential mortgage backed securities	—	84	11	3	1	1	—	8.0	35.2	58	
Collateralized loan obligation	—	100	—	—	—	—	—	1.3	5.7	5	
Other	—	29	71	—	—	—	—	0.4	1.8	1	
Mortgage-backed securities	96	3	—	—	—	1	—	22.0	23.7	(100)	93% / 7%
Agency MBS	100	—	—	—	—	—	—	21.1	95.9	(118)	
Non-Agency MBS	—	71	—	1	5	21	2	0.9	4.1	18	
CMBS	56	44	—	—	—	—	—	4.2	4.5	(9)	61% / 39%
Corporate bonds	—	—	15	52	33	—	—	4.4	4.7	10	93% / 7%
Covered bonds	—	100	—	—	—	—	—	3.6	3.9	14	15% / 85%
Municipal bonds	—	32	63	4	—	—	1	7.8	8.4	156	100% / 0%
Clipper tax-exempt bonds/other	—	45	38	15	1	—	1	2.9	3.1	24	23% / 77%
Total Portfolio	45%	31%	15%	5%	3%	1%	—%	\$ 92.8	100.0%	\$ 185	67% / 33%
Book Value	\$ 41.5	\$ 29.2	\$ 13.6	\$ 4.6	\$ 3.0	\$ 0.8	\$ 0.1	\$ 92.8			

⁽¹⁾ Portfolio amounts are expressed at book value; book value includes the amortized cost of transferred securities at the time they were transferred.

⁽²⁾ At September 30, 2017 the after-tax unrealized MTM gain/(loss) includes after-tax unrealized gain on securities available-for-sale of \$213 million, after-tax unrealized loss on securities held-to-maturity of \$(8) million and after-tax unrealized loss primarily related to securities previously transferred from available-for-sale to held to maturity of \$(20) million.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
INVESTMENT PORTFOLIO NON-U.S. INVESTMENTS

September 30, 2017

(In billions)	Book Value	Average Rating	Book Value						
			Gov't/Agency ⁽¹⁾	ABS FRMBS	ABS All Other	Corporate Bonds	Covered Bonds	Other	
United Kingdom	\$ 5.8	AAA	\$ —	\$ 3.4	\$ 1.5	\$ 0.3	\$ 0.6	\$ —	
Australia	4.7	AAA	0.7	2.2	0.3	0.2	0.6	0.7	
Canada	3.7	AAA	2.6	—	—	0.1	1.0	—	
Netherlands	1.7	AAA	—	1.3	—	0.3	0.1	—	
France	1.7	AA	0.8	0.1	0.2	0.3	0.3	—	
Italy	1.1	AA	0.2	0.6	0.3	—	—	—	
Japan	1.0	A	1.0	—	—	—	—	—	
Belgium	0.8	AA	0.5	0.1	—	—	0.2	—	
Germany	0.6	AAA	0.1	—	0.5	—	—	—	
Hong Kong	0.6	AA	0.6	—	—	—	—	—	
Spain	0.6	AA	—	0.3	0.3	—	—	—	
Sweden	0.5	AA	—	—	—	0.2	0.3	—	
Norway	0.4	AAA	—	—	—	—	0.4	—	
Singapore	0.4	AAA	0.4	—	—	—	—	—	
Other	0.6	AA	0.2	0.1	0.1	0.1	0.1	—	
Total Non-U.S. Investments⁽²⁾	\$ 24.2		\$ 7.1	\$ 8.1	\$ 3.2	\$ 1.5	\$ 3.6	\$ 0.7	
U.S. Investments	68.6								
Total Portfolio	\$ 92.8								

⁽¹⁾ Sovereign debt is reflected in the government agency column.

⁽²⁾ Country of collateral used except for corporates where country of issuer is used.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
OPERATING-BASIS CONSOLIDATED RESULTS OF OPERATIONS (NON-GAAP PRESENTATION)

The following table presents consolidated financial results on a non-GAAP, or "operating" basis, as management believes that this presentation supports meaningful comparisons of trends with respect to State Street's business operations, from period to period, as well as information that management uses in evaluating State Street's business and activities. Refer to Reconciliations of Operating-Basis (Non-GAAP) Financial Information within this package for additional information regarding operating-basis presentation and for reconciliations of GAAP-basis to operating-basis for each of the periods shown below.

	Quarters						% Change		Year-to-Date		% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q16	3Q17	YTD 3Q17 vs. YTD 3Q16
(Dollars in millions, except per share amounts, or where otherwise noted)												
Operating-Basis Results												
Fee revenue⁽¹⁾:												
Servicing fees	\$ 1,242	\$ 1,287	\$ 1,303	\$ 1,289	\$ 1,296	\$ 1,339	\$ 1,351	3.7%	0.9%	\$ 3,832	\$ 3,986	4.0%
Management fees	270	288	368	361	382	397	419	13.9	5.5	926	1,198	29.4
Trading services:												
Direct sales and trading	90	87	94	115	98	100	84	(10.6)	(16.0)	271	282	4.1
Indirect foreign exchange trading ⁽²⁾	66	70	65	67	66	78	66	1.5	(15.4)	201	210	4.5
Total foreign exchange trading	156	157	159	182	164	178	150	(5.7)	(15.7)	472	492	4.2
Electronic foreign exchange services	44	43	41	41	41	39	39	(4.9)	—	128	119	(7.0)
Other trading, transition management and brokerage	72	67	67	70	70	72	70	4.5	(2.8)	206	212	2.9
Total brokerage and other trading services	116	110	108	111	111	111	109	0.9	(1.8)	334	331	(0.9)
Total trading services	272	267	267	293	275	289	259	(3.0)	(10.4)	806	823	2.1
Securities finance	134	156	136	136	133	179	147	8.1	(17.9)	426	459	7.7
Processing fees and other ⁽¹⁾	115	132	139	121	182	120	145	4.3	20.8	386	447	15.8
Total fee revenue ⁽¹⁾	2,033	2,130	2,213	2,200	2,268	2,324	2,321	4.9	(0.1)	6,376	6,913	8.4
Net interest income ⁽³⁾	497	506	495	504	510	575	603	21.8	4.9	1,498	1,688	12.7
Tax-equivalent adjustment associated with tax-exempt investment securities	42	40	42	43	43	42	42	—	—	124	127	2.4
Operating-basis net interest income	539	546	537	547	553	617	645	20.1	4.5	1,622	1,815	11.9
Gains (losses) related to investment securities, net	2	(1)	4	2	(40)	—	1	nm	nm	5	(39)	nm
Total revenue ⁽¹⁾⁽³⁾	2,574	2,675	2,754	2,749	2,781	2,941	2,967	7.7	0.9	8,003	8,689	8.6
Provision for loan losses	4	4	—	2	(2)	3	3	nm	—	8	4	(50.0)
Expenses:												
Compensation and employee benefits	1,104	992	1,022	1,246	1,166	1,071	1,090	6.7	1.8	3,118	3,327	6.7
Information systems and communications	272	270	285	278	287	283	296	3.9	4.6	827	866	4.7
Transaction processing services	200	201	200	199	197	207	215	7.5	3.9	601	619	3.0
Occupancy	113	111	107	109	110	116	118	10.3	1.7	331	344	3.9
Other	254	254	295	311	297	283	269	(8.8)	(4.9)	803	849	5.7
Total expenses	1,943	1,828	1,909	2,143	2,057	1,960	1,988	4.1	1.4	5,680	6,005	5.7
Income before income tax expense	627	843	845	604	726	978	976	15.5	(0.2)	2,315	2,680	15.8
Income tax expense (benefit)	182	229	256	(9)	202	307	272	6.3	(11.4)	667	781	17.1
Net income (loss) from non-controlling interest	—	2	(1)	—	—	—	—	nm	—	1	—	nm
Net income	\$ 445	\$ 616	\$ 588	\$ 613	\$ 524	\$ 671	\$ 704	19.7	4.9	\$ 1,649	\$ 1,899	15.2
Effective tax rate	29.1%	27.0%	30.3%	(1.5)%	27.8%	31.4%	27.9%			28.8%	29.1%	

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
OPERATING-BASIS CONSOLIDATED RESULTS OF OPERATIONS (NON-GAAP PRESENTATION) (Continued)

(Dollars in millions, except per share amounts, or where otherwise noted)	Quarters							% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q16	3Q17	YTD 3Q17 vs. YTD 3Q16
Adjustments to net income:												
Dividends on preferred stock	\$ (49)	\$ (33)	\$ (55)	\$ (36)	\$ (55)	\$ (36)	\$ (55)	—%	52.8%	\$ (137)	\$ (146)	6.6%
Earnings allocated to participating securities	—	(1)	(1)	—	(1)	—	(1)	—	nm	(2)	(2)	—
Net income available to common shareholders	\$ 396	\$ 582	\$ 532	\$ 577	\$ 468	\$ 635	\$ 648	21.8	2.0	\$ 1,510	\$ 1,751	16.0
Earnings per common share:												
Basic	\$.99	\$ 1.48	\$ 1.37	\$ 1.50	\$ 1.23	\$ 1.69	\$ 1.74	27.0	3.0	\$ 3.83	\$ 4.65	21.4
Diluted	.98	1.46	1.35	1.48	1.21	1.67	1.71	26.7	2.4	3.79	4.59	21.1
Average common shares outstanding:												
Basic	399,421	394,160	388,358	384,115	381,224	375,395	372,765	(4.0)	(0.7)	393,959	376,430	(4.4)
Diluted	403,615	398,847	393,212	389,046	386,417	380,915	378,518	(3.7)	(0.6)	398,413	381,779	(4.2)
Cash dividends declared per common share	\$.34	\$.34	\$.38	\$.38	\$.38	\$.38	\$.42	10.5	10.5	\$ 1.06	\$ 1.18	11.3
Closing price per share of common stock (as of quarter end)	58.52	53.92	69.63	77.72	79.61	89.73	95.54	37.2	6.5	69.63	95.54	37.2
Financial ratios:												
Return on average common equity	8.4%	12.3%	11.1%	12.5%	10.4%	13.7%	13.4%	230 bps	(30) bps	10.6%	12.5%	190 bps
Return on tangible common equity ⁽⁴⁾	13.2	16.0	16.9	18.8	16.7	18.6	19.0	210	40	19.0	16.9	(210)
Pre-tax operating margin	24.4	31.5	30.7	22.0	26.1	33.3	32.9	220	(40)	28.9	30.8	190
After-tax margin	15.4	21.8	19.3	21.0	16.8	21.6	21.8	250	20	18.9	20.2	130
Common dividend payout ratio	34.3	22.8	27.6	25.2	30.6	22.4	24.0	(360)	160	27.5	25.2	(230)

⁽¹⁾ Beginning with the first quarter of 2017, operating basis results reflect gains/losses on sales of businesses. The first and third quarters of 2017 operating-basis results included a pre-tax gain of approximately \$30 million on the sale of our transfer agency joint venture interests and a pre-tax gain of approximately \$26 million on the sale of an alternative trading system, respectively. In second quarter of 2016, under our historical presentation, operating-basis results excluded a \$53 million pre-tax gain on the sale of WM/Reuters business, and such results have not been revised.

⁽²⁾ We calculate revenue for indirect foreign exchange using an attribution methodology. This methodology takes into consideration estimated effective mark-ups/downs and observed client volumes. Direct sales and trading revenue is total foreign exchange trading revenue excluding the revenue attributed to indirect foreign exchange.

⁽³⁾ Beginning in the first quarter of 2017, management will no longer present discount accretion associated with former conduit securities as an operating-basis adjustment. Therefore, the first, second and third quarters of 2017 operating-basis results included \$5 million, \$6 million and \$4 million, respectively, of discount accretion. In the first, second, third and fourth quarters of 2016, operating-basis net interest income excluded \$15 million, \$15 million, \$42 million and \$10 million of discount accretion, respectively, and such results have not been revised.

⁽⁴⁾ Return on tangible common equity is calculated by dividing year-to-date annualized net income available to common shareholders on an operating-basis by tangible common equity calculated on a GAAP-basis.

^{nm} Not meaningful

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE

OPERATING-BASIS AVERAGE STATEMENT OF CONDITION - RATES EARNED AND PAID (NON-GAAP PRESENTATION)

The following table presents consolidated average interest-earning assets, average interest-bearing liabilities and related average rates earned and paid, respectively, for the quarters indicated, on an operating-basis. Tax-equivalent adjustments were calculated using a federal income tax rate of 35%, adjusted for applicable state income taxes, net of related federal benefit. Refer to Reconciliations of Operating-Basis (Non-GAAP) Financial Information within this package for additional information regarding operating-basis presentation and for reconciliations of GAAP-basis to operating-basis net interest income for each of the periods shown below.

	Quarters ⁽¹⁾														% Change	
	1Q16		2Q16		3Q16		4Q16		1Q17		2Q17		3Q17		3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average rates	Average balance	Average balance
(Dollars in millions; operating-basis)																
Assets:																
Interest-bearing deposits with banks	\$ 48,545	0.36%	\$ 51,084	0.24%	\$ 57,580	0.20%	\$ 55,082	0.18%	\$ 48,893	0.28%	\$ 53,146	0.31%	\$ 45,513	0.40%	(21.0)%	(14.4)%
Securities purchased under resale agreements ⁽²⁾	2,490	5.86	2,673	5.32	2,667	6.01	2,405	5.60	2,056	9.07	2,352	11.77	2,167	13.53	(18.7)	(7.9)
Trading account assets	860	—	870	—	994	—	961	—	914	—	941	—	991	—	(0.3)	5.3
Investment securities																
U.S. Treasury and federal agencies																
Direct obligations	28,149	1.56	28,109	1.54	24,652	1.51	21,967	1.54	21,705	1.53	19,421	1.60	18,091	1.66	(26.6)	(6.8)
Mortgage- and asset-backed securities	18,725	2.16	19,753	2.05	21,369	2.00	23,499	1.98	23,710	2.18	23,013	2.27	23,160	2.27	8.4	0.6
State and political subdivisions	9,941	3.82	10,145	3.70	10,697	3.64	10,514	3.74	10,314	3.83	9,914	3.77	9,976	3.79	(6.7)	0.6
Other investments																
Asset-backed securities	26,840	1.32	26,336	1.43	24,892	1.42	24,172	1.49	22,609	1.49	23,367	1.56	23,866	1.64	(4.1)	2.1
Collateralized mortgage-backed securities and obligations	4,496	2.58	4,251	2.57	4,218	2.45	4,141	2.56	3,939	2.71	3,780	2.72	3,394	2.78	(19.5)	(10.2)
Money market mutual funds	328	0.15	311	0.28	296	—	334	—	360	0.37	322	—	385	0.64	30.1	19.6
Other debt investments and equity securities	12,420	1.67	13,486	1.55	14,325	1.46	14,607	1.39	14,582	1.34	14,820	1.27	16,439	1.24	14.8	10.9
Total investment securities	100,899	1.88	102,391	1.86	100,449	1.85	99,234	1.88	97,219	1.94	94,637	1.97	95,311	1.99	(5.1)	0.7
Loans and leases	18,615	1.95	18,662	1.99	18,744	2.05	20,021	2.03	20,139	2.17	21,070	2.31	22,843	2.49	21.9	8.4
Other interest-earning assets	22,672	0.22	22,563	0.18	21,721	0.30	24,491	0.35	22,619	0.62	23,141	0.76	23,091	1.18	6.3	(0.2)
Total interest-earning assets	194,081	1.36	198,243	1.31	202,155	1.27	202,194	1.28	191,840	1.47	195,287	1.52	189,916	1.68	(6.1)	(2.8)
Cash and due from banks	2,690	—	3,943	—	3,571	—	2,424	—	2,608	—	3,833	—	3,098	—	(13.2)	(19.2)
Other assets	26,852	—	27,011	—	27,291	—	28,381	—	24,761	—	24,797	—	25,355	—	(7.1)	2.3
Total assets	\$ 223,623	—	\$ 229,197	—	\$ 233,017	—	\$ 232,999	—	\$ 219,209	—	\$ 223,917	—	\$ 218,369	—	(6.3)	(2.5)
Liabilities:																
Interest-bearing deposits:																
U.S.	\$ 27,096	0.40%	\$ 30,363	0.41%	\$ 33,668	0.49%	\$ 29,273	0.44%	\$ 25,928	0.50%	\$ 25,770	0.38%	\$ 25,767	0.32%	(23.5)	—
Non-U.S. ⁽³⁾	92,971	0.05	96,446	(0.06)	95,617	(0.09)	97,151	(0.09)	94,990	0.05	99,389	(0.04)	96,189	0.07	0.6	(3.2)
Total interest-bearing deposits	120,067	—	126,809	—	129,285	—	126,424	—	120,918	—	125,159	—	121,956	—	(5.7)	(2.6)
Securities sold under repurchase agreements ⁽⁴⁾	4,243	—	4,103	—	3,976	—	4,130	—	3,894	—	4,028	—	3,974	0.07	(0.1)	(1.3)
Federal funds purchased	15	—	61	—	24	—	26	—	—	—	2	—	—	—	(100.0)	(100.0)
Other short-term borrowings	1,688	—	1,928	0.38	1,566	0.57	1,486	0.61	1,341	0.63	1,322	0.80	1,277	0.81	(18.5)	(3.4)
Long-term debt	11,027	2.20	10,998	2.24	11,885	2.27	11,683	2.45	11,421	2.56	11,515	2.61	11,766	2.67	(1.0)	2.2
Other interest-bearing liabilities	5,951	1.22	5,054	1.54	5,647	1.41	4,927	1.41	5,240	1.63	5,355	2.44	4,063	3.70	(28.1)	(24.1)
Total interest-bearing liabilities	142,991	0.33	148,953	0.27	152,383	0.29	148,676	0.27	142,814	0.40	147,381	0.34	143,036	0.44	(6.1)	(2.9)
Non-interest bearing deposits	45,001	—	41,989	—	44,419	—	47,867	—	44,249	—	42,244	—	39,685	—	(10.7)	(6.1)
Other liabilities	14,053	—	16,042	—	14,004	—	14,874	—	10,626	—	12,441	—	13,294	—	(5.1)	6.9
Preferred shareholders' equity	2,703	—	3,143	—	3,197	—	3,197	—	3,197	—	3,197	—	3,197	—	—	—
Common shareholders' equity	18,875	—	19,070	—	19,014	—	18,385	—	18,323	—	18,654	—	19,157	—	0.8	2.7
Total liabilities and shareholders' equity	\$ 223,623	—	\$ 229,197	—	\$ 233,017	—	\$ 232,999	—	\$ 219,209	—	\$ 223,917	—	\$ 218,369	—	(6.3)	(2.5)
Excess of rate earned over rate paid		1.03%		1.04%		0.98%		1.01%		1.07%		1.18%		1.24%		
Net interest margin		1.12%		1.11%		1.06%		1.08%		1.17%		1.27%		1.35%		
Net interest income, operating-basis⁽¹⁾	\$ 539		\$ 546		\$ 537		\$ 547		\$ 553		\$ 617		\$ 645			

⁽¹⁾ Beginning in the first quarter of 2017, management will no longer present discount accretion associated with former conduit securities as an operating-basis adjustment. Therefore, first, second and third quarters of 2017 operating-basis results included \$5 million, \$6 million and \$4 million, respectively, of discount accretion. In the first, second, third and fourth quarters of 2016, operating-basis net interest income excluded \$15 million, \$15 million, \$42 million and \$10 million of discount accretion, respectively, and such results have not been

reconciled to GAAP-basis net interest income. ⁽²⁾ Reflects the impact of balance sheet netting under enforceable netting agreements of approximately \$33 billion, \$32 billion, \$30 billion and \$30 billion for the first, second, third and fourth quarters of 2016 and \$31 billion, \$33 billion and \$30 billion for the first, second and third quarters of 2017, respectively. Excluding the impact of netting, the average interest rates would be approximately 0.42%, 0.41%, 0.49% and 0.42% for the first, second, third and fourth quarters of 2016 and 0.56%, 0.79% and 0.92% for the first, second and third quarters of 2017, respectively.

⁽³⁾ Average rate includes the impact of FX swap expense of approximately \$16 million, \$5 million, \$3 million and \$3 million for the first, second, third and fourth quarters of 2016 and \$32 million, \$13 million and \$39 million for the first, second and third quarters of 2017, respectively.

⁽⁴⁾ Interest for each period shown was less than \$1 million representing average interest rates of 0.03%, 0.03%, 0.02%, 0.01% for the first, second, third and fourth quarters of 2016 and 0.03% and 0.04% for the first and second quarters of 2017, respectively.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION

In addition to presenting State Street's financial results in conformity with U.S. generally accepted accounting principles, or GAAP, management also presents results on a non-GAAP, or "operating" basis, as it believes that this presentation supports additional meaningful analysis and comparisons of trends with respect to State Street's business operations from period to period, as well as information (such as capital ratios calculated under regulatory standards scheduled to be effective in the future or other standards) that management also uses in evaluating State Street's business and activities.

Our operating-basis financial results adjust our GAAP-basis financial results to both: (1) exclude the impact of revenue and expenses outside of State Street's normal course of business, such as restructuring charges; and (2) present revenue from non-taxable sources, such as interest income from tax-exempt investment securities and processing fees and other revenue associated with tax-advantaged adjustments, on a fully taxable-equivalent basis. Management believes that operating-basis financial information facilitates an investor's further understanding and analysis of State Street's financial performance and trends, including providing additional insight into our underlying margin and profitability, in addition to financial information prepared and reported in conformity with GAAP. The tax-equivalent adjustments allow for more meaningful comparisons of yields and margins on assets and the evaluation of investment opportunities with different tax profiles.

Beginning with the first quarter of 2017, we are simplifying our operating-basis presentation of our financial results and will no longer exclude, as part of the non-ordinary course adjustment, the effects of gains/losses on sales of businesses or the discount accretion associated with former conduit securities. In the first and third quarters of 2017, operating-basis results included a pre-tax gain of approximately \$30 million on the sale of our transfer agency joint venture interests and a pre-tax gain of approximately \$26 million on the sale of an alternative trading system, respectively. In the first, second and third quarters of 2017, operating-basis results included \$5 million, \$6 million and \$4 million, respectively, of discount accretion. These changes resulted in total increases in operating-basis revenue of \$35 million, \$6 million and \$30 million in the first, second and third quarters of 2017, respectively, relative to our historical operating-basis presentation. Note that in the second quarter of 2016, operating-basis results excluded a pre-tax gain of approximately \$53 million on the sale of the WM/Reuters business. We believe that these changes to our operating-basis presentation simplify the overall presentation of our financial results, making them easier to understand, while, overall, continuing to facilitate a useful and helpful additional understanding of our financial results.

We also believe that the use of other non-GAAP financial measures in the calculation of identified capital ratios is useful to understanding State Street's capital position and is of interest to investors. Additionally, management may present revenue and expense measures on a constant currency (non-GAAP) basis to identify the significance of changes in foreign currency exchange rates (which often are variable) in period-to-period comparisons. This presentation represents the effects of applying prior period weighted average foreign currency exchange rates to current period results.

We provide forward-looking financial estimates and expectations on an operating basis (non-GAAP) because information needed to provide corresponding GAAP-basis information is primarily dependent on future events or conditions that may be uncertain and are difficult to predict or estimate. Management is therefore, in general, unable to provide a reconciliation of our operating-basis forward-looking financial estimates and expectations to a GAAP-basis presentation.

Non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, financial measures determined in conformity with GAAP.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION

	Quarters							% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q16	3Q17	YTD 3Q17 vs. YTD 3Q16
(Dollars in millions, except per share amounts, or where otherwise noted)												
Total Revenue⁽¹⁾⁽²⁾⁽³⁾:												
Total revenue, GAAP-basis	\$ 2,484	\$ 2,573	\$ 2,620	\$ 2,530	\$ 2,668	\$ 2,810	\$ 2,846	8.6%	1.3 %	\$ 7,677	\$ 8,324	8.4%
Adjustment to processing fees and other revenue (see below)	63	34	134	186	70	89	79			231	238	
Adjustment to net interest income (see below)	27	25	—	33	43	42	42			52	127	
Adjustment to servicing and management fee revenue (see below)	—	43	—	—	—	—	—			43	—	
Total revenue, operating-basis	\$ 2,574	\$ 2,675	\$ 2,754	\$ 2,749	\$ 2,781	\$ 2,941	\$ 2,967	7.7	0.9	\$ 8,003	\$ 8,689	8.6
Fee Revenue⁽¹⁾⁽³⁾:												
Total fee revenue, GAAP-basis	\$ 1,970	\$ 2,053	\$ 2,079	\$ 2,014	\$ 2,198	\$ 2,235	\$ 2,242	7.8	0.3	\$ 6,102	\$ 6,675	9.4
Tax-equivalent adjustment associated with tax-advantaged investments	63	87	134	186	70	89	79			284	238	
Gain on sale of WM/Reuters Business	—	(53)	—	—	—	—	—			(53)	—	
Expense billing matter, net	—	43	—	—	—	—	—			43	—	
Total fee revenue, operating-basis	\$ 2,033	\$ 2,130	\$ 2,213	\$ 2,200	\$ 2,268	\$ 2,324	\$ 2,321	4.9	(0.1)	\$ 6,376	\$ 6,913	8.4
Servicing Fees:												
Total servicing fees, GAAP-basis	\$ 1,242	\$ 1,239	\$ 1,303	\$ 1,289	\$ 1,296	\$ 1,339	\$ 1,351	3.7	0.9	\$ 3,784	\$ 3,986	5.3
Expense billing matter	—	48	—	—	—	—	—			48	—	
Total servicing fees, operating-basis	\$ 1,242	\$ 1,287	\$ 1,303	\$ 1,289	\$ 1,296	\$ 1,339	\$ 1,351	3.7	0.9	\$ 3,832	\$ 3,986	4.0
Management Fees:												
Total management fees, GAAP-basis	\$ 270	\$ 293	\$ 368	\$ 361	\$ 382	\$ 397	\$ 419	13.9	5.5	\$ 931	\$ 1,198	28.7
Expense billing matter	—	(5)	—	—	—	—	—			(5)	—	
Total management fees, operating-basis	\$ 270	\$ 288	\$ 368	\$ 361	\$ 382	\$ 397	\$ 419	13.9	5.5	\$ 926	\$ 1,198	29.4
Processing Fees and Other Revenue⁽¹⁾:												
Total processing fees and other revenue, GAAP-basis	\$ 52	\$ 98	\$ 5	\$ (65)	\$ 112	\$ 31	\$ 66	nm	112.9	\$ 155	\$ 209	34.8
Tax-equivalent adjustment associated with tax-advantaged investments	63	87	134	186	70	89	79			284	238	
Gain on sale of WM/Reuters Business	—	(53)	—	—	—	—	—			(53)	—	
Total processing fees and other revenue, operating-basis	\$ 115	\$ 132	\$ 139	\$ 121	\$ 182	\$ 120	\$ 145	4.3	20.8	\$ 386	\$ 447	15.8
Net Interest Income & Net Interest Margin⁽²⁾⁽⁴⁾:												
Net interest income, GAAP-basis	\$ 512	\$ 521	\$ 537	\$ 514	\$ 510	\$ 575	\$ 603	12.3%	4.9 %	\$ 1,570	\$ 1,688	7.5%
Tax-equivalent adjustment associated with tax-exempt investment securities	42	40	42	43	43	42	42			124	127	
Net interest income, fully taxable-equivalent basis	\$ 554	\$ 561	\$ 579	\$ 557	\$ 553	\$ 617	\$ 645			\$ 1,694	\$ 1,815	
Average interest earning assets	194,081	198,243	202,155	202,194	191,840	195,287	189,916			198,175	192,340	
Net interest margin, fully taxable-equivalent basis	1.15%	1.14%	1.14%	1.09 %	1.17%	1.27%	1.35%	21 bps	8 bps	1.14%	1.26%	12 bps
Net interest income, fully taxable-equivalent basis	\$ 554	\$ 561	\$ 579	\$ 557	\$ 553	\$ 617	\$ 645			\$ 1,694	\$ 1,815	
Discount accretion associated with former conduit securities	(15)	(15)	(42)	(10)	—	—	—			(72)	—	
Net interest income, operating-basis	\$ 539	\$ 546	\$ 537	\$ 547	\$ 553	\$ 617	\$ 645	20.1%	4.5 %	\$ 1,622	\$ 1,815	11.9%
Average interest earning assets	194,081	198,243	202,155	202,194	191,840	195,287	189,916			198,175	192,340	
Net interest margin, operating-basis	1.12%	1.11%	1.06%	1.08 %	1.17%	1.27%	1.35%	29 bps	8 bps	1.09%	1.26%	17 bps
Effect of discount accretion	0.03%	0.03%	0.08%	0.01 %	—%	—%	—%			0.05%	—%	

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION (Continued)

(Dollars in millions, except per share amounts, or where otherwise noted)	Quarters							% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q16	3Q17	YTD 3Q17 vs. YTD 3Q16
Expenses⁽³⁾:												
Total expenses, GAAP-basis	\$ 2,050	\$ 1,860	\$ 1,984	\$ 2,183	\$ 2,086	\$ 2,031	\$ 2,021	1.9%	(0.5)%	\$ 5,894	\$ 6,138	4.1%
Severance costs associated with staffing realignment	(3)	3	9	2	—	—	—			9	—	
Provisions for legal contingencies	—	—	(42)	1	—	—	—			(42)	—	
Expense billing matter, net	—	(15)	—	—	—	—	—			(15)	—	
Acquisition costs	(7)	(7)	(33)	(22)	(12)	(9)	—			(47)	(21)	
Restructuring charges, net	(97)	(13)	(9)	(21)	(17)	(62)	(33)			(119)	(112)	
Total expenses, operating-basis	<u>\$ 1,943</u>	<u>\$ 1,828</u>	<u>\$ 1,909</u>	<u>\$ 2,143</u>	<u>\$ 2,057</u>	<u>\$ 1,960</u>	<u>\$ 1,988</u>	4.1	1.4	<u>\$ 5,680</u>	<u>\$ 6,005</u>	5.7
Compensation and Employee Benefits Expenses:												
Total compensation and employee benefits expenses, GAAP-basis	\$ 1,107	\$ 989	\$ 1,013	\$ 1,244	\$ 1,166	\$ 1,071	\$ 1,090	7.6	1.8	\$ 3,109	\$ 3,327	7.0
Severance costs associated with staffing realignment	(3)	3	9	2	—	—	—			9	—	
Total compensation and employee benefits expenses, operating-basis	<u>\$ 1,104</u>	<u>\$ 992</u>	<u>\$ 1,022</u>	<u>\$ 1,246</u>	<u>\$ 1,166</u>	<u>\$ 1,071</u>	<u>\$ 1,090</u>	6.7	1.8	<u>\$ 3,118</u>	<u>\$ 3,327</u>	6.7
Other Expenses:												
Total other expenses, GAAP-basis	\$ 254	\$ 269	\$ 337	\$ 310	\$ 297	\$ 283	\$ 269	(20.2)	(4.9)	\$ 860	\$ 849	(1.3)
Provisions for legal contingencies	—	—	(42)	1	—	—	—			(42)	—	
Expense billing matter, net	—	(15)	—	—	—	—	—			(15)	—	
Total other expenses, operating-basis	<u>\$ 254</u>	<u>\$ 254</u>	<u>\$ 295</u>	<u>\$ 311</u>	<u>\$ 297</u>	<u>\$ 283</u>	<u>\$ 269</u>	(8.8)	(4.9)	<u>\$ 803</u>	<u>\$ 849</u>	5.7
Income Before Income Tax Expense:												
Income before income tax expense, GAAP-basis	\$ 430	\$ 709	\$ 636	\$ 345	\$ 584	\$ 776	\$ 822	29.2	5.9	\$ 1,775	\$ 2,182	22.9
Net pre-tax effect of non-operating adjustments to revenue and expenses	197	134	209	259	142	202	154			540	498	
Income before income tax expense, operating-basis	<u>\$ 627</u>	<u>\$ 843</u>	<u>\$ 845</u>	<u>\$ 604</u>	<u>\$ 726</u>	<u>\$ 978</u>	<u>\$ 976</u>	15.5	(0.2)	<u>\$ 2,315</u>	<u>\$ 2,680</u>	15.8
Pre-tax operating margin⁽⁶⁾:												
Pre-tax operating margin, GAAP-basis	17.3%	27.6%	24.3%	13.6%	21.9%	27.6%	28.9%	460 bps	130 bps	23.1%	26.2%	310 bps
Net effect of non-operating adjustments	7.1	3.9	6.4	8.4	4.2	5.7	4.0			5.8	4.6	
Pre-tax operating margin, operating-basis	<u>24.4%</u>	<u>31.5%</u>	<u>30.7%</u>	<u>22.0%</u>	<u>26.1%</u>	<u>33.3%</u>	<u>32.9%</u>	220 bps	(40) bps	<u>28.9%</u>	<u>30.8%</u>	190 bps
Income Tax Expense:												
Income tax expense (benefit), GAAP-basis	\$ 62	\$ 92	\$ 72	\$ (248)	\$ 82	\$ 156	\$ 137	90.3%	(12.2)%	\$ 226	\$ 375	65.9%
Aggregate tax-equivalent adjustments	105	127	176	229	113	131	121			408	365	
Net tax effect of non-operating adjustments	15	10	8	10	7	20	14			33	41	
Income tax expense (benefit), operating-basis	<u>\$ 182</u>	<u>\$ 229</u>	<u>\$ 256</u>	<u>\$ (9)</u>	<u>\$ 202</u>	<u>\$ 307</u>	<u>\$ 272</u>	6.3	(11.4)	<u>\$ 667</u>	<u>\$ 781</u>	17.1
Effective Tax Rate:												
Income before income tax expense, operating-basis	\$ 627	\$ 843	\$ 845	\$ 604	\$ 726	\$ 978	\$ 976	15.5%	(0.2)%	\$ 2,315	\$ 2,680	15.8%
Income tax expense, operating-basis	182	229	256	(9)	202	307	272			667	781	
Effective tax rate, operating-basis	<u>29.1%</u>	<u>27.0%</u>	<u>30.3%</u>	<u>(1.5)%</u>	<u>27.8%</u>	<u>31.4%</u>	<u>27.9%</u>	(240) bps	(350) bps	<u>28.8%</u>	<u>29.1%</u>	30 bps

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION (Continued)

(Dollars in millions, except per share amounts, or where otherwise noted)	Quarters							% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q16	3Q17	YTD 3Q17 vs. YTD 3Q16
Net Income Available to Common Shareholders:												
Net income available to common shareholders, GAAP-basis	\$ 319	\$ 585	\$ 507	\$ 557	\$ 446	\$ 584	\$ 629	24.1%	7.7 %	\$ 1,411	\$ 1,659	17.6%
Net after-tax effect of non-operating adjustments to processing fees and other revenue, net interest income, expenses and income tax expense	77	(3)	25	20	22	51	19			99	92	
Net income available to common shareholders, operating-basis	\$ 396	\$ 582	\$ 532	\$ 577	\$ 468	\$ 635	\$ 648	21.8	2.0	\$ 1,510	\$ 1,751	16.0
Diluted Earnings per Common Share⁽¹⁾⁽²⁾:												
Diluted earnings per common share, GAAP-basis	\$.79	\$ 1.47	\$ 1.29	\$ 1.43	\$ 1.15	\$ 1.53	\$ 1.66	28.7	8.5	\$ 3.54	\$ 4.35	22.9
Severance costs associated with staffing realignment	.01	(.01)	(.01)	—	—	—	—			(.01)	—	
Provisions for legal contingencies	—	—	.11	.02	—	—	—			.11	—	
Expense billing matter, net	—	.10	—	—	—	—	—			.10	—	
Acquisition costs	.01	.01	.05	.03	.02	.02	—			.07	.03	
Restructuring charges, net	.15	.02	.01	.02	.03	.11	.06			.18	.20	
Effect on income tax of non-operating adjustments	.04	(.01)	(.03)	(.01)	.01	.01	(.01)			.01	.01	
Discount accretion associated with former conduit securities	(.02)	(.02)	(.07)	(.01)	—	—	—			(.11)	—	
Gain on sale of WM/Reuters Business	—	(.10)	—	—	—	—	—			(.10)	—	
Diluted earnings per common share, operating-basis	\$.98	\$ 1.46	\$ 1.35	\$ 1.48	\$ 1.21	\$ 1.67	\$ 1.71	26.7	2.4	\$ 3.79	\$ 4.59	21.1
Return on Average Common Equity⁽¹⁾⁽²⁾:												
Return on average common equity, GAAP-basis	6.8%	12.4%	10.6%	12.1 %	9.9%	12.6%	13.0%	240 bps	40 bps	9.9%	11.9%	200 bps
Severance costs associated with staffing realignment	—	(.1)	(.1)	—	—	—	—			—	—	
Provisions for legal contingencies	—	—	.9	.2	—	—	—			.3	—	
Expense billing matter, net	—	.8	—	—	—	—	—			.3	—	
Acquisition costs	.1	.1	.3	.3	.2	.1	—			.2	.1	
Restructuring charges, net	1.3	.2	.1	.1	.2	.9	.5			.5	.5	
Effect on income tax of non-operating adjustments	.4	(.1)	(.2)	(.1)	.1	.1	(.1)			—	—	
Discount accretion associated with former conduit securities	(.2)	(.2)	(.5)	(.1)	—	—	—			(.3)	—	
Gain on sale of WM/Reuters Business	—	(.8)	—	—	—	—	—			(.3)	—	
Return on average common equity, operating-basis	8.4%	12.3%	11.1%	12.5 %	10.4%	13.7%	13.4%	230 bps	(30) bps	10.6%	12.5%	190 bps
Fee Operating Leverage, GAAP-Basis:												
Total fee revenue, GAAP-basis (as reconciled above)	\$ 1,970	\$ 2,053	\$ 2,079	\$ 2,014	\$ 2,198	\$ 2,235	\$ 2,242	7.84%	0.31 %	\$ 6,102	\$ 6,675	9.39%
Total expenses, GAAP-basis (as reconciled above)	2,050	1,860	1,984	2,183	2,086	2,031	2,021	1.86	(0.49)	5,894	6,138	4.14
Fee operating leverage, GAAP-basis								598 bps	80 bps			525 bps
Fee Operating Leverage, Operating-Basis⁽¹⁾:												
Total fee revenue, operating-basis (as reconciled above)	\$ 2,033	\$ 2,130	\$ 2,213	\$ 2,200	\$ 2,268	\$ 2,324	\$ 2,321	4.88%	(0.13)%	\$ 6,376	\$ 6,913	8.42%
Total expenses, operating-basis (as reconciled above)	1,943	1,828	1,909	2,143	2,057	1,960	1,988	4.14	1.43	5,680	6,005	5.72
Fee operating leverage, operating-basis								74 bps	(156) bps			270 bps

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION (Continued)

(Dollars in millions, except per share amounts, or where otherwise noted)	Quarters							% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q16	3Q17	YTD 3Q17 vs. YTD 3Q16
Operating Leverage, GAAP-Basis:												
Total revenue, GAAP-basis (as reconciled above)	\$ 2,484	\$ 2,573	\$ 2,620	\$ 2,530	\$ 2,668	\$ 2,810	\$ 2,846	8.63%	1.28 %	\$ 7,677	\$ 8,324	8.43%
Total expenses, GAAP-basis (as reconciled above)	2,050	1,860	1,984	2,183	2,086	2,031	2,021	1.86	(0.49)	5,894	6,138	4.14
Operating leverage, GAAP-basis								677 bps	177 bps			429 bps
Operating Leverage, Operating-Basis⁽¹⁾⁽²⁾:												
Total revenue, operating-basis (as reconciled above)	\$ 2,574	\$ 2,675	\$ 2,754	\$ 2,749	\$ 2,781	\$ 2,941	\$ 2,967	7.73%	0.88 %	\$ 8,003	\$ 8,689	8.57%
Total expenses, operating-basis (as reconciled above)	1,943	1,828	1,909	2,143	2,057	1,960	1,988	4.14	1.43	5,680	6,005	5.72
Operating leverage, operating-basis								359 bps	(55) bps			285 bps

⁽¹⁾ The first and third quarters of 2017 GAAP and operating-basis results included a pre-tax gain of approximately \$30 million on the sale of our transfer agency joint venture interests and a pre-tax gain of approximately \$26 million on the sale of an alternative trading system, respectively, reflecting a change in our operating-basis presentation effective the first quarter of 2017 to include gains/losses on sales of businesses. In the second quarter of 2016, under our historical presentation, operating-basis results excluded a \$53 million pre-tax gain on the sale of WM/Reuters business, and such results have not been revised.

⁽²⁾ Beginning in the first quarter of 2017, management no longer presents discount accretion associated with former conduit securities as an operating-basis adjustment. Therefore, the first, second and third quarters of 2017 GAAP and operating-basis results included \$5 million, \$6 million and \$4 million, respectively, of discount accretion. In the first, second, third and fourth quarters of 2016, operating-basis net interest income excluded \$15 million, \$15 million, \$42 million and \$10 million of discount accretion, respectively, and such results have not been revised.

⁽³⁾ The impact of acquired operations on total revenue and fee revenue contributed approximately \$65 million, \$64 million, \$71 million, and \$72 million for the third and fourth quarters of 2016 and first and second quarters of 2017, respectively. The impact of acquired operations on expenses contributed approximately \$57 million, \$58 million, \$51 million, and \$51 million for the third and fourth quarters of 2016 and first and second quarters of 2017, respectively, excluding merger and integration charges and financing costs.

⁽⁴⁾ Fully taxable-equivalent net interest margin for the periods presented above represented fully taxable-equivalent net interest income composed of GAAP-basis net interest income plus tax-equivalent adjustments, on an annualized basis, as a percentage of average total interest-earning assets for the quarters presented.

⁽⁵⁾ Pre-tax operating margin was calculated by dividing income before income tax expense by total revenue.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATION OF CONSTANT CURRENCY FX IMPACTS

GAAP-Basis Quarter Comparison

(Dollars in millions)	Reported			Currency Translation Impact		Excluding Currency Impact		% Change Constant Currency	
	3Q16	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17
Fee revenue:									
Servicing fees	\$ 1,303	\$ 1,339	\$ 1,351	\$ 19	\$ 25	\$ 1,332	\$ 1,326	2.2%	(1.0)%
Management fees	368	397	419	1	3	418	416	13.6	4.8
Trading services	267	289	259	1	2	258	257	(3.4)	(11.1)
Securities finance	136	179	147	—	—	147	147	8.1	(17.9)
Processing fees and other	5	31	66	3	2	63	64	nm	106.5
Total fee revenue	2,079	2,235	2,242	24	32	2,218	2,210	6.7	(1.1)
Net interest income	537	575	603	3	4	600	599	11.7	4.2
Gains (losses) related to investment securities, net	4	—	1	—	—	1	1	nm	nm
Total revenue	\$ 2,620	\$ 2,810	\$ 2,846	\$ 27	\$ 36	\$ 2,819	\$ 2,810	7.6	—
Expenses:									
Compensation and employee benefits	\$ 1,013	\$ 1,071	\$ 1,090	\$ 9	\$ 15	\$ 1,081	\$ 1,075	6.7	0.4
Information systems and communications	285	283	296	1	1	295	295	3.5	4.2
Transaction processing services	200	207	215	1	2	214	213	7.0	2.9
Occupancy	107	116	118	1	2	117	116	9.3	—
Acquisition and restructuring costs	42	71	33	—	1	33	32	(21.4)	(54.9)
Other	337	283	269	3	4	266	265	(21.1)	(6.4)
Total expenses	\$ 1,984	\$ 2,031	\$ 2,021	\$ 15	\$ 25	\$ 2,006	\$ 1,996	1.1	(1.7)

GAAP-Basis YTD Comparison

(Dollars in millions)	Reported		Currency Translation Impact		Excluding Currency Impact		% Change Constant Currency	
	2016	2017	YTD 2017 vs. YTD 2016	YTD 2017 vs. YTD 2016	2017	YTD 2017 vs. YTD 2016	YTD 2017 vs. YTD 2016	YTD 2017 vs. YTD 2016
Fee revenue:								
Servicing fees	\$ 3,784	\$ 3,986	\$ (6)	\$ (6)	\$ 3,992	\$ 3,992	5.5%	5.5%
Management fees	931	1,198	(6)	(6)	1,204	1,204	29.3	29.3
Trading services	806	823	(3)	(3)	826	826	2.5	2.5
Securities finance	426	459	(1)	(1)	460	460	8.0	8.0
Processing fees and other	155	209	—	—	209	209	34.8	34.8
Total fee revenue	6,102	6,675	(16)	(16)	6,691	6,691	9.7	9.7
Net interest income	1,570	1,688	(12)	(12)	1,700	1,700	8.3	8.3
Gains (losses) related to investment securities, net	5	(39)	—	—	(39)	(39)	nm	nm
Total revenue	\$ 7,677	\$ 8,324	\$ (28)	\$ (28)	\$ 8,352	\$ 8,352	8.8	8.8
Expenses:								
Compensation and employee benefits	\$ 3,109	\$ 3,327	\$ (18)	\$ (18)	\$ 3,345	\$ 3,345	7.6	7.6
Information systems and communications	827	866	(2)	(2)	868	868	5.0	5.0
Transaction processing services	601	619	(3)	(3)	622	622	3.5	3.5
Occupancy	331	344	(3)	(3)	347	347	4.8	4.8
Acquisition and restructuring costs	166	133	—	—	133	133	(19.9)	(19.9)
Other	860	849	(3)	(3)	852	852	(0.9)	(0.9)
Total expenses	\$ 5,894	\$ 6,138	\$ (29)	\$ (29)	\$ 6,167	\$ 6,167	4.6	4.6

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATION OF CONSTANT CURRENCY FX IMPACTS (Continued)

Operating-Basis Quarter Comparison

	Reported			Currency Translation Impact		Excluding Currency Impact		% Change Constant Currency	
	3Q16	2Q17	3Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17	3Q17 vs. 3Q16	3Q17 vs. 2Q17
(Dollars in millions)									
Fee revenue:									
Servicing fees	\$ 1,303	\$ 1,339	\$ 1,351	\$ 19	\$ 25	\$ 1,332	\$ 1,326	2.2%	(1.0)%
Management fees	368	397	419	1	3	418	416	13.6	4.8
Trading services	267	289	259	1	2	258	257	(3.4)	(11.1)
Securities finance	136	179	147	—	—	147	147	8.1	(17.9)
Processing fees and other	139	120	145	3	2	142	143	2.2	19.2
Total fee revenue	2,213	2,324	2,321	24	32	2,297	2,289	3.8	(1.5)
Net interest income	537	617	645	3	4	642	641	19.6	3.9
Gains (losses) related to investment securities, net	4	—	1	—	—	1	1	nm	nm
Total revenue	\$ 2,754	\$ 2,941	\$ 2,967	\$ 27	\$ 36	\$ 2,940	\$ 2,931	6.8	(0.3)
Expenses:									
Compensation and employee benefits	\$ 1,022	\$ 1,071	\$ 1,090	\$ 9	\$ 15	\$ 1,081	\$ 1,075	5.8	0.4
Information systems and communications	285	283	296	1	1	295	295	3.5	4.2
Transaction processing services	200	207	215	1	2	214	213	7.0	2.9
Occupancy	107	116	118	1	2	117	116	9.3	—
Other	295	283	269	3	4	266	265	(9.8)	(6.4)
Total expenses	\$ 1,909	\$ 1,960	\$ 1,988	\$ 15	\$ 24	\$ 1,973	\$ 1,964	3.4	0.2

Operating-Basis YTD Comparison

	Reported		Currency Translation Impact		Excluding Currency Impact		% Change Constant Currency	
	2016	2017	YTD 2017 vs. YTD 2016	YTD 2017 vs. YTD 2016	2017	YTD 2017 vs. YTD 2016	YTD 2017 vs. YTD 2016	YTD 2017 vs. YTD 2016
(Dollars in millions)								
Fee revenue:								
Servicing fees	\$ 3,832	\$ 3,986	\$ (6)	\$ (6)	\$ 3,992	\$ 3,992	4.2%	
Management fees	926	1,198	(6)	(6)	1,204	1,204	30.0	
Trading services	806	823	(3)	(3)	826	826	2.5	
Securities finance	426	459	(1)	(1)	460	460	8.0	
Processing fees and other	386	447	—	—	447	447	15.8	
Total fee revenue	6,376	6,913	(16)	(16)	6,929	6,929	8.7	
Net interest income	1,622	1,815	(12)	(12)	1,827	1,827	12.6	
Gains (losses) related to investment securities, net	5	(39)	—	—	(39)	(39)	nm	
Total revenue	\$ 8,003	\$ 8,689	\$ (28)	\$ (28)	\$ 8,717	\$ 8,717	8.9	
Expenses:								
Compensation and employee benefits	\$ 3,118	\$ 3,327	\$ (18)	\$ (18)	\$ 3,345	\$ 3,345	7.3	
Information systems and communications	827	866	(2)	(2)	868	868	5.0	
Transaction processing services	601	619	(3)	(3)	622	622	3.5	
Occupancy	331	344	(3)	(3)	347	347	4.8	
Other	803	849	(3)	(3)	852	852	6.1	
Total expenses	\$ 5,680	\$ 6,005	\$ (29)	\$ (29)	\$ 6,034	\$ 6,034	6.2	

^{nm} Not meaningful

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
REGULATORY CAPITAL

The accompanying materials present capital ratios in addition to, or adjusted from, those calculated in conformity with applicable regulatory requirements. These include capital ratios based on tangible common equity, as well as capital ratios adjusted to reflect our estimate of the impact of the relevant Basel III requirements, as specified in the July 2013 final rule issued by the Board of Governors of the Federal Reserve System, referred to as the Basel III final rule. These non-regulatory and adjusted capital measures are non-GAAP financial measures. Management currently calculates the non-GAAP capital ratios presented in the news release to aid in its understanding of State Street's capital position under a variety of standards, including currently applicable and transitioning regulatory requirements. Management believes that the use of the non-GAAP capital ratios presented in the accompanying materials similarly aids in an investor's understanding of State Street's capital position and therefore is of interest to investors.

The common equity tier 1 risk-based capital, or CET1, tier 1 risk-based capital, total risk-based capital and tier 1 leverage ratios have each been calculated in conformity with applicable regulatory requirements as of the dates that each was first publicly disclosed. The capital component, or numerator, of these ratios was calculated in conformity with the provisions of the Basel III final rule. For the periods below the total risk-weighted assets component, or denominator, used in the calculation of the CET1, tier 1 risk-based capital and total risk-based capital ratios were each calculated in conformity with the advanced approaches and standardized approach provisions of Basel III, as the case may be.

The advanced approaches-based ratios (actual and estimated) included in this presentation reflect calculations and determinations with respect to our capital and related matters, based on State Street and external data, quantitative formula, statistical models, historical correlations and assumptions, collectively referred to as "advanced systems," in effect and used by us for those purposes as of the respective date of each ratio's first public announcement. Significant components of these advanced systems involve the exercise of judgment by us and our regulators, and these advanced systems may not, individually or collectively, precisely represent or calculate the scenarios, circumstances, outputs or other results for which they are designed or intended. Due to the influence of changes in these advanced systems, whether resulting from changes in data inputs, regulation or regulatory supervision or interpretation, State Street-specific or market activities or experiences or other updates or factors, we expect that our advanced systems and our capital ratios calculated in conformity with the Basel III framework will change and may be volatile over time, and that those latter changes or volatility could be material as calculated and measured from period to period.

The tangible common equity, or TCE, ratio is an additional capital ratio that management believes provides context useful in understanding and assessing State Street's capital adequacy. The TCE ratio is calculated by dividing consolidated total common shareholders' equity by consolidated total assets, after reducing both amounts by goodwill and other intangible assets net of related deferred taxes. Total assets reflected in the TCE ratio also exclude cash balances on deposit at the Federal Reserve Bank and other central banks in excess of required reserves. The TCE ratio is not required by GAAP or by banking regulations, but is a metric used by management to evaluate the adequacy of State Street's capital levels. Since there is no authoritative requirement to calculate the TCE ratio, our TCE ratio is not necessarily comparable to similar capital measures disclosed or used by other companies in the financial services industry. Tangible common equity and adjusted tangible assets are non-GAAP financial measures and should be considered in addition to, not as a substitute for or superior to, financial measures determined in accordance with GAAP or other applicable requirements. Reconciliations with respect to the calculation of the TCE ratios are provided within the Reconciliation of Tangible Common Equity Ratio within this package.

The following table presents State Street's regulatory capital ratios and underlying components, calculated in conformity with applicable regulatory requirements as described above.

	Quarters													
	1Q16		2Q16		3Q16		4Q16		1Q17		2Q17		3Q17	
	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾
RATIOS:														
Common equity tier 1 capital	12.3%	12.5%	12.0%	12.0%	12.3%	12.5%	11.7%	11.6%	11.2%	11.5%	12.0%	11.2%	12.6 %	11.6 %
Tier 1 capital	14.9	15.1	15.0	15.0	15.4	15.7	14.8	14.7	14.4	14.7	15.1	14.2	15.7	14.5
Total capital	17.1	17.3	17.1	17.1	17.6	17.9	16.0	16.0	15.4	15.9	16.2	15.2	16.8	15.6
Tier 1 leverage	6.9	6.9	7.0	7.0	6.8	6.8	6.5	6.5	6.8	6.8	7.0	7.0	7.4	7.4
Supporting Calculations:														
Common equity tier 1 capital	\$ 12,404	\$ 12,404	\$ 12,518	\$ 12,518	\$ 12,269	\$ 12,269	\$ 11,624	\$ 11,624	\$ 11,319	\$ 11,319	\$ 12,007	\$ 12,007	\$ 12,439	\$ 12,439
Total risk-weighted assets	100,633	99,617	104,012	104,492	99,736	98,374	99,301	99,876	100,843	98,494	100,265	107,069	99,099	107,370
Common equity tier 1 risk-based capital	12.3%	12.5%	12.0%	12.0%	12.3%	12.5%	11.7%	11.6%	11.2%	11.5%	12.0%	11.2%	12.6 %	11.6 %
Tier 1 capital	\$ 15,032	\$ 15,032	\$ 15,642	\$ 15,642	\$ 15,407	\$ 15,407	\$ 14,717	\$ 14,717	\$ 14,475	\$ 14,475	\$ 15,165	\$ 15,165	\$ 15,606	\$ 15,606
Total risk-weighted assets	100,633	99,617	104,012	104,492	99,736	98,374	99,301	99,876	100,843	98,494	100,265	107,069	99,099	107,370
Tier 1 risk-based capital ratio	14.9%	15.1%	15.0%	15.0%	15.4%	15.7%	14.8%	14.7%	14.4%	14.7%	15.1%	14.2%	15.7 %	14.5 %
Total capital	\$ 17,191	\$ 17,248	\$ 17,794	\$ 17,869	\$ 17,560	\$ 17,632	\$ 15,909	\$ 15,967	\$ 15,542	\$ 15,617	\$ 16,243	\$ 16,314	\$ 16,684	\$ 16,758
Total risk-weighted assets	100,633	99,617	104,012	104,492	99,736	98,374	99,301	99,876	100,843	98,494	100,265	107,069	99,099	107,370
Total risk-based capital ratio	17.1%	17.3%	17.1%	17.1%	17.6%	17.9%	16.0%	16.0%	15.4%	15.9%	16.2%	15.2%	16.8 %	15.6 %
Tier 1 capital	\$ 15,032	\$ 15,032	\$ 15,642	\$ 15,642	\$ 15,407	\$ 15,407	\$ 14,717	\$ 14,717	\$ 14,475	\$ 14,475	\$ 15,165	\$ 15,165	\$ 15,606	\$ 15,606
Adjusted quarterly average assets	217,029	217,029	222,666	222,666	226,093	226,093	226,310	226,310	212,361	212,361	216,940	216,940	211,396	211,396
Tier 1 leverage ratio	6.9%	6.9%	7.0%	7.0%	6.8%	6.8%	6.5%	6.5%	6.8%	6.8%	7.0%	7.0%	7.4 %	7.4 %

⁽¹⁾ CET1, tier 1 capital, total capital and tier 1 leverage ratios for each period above were calculated in conformity with the advanced approaches provisions of the Basel III final rule.

⁽²⁾ CET1, tier 1 capital, total capital, and tier 1 leverage ratios for each period above were calculated in conformity with the standardized approach provisions of the Basel III final rule.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATION OF TANGIBLE COMMON EQUITY RATIO

The following table presents the calculation of State Street's ratios of tangible common equity to total tangible assets.

(Dollars in millions)	Quarters						
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17
Consolidated total assets	\$ 243,685	\$ 255,386	\$ 256,140	\$ 242,698	\$ 236,802	\$ 238,274	\$ 235,986
Less:							
Goodwill	5,733	5,671	5,911	5,814	5,855	5,945	5,997
Other intangible assets	1,749	1,682	1,849	1,750	1,710	1,693	1,658
Cash balances held at central banks in excess of required reserves	58,639	67,710	67,571	62,037	59,780	56,326	51,965
Adjusted assets	177,564	180,323	180,809	173,097	169,457	174,310	176,366
Plus related deferred tax liabilities	698	688	685	655	649	651	647
Total tangible assets	A \$ 178,262	\$ 181,011	\$ 181,494	\$ 173,752	\$ 170,106	\$ 174,961	\$ 177,013
Consolidated total common shareholders' equity	\$ 18,793	\$ 18,877	\$ 18,954	\$ 18,023	\$ 18,098	\$ 18,872	\$ 19,301
Less:							
Goodwill	5,733	5,671	5,911	5,814	5,855	5,945	5,997
Other intangible assets	1,749	1,682	1,849	1,750	1,710	1,693	1,658
Adjusted equity	11,311	11,524	11,194	10,459	10,533	11,234	11,646
Plus related deferred tax liabilities	698	688	685	655	649	651	647
Total tangible common equity	B \$ 12,009	\$ 12,212	\$ 11,879	\$ 11,114	\$ 11,182	\$ 11,885	\$ 12,293
Tangible common equity ratio	B/A 6.7%	6.7%	6.5%	6.4%	6.6%	6.8%	6.9%
GAAP Basis:							
Year-to-date annualized net income available to common shareholders	\$ 319	\$ 585	\$ 507	\$ 557	\$ 446	\$ 584	\$ 629
Return on tangible common equity	10.6%	14.8%	15.8%	17.7%	16.0%	17.3%	18.0%
Operating Basis:							
Year-to-date annualized net income available to common shareholders	\$ 396	\$ 582	\$ 532	\$ 577	\$ 468	\$ 635	\$ 648
Return on tangible common equity ⁽¹⁾	13.2%	16.0%	16.9%	18.8%	16.7%	18.6%	19.0%

⁽¹⁾ This ratio is dividing annualized net income available to common shareholders on an operating basis by the tangible equity calculated on a GAAP basis.

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATION OF FULLY PHASED-IN CAPITAL RATIOS

Fully phased-in pro-forma estimates of common equity tier 1 capital include 100% of the accumulated other comprehensive income component of common shareholder's equity, including accumulated other comprehensive income attributable to available-for-sale securities, cash flow hedges and defined benefit pension plans, as well as 100% of applicable deductions, including but not limited to, intangible assets net of deferred tax liabilities. Fully phased-in pro-forma estimates of tier 1 and total capital both reflect the transition of trust preferred capital securities from tier 1 capital to total capital. For both Basel III advanced and standardized approaches, fully phased-in pro-forma estimates of risk-weighted assets reflect the exclusion of intangible assets, offset by additions related to non-significant equity exposures and deferred tax assets related to temporary differences. All fully phased-in ratios are preliminary estimates, based on our interpretations of the Basel III final rule as of the date each such ratio was first announced publicly and as applied to our businesses and operations as of the date of such ratio.

The following tables reconcile our fully phased-in estimated pro-forma common equity tier 1 capital, tier 1 capital, total capital and tier 1 leverage ratios, calculated in conformity with the Basel III final rule, as of the dates indicated, to those same ratios calculated in conformity with the applicable regulatory requirements as of such dates.

As of September 30, 2017 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,439	\$ (297)	\$ 12,142	\$ 12,439	\$ (297)	\$ 12,142
Tier 1 capital	15,606	(267)	15,339	15,606	(267)	15,339
Total capital	16,684	(267)	16,417	16,758	(267)	16,491
Risk weighted assets	99,099	(58)	99,041	107,370	(54)	107,316
Adjusted quarterly average assets	211,396	(184)	211,212	211,396	(184)	211,212

Capital ratios:

Common equity tier 1 capital	12.6%		12.3%	11.6%		11.3%
Tier 1 capital	15.7		15.5	14.5		14.3
Total capital	16.8		16.6	15.6		15.4
Tier 1 leverage	7.4		7.3	7.4		7.3

As of June 30, 2017 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,007	\$ (315)	\$ 11,692	\$ 12,007	\$ (315)	\$ 11,692
Tier 1 capital	15,165	(277)	14,888	15,165	(277)	14,888
Total capital	16,243	(277)	15,966	16,314	(277)	16,037
Risk weighted assets	100,265	66	100,331	107,069	62	107,131
Adjusted quarterly average assets	216,940	(205)	216,735	216,940	(205)	216,735

Capital ratios:

Common equity tier 1 capital	12.0%		11.7%	11.2%		10.9%
Tier 1 capital	15.1		14.8	14.2		13.9
Total capital	16.2		15.9	15.2		15.0
Tier 1 leverage	7.0		6.9	7.0		6.9

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATION OF FULLY PHASED-IN CAPITAL RATIOS (Continued)

As of March 31, 2017 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 11,319	\$ (339)	\$ 10,980	\$ 11,319	\$ (339)	\$ 10,980
Tier 1 capital	14,475	(299)	14,176	14,475	(299)	14,176
Total capital	15,542	(299)	15,243	15,617	(299)	15,318
Risk weighted assets	100,843	134	100,977	98,494	127	98,621
Adjusted quarterly average assets	212,361	(270)	212,091	212,361	(270)	212,091

Capital ratios:

Common equity tier 1 capital	11.2%	10.9%	11.5%	11.1%
Tier 1 capital	14.4	14.0	14.7	14.4
Total capital	15.4	15.1	15.9	15.5
Tier 1 leverage	6.8	6.7	6.8	6.7

As of December 31, 2016 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 11,624	\$ (769)	\$ 10,855	\$ 11,624	\$ (769)	\$ 10,855
Tier 1 capital	14,717	(666)	14,051	14,717	(666)	14,051
Total capital	15,909	(667)	15,242	15,967	(667)	15,300
Risk weighted assets	99,301	33	99,334	99,876	31	99,907
Adjusted quarterly average assets	226,310	(474)	225,836	226,310	(474)	225,836

Capital ratios:

Common equity tier 1 capital	11.7%	10.9%	11.6%	10.9%
Tier 1 capital	14.8	14.1	14.7	14.1
Total capital	16.0	15.3	16.0	15.3
Tier 1 leverage	6.5	6.2	6.5	6.2

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATION OF FULLY PHASED-IN CAPITAL RATIOS (Continued)

As of September 30, 2016 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,269	\$ (537)	\$ 11,732	\$ 12,269	\$ (537)	\$ 11,732
Tier 1 capital	15,407	(479)	14,928	15,407	(479)	14,928
Total capital	17,560	(525)	17,035	17,632	(525)	17,107
Risk weighted assets	99,736	(528)	99,208	98,374	(497)	97,877
Adjusted quarterly average assets	226,093	(297)	225,796	226,093	(297)	225,796

Capital ratios:

Common equity tier 1 capital	12.3%		11.8%	12.5%		12.0%
Tier 1 capital	15.4		15.0	15.7		15.3
Total capital	17.6		17.2	17.9		17.5
Tier 1 leverage	6.8		6.6	6.8		6.6

As of June 30, 2016 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,518	\$ (452)	\$ 12,066	\$ 12,518	\$ (452)	\$ 12,066
Tier 1 capital	15,642	(393)	15,249	15,642	(393)	15,249
Total capital	17,794	(438)	17,356	17,869	(438)	17,431
Risk weighted assets	104,012	65	104,077	104,492	62	104,554
Adjusted quarterly average assets	222,666	(283)	222,383	222,666	(283)	222,383

Capital ratios:

Common equity tier 1 capital	12.0%		11.6%	12.0%		11.5%
Tier 1 capital	15.0		14.7	15.0		14.6
Total capital	17.1		16.7	17.1		16.7
Tier 1 leverage	7.0		6.9	7.0		6.9

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATION OF FULLY PHASED-IN CAPITAL RATIOS (Continued)

As of March 31, 2016 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,404	\$ (547)	\$ 11,857	\$ 12,404	\$ (547)	\$ 11,857
Tier 1 capital	15,032	(486)	14,546	15,032	(486)	14,546
Total capital	17,191	(532)	16,659	17,248	(532)	16,716
Risk weighted assets	100,633	95	100,728	99,617	89	99,706
Adjusted quarterly average assets	217,029	(357)	216,672	217,029	(357)	216,672
Capital ratios:						
Common equity tier 1 capital	12.3%		11.8%	12.5%		11.9%
Tier 1 capital	14.9		14.4	15.1		14.6
Total capital	17.1		16.5	17.3		16.8
Tier 1 leverage	6.9		6.7	6.9		6.7

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATIONS OF SUPPLEMENTARY LEVERAGE RATIOS

In 2014, U.S. banking regulators issued final rules implementing a supplementary leverage ratio, or SLR, for certain bank holding companies, like State Street, and their insured depository institution subsidiaries, like State Street Bank. We refer to these final rules as the SLR final rule. Under the SLR final rule, upon implementation as of January 1, 2018, (i) State Street Bank must maintain an SLR of at least 6% to be well capitalized under the U.S. banking regulators' Prompt Corrective Action framework and (ii) if State Street maintains an SLR of at least 5%, it is not subject to limitations on distribution and discretionary bonus payments under the SLR final rule. Beginning with reporting for March 31, 2015, State Street was required to include SLR disclosures with its other Basel disclosures.

Estimated pro forma fully phased-in SLR ratios for the periods below are preliminary estimates by State Street (in each case, fully phased-in as of January 1, 2018, as per the phase-in requirements of the SLR final rule), calculated based on our interpretations of the SLR final rule as of October 23, 2017 and as applied to our businesses and operations for the periods below.

The following tables reconcile our estimated pro forma fully-phased in SLR ratios for the periods below calculated in conformity with the SLR final rule, as described, to our SLR ratios calculated in conformity with applicable regulatory requirements as of the dates indicated.

As of September 30, 2017 (Dollars in millions)	State Street		State Street Bank	
	Transitional SLR	Fully Phased-In SLR	Transitional SLR	Fully Phased-In SLR
Tier 1 Capital	\$ 15,606 A	\$ 15,339	\$ 16,324	\$ 16,070
On-and off-balance sheet leverage exposure	247,527	247,527	244,114	244,114
Less: regulatory deductions	(6,861)	(7,161)	(6,535)	(6,795)
Total assets for SLR	240,666 B	240,366	237,579	237,319
Supplementary Leverage Ratio	6.5% A/B	6.4%	6.9%	6.8%

As of June 30, 2017 (Dollars in millions)	State Street		State Street Bank	
	Transitional SLR	Fully Phased-In SLR	Transitional SLR	Fully Phased-In SLR
Tier 1 Capital	\$ 15,165 C	\$ 14,888	\$ 16,002	\$ 15,738
On-and off-balance sheet leverage exposure	250,543	250,543	247,156	247,156
Less: regulatory deductions	(6,633)	(6,838)	(6,237)	(6,434)
Total assets for SLR	243,910 D	243,705	240,919	240,722
Supplementary Leverage Ratio	6.2% C/D	6.1%	6.6%	6.5%

As of March 31, 2017 (Dollars in millions)	State Street		State Street Bank	
	Transitional SLR	Fully Phased-In SLR	Transitional SLR	Fully Phased-In SLR
Tier 1 Capital	\$ 14,475 E	\$ 14,176	\$ 15,492	\$ 15,206
On-and off-balance sheet leverage exposure	244,964	244,964	241,563	241,563
Less: regulatory deductions	(6,818)	(7,087)	(6,422)	(6,683)
Total assets for SLR	238,146 F	237,877	235,141	234,880
Supplementary Leverage Ratio	6.1% E/F	6.0%	6.6%	6.5%

As of December 31, 2016 (Dollars in millions)	State Street		State Street Bank	
	Transitional SLR	Fully Phased-In SLR	Transitional SLR	Fully Phased-In SLR
Tier 1 Capital	\$ 14,717 G	\$ 14,051	\$ 15,805	\$ 15,169
On-and off-balance sheet leverage exposure	257,509	257,509	253,487	253,487
Less: regulatory deductions	(6,476)	(6,950)	(6,078)	(6,532)
Total assets for SLR	251,033 H	250,559	247,409	246,955
Supplementary Leverage Ratio	5.9% G/H	5.6%	6.4%	6.1%

STATE STREET CORPORATION
SUPPLEMENTAL INFORMATION PACKAGE
RECONCILIATIONS OF SUPPLEMENTARY LEVERAGE RATIOS (Continued)

As of September 30, 2016 (Dollars in millions)	State Street			State Street Bank		
	Transitional SLR		Fully Phased-In SLR	Transitional SLR		Fully Phased-In SLR
Tier 1 Capital	\$ 15,407	I	\$ 14,928	\$ 15,817		\$ 15,374
On-and off-balance sheet leverage exposure	257,179		257,179	252,104		252,104
Less: regulatory deductions	(6,188)		(6,485)	(5,798)		(6,072)
Total assets for SLR	250,991	J	250,694	246,306		246,032
Supplementary Leverage Ratio	6.1%	I/J	6.0%	6.4%		6.2%

As of June 30, 2016 (Dollars in millions)	State Street			State Street Bank		
	Transitional SLR		Fully Phased-In SLR	Transitional SLR		Fully Phased-In SLR
Tier 1 Capital	\$ 15,642	K	\$ 15,249	\$ 15,742		\$ 15,385
On-and off-balance sheet leverage exposure	254,999		254,999	250,061		250,061
Less: regulatory deductions	(5,949)		(6,232)	(5,578)		(5,835)
Total assets for SLR	249,050	L	248,767	244,483		244,226
Supplementary Leverage Ratio	6.3%	K/L	6.1%	6.4%		6.3%

As of March 31, 2016 (Dollars in millions)	State Street			State Street Bank		
	Transitional SLR		Fully Phased-In SLR	Transitional SLR		Fully Phased-In SLR
Tier 1 Capital	\$ 15,032	M	\$ 14,546	\$ 15,071		\$ 14,628
On-and off-balance sheet leverage exposure	247,923		247,923	243,043		243,043
Less: regulatory deductions	(6,130)		(6,487)	(5,751)		(6,073)
Total assets for SLR	241,793	N	241,436	237,292		236,970
Supplementary Leverage Ratio	6.2%	M/N	6.0%	6.4%		6.2%