



News Release

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**STATE STREET REPORTS FOURTH-QUARTER 2017 GAAP-BASIS EPS OF \$0.89,
ROE OF 6.9% AND REVENUE OF \$2.8 BILLION;
INCLUDES ONE-TIME NET COST OF \$270 MILLION OR -\$0.72 PER SHARE
RELATED TO TAX REFORM ⁽¹⁾**

**4Q17 OPERATING-BASIS RESULTS INCLUDE EPS OF \$1.83, ROE OF 14.1%,
AND REVENUE OF \$3.0 BILLION**

**EXPECTS BEACON TARGET SAVINGS OF \$550 MILLION TO BE REALIZED BY MID-2019,
18 MONTHS AHEAD OF SCHEDULE**

**ASSETS UNDER CUSTODY AND ADMINISTRATION OF \$33.1 TRILLION AND
ASSETS UNDER MANAGEMENT OF \$2.8 TRILLION,
REACHED RECORD LEVELS AT YEAR-END**

ACHIEVED PREVIOUSLY ANNOUNCED 2017 FINANCIAL OBJECTIVES ⁽²⁾

Boston, MA ...January 23, 2018

In announcing today's financial results, Joseph L. Hooley, State Street's Chairman and Chief Executive Officer, said, "Our full-year 2017 results reflect strength across our asset servicing and asset management businesses, with record levels of assets under custody and administration and assets under management, and importantly, achievement of our 2017 financial objectives. We also made significant progress with our Beacon program, achieving benefits for our clients while also realizing \$150 million in savings. I am pleased that we have already exceeded our Beacon target to achieve an operating-basis pre-tax margin of 31% by 2018, and generated 210 basis points of positive fee operating leverage in 2017."

⁽¹⁾ The effects of the TCJA described in this News Release are estimates. Actual effects of the TCJA may differ from these estimates, among other things, due to additional tax and regulatory guidance and changes in State Street assumptions and interpretations.

⁽²⁾ Operating-basis 2017 financial objectives (relative to 2016) consist of: revenue growth of 4-6%; positive fee operating leverage of 100-200 basis points; a 4-6% increase of NII; and a reduction in average interest earning assets of 0-5%.

Hooley added, "Our strong fourth-quarter results included a 7% increase in servicing fees from the year-ago quarter. Excluding the impact related to the recent tax law changes, we achieved double-digit EPS growth as well as an increase in return on equity. We continue to benefit from our strong market position and our ability to deliver servicing solutions evidenced by the approximately \$445 billion of new servicing commitments in the fourth quarter. Our business is well-positioned for growth in 2018 including the further advancement and benefits from Beacon. We now expect to realize Beacon's financial objectives by the middle of 2019."

Hooley concluded, "We've maintained a strong capital position, enabling significant return of capital to shareholders. In 4Q17, we purchased approximately \$350 million of our common stock and declared a quarterly common stock dividend of \$0.42 per share."

4Q17 Highlights

Selected Results: GAAP-basis^(a)

(Dollars in millions, except per share data, or where otherwise noted)	4Q16 GAAP-basis Financial Results			4Q17 GAAP-basis Financial Results			%Δ ex notable items
	As reported	4Q16 notable items	4Q16 ex notable items	As reported	Tax law change impact	4Q17 ex notable items	
Diluted earnings per share	\$ 1.43	\$ 0.13	\$ 1.30	\$ 0.89	\$(0.72)	\$ 1.61	24%
Return on average common equity	12.1%	1.1 % pts	11.0%	6.9%	(5.5)% pts	12.4%	1.4% pts
Total revenue	\$ 2,530	\$ —	\$ 2,530	\$ 2,846	\$ (20)	\$ 2,866	13%
Fee revenue	2,014	—	2,014	2,230	(18)	2,248	12%
Total expenses	2,183	249	1,934	2,131	—	2,131	10%
Pre-tax operating margin	13.6%	(9.9)% pts	23.5%	25.2%	(0.5)% pts	25.7%	2.2% pts
Fee Operating Leverage							1.4% pts

Selected Results: Operating-basis^(a)

(Dollars in millions, except per share data, or where otherwise noted)	4Q16 Operating-basis Financial Results			4Q17 Operating-basis Financial Results As reported	%Δ ex notable items (Operating-basis)
	As reported	4Q16 notable items	4Q16 ex notable items		
Diluted earnings per share	\$ 1.48	\$ 0.13	\$ 1.35	\$ 1.83	36%
Return on average common equity	12.5%	1.1 % pts	11.4%	14.1%	2.7% pts
Total revenue	\$ 2,749	—	\$ 2,749	\$ 2,984	9%
Fee revenue	2,200	—	2,200	2,326	6%
Total expenses	2,143	249	1,894	1,998	5%
Pre-tax operating margin	22.0%	(9.0)% pts	31.0%	33.1%	2.1% pts
Fee Operating Leverage					0.2% pts

^(a) Notable items referenced in the above GAAP-basis table consist of: 4Q17 estimated one-time net costs of \$270 million (-\$0.72 per share) related to tax reform of which \$250 million is recorded in tax expense and \$20 million is recorded as a reduction in revenue; and, in 4Q16, a tax benefit of \$211 million (\$0.54 per share) and an acceleration of compensation expense of \$249 million pre-tax, \$161 million after-tax (-\$0.41 per share) for a combined net benefit of \$0.13 per share. Notable items referenced in the above operating-basis table consist of the foregoing referenced 4Q16 tax benefit (\$211 million, or \$0.54 per share) and acceleration of compensation expense (\$249 million pre-tax, \$161 million after-tax, or -\$0.41 per share). Our presentation of financial results excluding notable items, as well as our presentation of operating-basis financial results generally, are non-GAAP presentations. The final impact of the recently enacted tax reform, may differ from these estimates due to additional guidance from the taxing authorities and changes in State Street assumptions and interpretations. Refer to the addendum to this News Release for explanations of our non-GAAP financial measures and related reconciliations.

AUCA/AUM

- **Broad-based business momentum:** Record asset servicing AUCA at 4Q17 quarter-end increased 15% from 4Q16 quarter-end due to strength in equity markets, flows, and new business. Record asset management AUM at 4Q17 quarter-end, increased 13% compared to 4Q16 quarter-end, driven by strength in equity markets.
- **New business:** New asset servicing mandates during 4Q17 totaled approximately \$445 billion. Servicing assets remaining to be installed in future periods totaled approximately \$350 billion at quarter-end. In our asset management business, we experienced net inflows of \$6 billion during 4Q17.

Revenue

- **Fee revenue:** Increased in 4Q17 from 4Q16, primarily driven by strength in servicing fees, management fees, securities finance revenue, and the impact of the weaker U.S. dollar, partially offset by lower trading services revenue.
 - **Servicing and management fees:** Benefiting from higher global equity markets and new business, 4Q17 servicing and management fees increased 7% and 16%, respectively, compared to 4Q16.
- **Net interest income:** Increased in 4Q17 from 4Q16, driven by higher market interest rates in the U.S., disciplined liability pricing, and loan portfolio growth, partially offset by a smaller balance sheet.

Expenses

- **Expenses:** 4Q16 expenses included \$249 million related to the acceleration of compensation expense. Excluding the 4Q16 acceleration of compensation expense, 4Q17 operating-basis expenses increased compared to 4Q16 due to investments to support new business, annual merit increases and performance-based incentives and the impact of the weaker U.S. dollar, partially offset by Beacon savings.
- **Fee operating leverage:** Excluding the acceleration of compensation expense, compared to 4Q16, achieved 24 basis points of positive fee operating leverage.

Beacon

- **Solutions and services:** Beacon initiatives continue to enhance product development and deliver value-added benefits to clients.
- **Automations and efficiencies:** We now expect to realize the previously announced Beacon target savings of \$550 million by the middle of 2019, 18 months early. In 2017, we realized \$150 million in pre-tax savings toward that goal, including \$50 million in 4Q17.
- **GAAP-basis 4Q17:** Results included \$133 million, \$87 million after-tax (\$0.23 per share), in restructuring expenses related to our previously announced Beacon goals.

Tax Law Impact^(a)

- **Tax reform:** 4Q17 includes a one-time estimated net impact of \$270 million associated with the Tax Cuts and Jobs Act (TCJA).
 - Estimated tax expense of approximately \$250 million primarily consisting of a one-time repatriation tax of \$454 million, partially offset by a reduction in deferred tax liabilities of \$197 million.
 - A one-time reduction of approximately \$20 million in revenue, primarily within processing fees and other revenue, due to accelerated amortization expense associated with tax-advantaged investments.
 - A decrease in the 4Q17 common equity tier 1 ratio and supplementary leverage ratio of approximately 30 basis points and 15 basis points, respectively.

Capital

- **Key metrics:** Relative to 4Q16, the estimated Basel III common equity tier 1 ratio for 4Q17 was 11.9% and our estimated leverage ratio was 7.3%; up 30 basis points and 80 basis points, respectively.

^(a)The effects of the TCJA described in this News Release are estimates. Actual effects of the TCJA may differ from these estimates, among other things, due to additional tax and regulatory guidance and changes in State Street assumptions and interpretations.

4Q17 GAAP-Basis Results

(Table presents summary results, dollars in millions, except per share amounts, or where otherwise noted)

	4Q17	3Q17	Increase (Decrease)	4Q16	Increase (Decrease)
Total fee revenue	\$ 2,230	\$ 2,242	(0.5)%	\$ 2,014	10.7%
Net interest income	616	603	2.2	514	19.8
Total revenue	2,846	2,846	—	2,530	12.5
Provision for loan losses	(2)	3	nm	2	nm
Total expenses	2,131	2,021	5.4	2,183	(2.4)
Net income available to common shareholders	334	629	(46.9)	557	(40.0)
Earnings per common share:					
Diluted earnings per share	0.89	1.66	(46.4)	1.43	(37.8)
Financial ratios:					
Quarterly average total assets	216,348	218,369	(0.9)	232,999	(7.1)
Fee operating leverage ⁽¹⁾			(598) bps		1,310 bps
Operating leverage ⁽¹⁾			(544)		1,487
Return on average common equity	6.9%	13.0%	(610)	12.1%	(520)
Return on tangible common equity ⁽²⁾	16.7	18.0	(130)	17.7	(100)
Pre-tax operating margin	25.2	28.9	(370)	13.6	1,160

⁽¹⁾ The financial ratio represents the rate of growth of total revenue (or fee revenue) less the rate of growth of expenses relative to the preceding or prior year period, as applicable.

⁽²⁾ Return on tangible common equity is calculated by dividing year-to-date annualized net income available to common shareholders (GAAP-basis) by tangible common equity. For additional information on the Reconciliation of Tangible Common Equity Ratio refer to the addendum included with this News Release.

^{nm} Not meaningful

4Q17 Operating-Basis (Non-GAAP) Results

(Table presents summary results, dollars in millions, except per share amounts, or where otherwise noted)

	4Q17	3Q17	Increase (Decrease)	4Q16	Increase (Decrease)
Total fee revenue ⁽¹⁾	\$ 2,326	\$ 2,321	0.2%	\$ 2,200	5.7%
Net interest income ⁽²⁾	658	645	2.0	547	20.3
Total revenue ⁽²⁾	2,984	2,967	0.6	2,749	8.5
Provision for loan losses	(2)	3	nm	2	nm
Total expenses	1,998	1,988	0.5	2,143	(6.8)
Net income available to common shareholders	687	648	6.0	577	19.1
Earnings per common share:					
Diluted earnings per share	1.83	1.71	7.0	1.48	23.6
Financial ratios:					
Fee operating leverage ⁽³⁾			(28) bps		1,250 bps
Operating leverage ⁽³⁾			7		1,532
Return on average common equity	14.1%	13.4%	70	12.5%	160
Return on tangible common equity ⁽⁴⁾	20.4	19.0	140	18.8	160
Pre-tax operating margin	33.1	32.9	20	22.0	1,110

⁽¹⁾ Beginning with the first quarter of 2017, operating-basis results reflect gains/losses on sales of businesses. The third quarter of 2017 operating-basis results include a pre-tax gain of approximately \$26 million on the sale of an alternative trading system.

⁽²⁾ Beginning in 1Q17, management no longer presents discount accretion associated with former conduit securities as an operating-basis adjustment. Therefore, 4Q17 and 3Q17 GAAP and operating-basis results both included \$4 million of discount accretion. In 4Q16, operating-basis NII excluded \$10 million of discount accretion, and such results have not been revised.

⁽³⁾ See footnote 1 in the 4Q17 GAAP-Basis Results table above.

⁽⁴⁾ Return on tangible common equity is calculated by dividing year-to-date annualized net income available to common shareholders (operating-basis) by tangible common equity. For additional information on the Reconciliation of Tangible Common Equity Ratio refer to the addendum included with this News Release.

^{nm} Not meaningful

Operating-Basis (Non-GAAP) Financial Measures

In addition to presenting State Street's financial results in conformity with U.S. generally accepted accounting principles, or GAAP, management has also historically (and in this News Release) presented results on a non-GAAP, or operating-basis. Management believed this presentation would support additional meaningful analysis and comparisons of trends with respect to State Street's business operations from period to period. Management may also provide, as appropriate (and in this News Release has provided) additional non-GAAP measures, including capital ratios calculated under regulatory standards scheduled to be effective in the future or other standards, that management also uses in evaluating State Street's business and activities. Non-GAAP financial measures should be considered in addition to, and not as a substitute for or superior to, financial measures determined in conformity with GAAP. Summary results presented on a GAAP-basis, descriptions of our non-GAAP financial measures and reconciliations of non-GAAP information to GAAP-basis information are provided in the addendum included with this News Release.

The following table reconciles select 4Q17 operating-basis financial information to financial information prepared and reported in conformity with GAAP for the same period. The addendum included with this News Release includes additional reconciliations.

4Q17 Selected Operating-Basis (Non-GAAP) Reconciliations

<i>(In millions, except per share amounts)</i>	Income Before Income Tax Expense	Net Income Available to Common Shareholders	Earnings Per Common Share
GAAP-basis	\$ 717	\$ 334	\$.89
<i>Tax-equivalent non-operating adjustments</i>			
Tax-advantaged investments (processing fees and other revenue)	78		
Tax-exempt investment securities (net interest income)	40		
Total	118		
<i>Other non-operating adjustments</i>			
Restructuring costs (expenses) ⁽¹⁾	133	87	.23
Effect on income tax of non-operating adjustments	—	(4)	(.01)
Impact of tax legislation	20	270	.72
Total	153	353	.94
Operating-basis	\$ 988	\$ 687	\$ 1.83

⁽¹⁾ Represents a pre-tax charge of \$133 million (\$87 million after tax or \$.23 per share) related to Beacon.

Selected Financial Information and Metrics

The tables below provide a summary of selected financial information and key ratios for the indicated periods.

The following table presents AUCA, AUM, market indices and average foreign exchange rates for the periods indicated.

<i>(Dollars in billions, except market indices and foreign exchange rates)</i>	4Q17	3Q17	Increase (Decrease)	4Q16	Increase (Decrease)
Assets under custody and administration ⁽¹⁾⁽²⁾	\$ 33,119	\$ 32,110	3.1%	\$ 28,771	15.1%
Assets under management ⁽²⁾	2,782	2,673	4.1	2,468	12.7
Market Indices⁽³⁾:					
S&P 500 [®] daily average	2,603	2,467	5.5	2,185	19.1
MSCI EAFE [®] daily average	2,005	1,934	3.7	1,660	20.8
MSCI [®] Emerging Markets daily average	1,125	1,068	5.3	877	28.3
HFRI Asset Weighted Composite [®] monthly average	1,386	1,358	2.1	1,292	7.3
Barclays Capital U.S. Aggregate Bond Index [®] period-end	2,046	2,038	0.4	1,976	3.5
Barclays Capital Global Aggregate Bond Index [®] period-end	485	480	1.0	451	7.5
Average Foreign Exchange Rate (Euro vs. USD)	1.178	1.175	0.3	1.078	9.3
Average Foreign Exchange Rate (GBP vs. USD)	1.328	1.309	1.5	1.242	6.9

⁽¹⁾ Includes assets under custody of \$25,020 billion, \$24,240 billion and \$21,725 billion, as of 4Q17, 3Q17, and 4Q16, respectively.

⁽²⁾ As of period-end.

⁽³⁾ The index names listed in the table are service marks of their respective owners.

Assets Under Management

The following table presents 4Q17 activity in AUM by product category.

<i>(Dollars in billions)</i>	Equity	Fixed-Income	Cash ⁽²⁾	Multi-Asset-Class Solutions	Alternative Investments ⁽³⁾	Total
Balance as of September 30, 2017	\$ 1,640	\$ 399	\$ 347	\$ 134	\$ 153	\$ 2,673
Long-term institutional inflows ⁽¹⁾	89	28	—	27	3	147
Long-term institutional outflows ⁽¹⁾	(102)	(19)	—	(19)	(8)	(148)
Long-term institutional flows, net	(13)	9	—	8	(5)	(1)
ETF flows, net	26	3	—	—	(1)	28
Cash fund flows, net	—	—	(21)	—	—	(21)
Total flows, net	13	12	(21)	8	(6)	6
Market appreciation	90	2	4	5	(1)	100
Foreign exchange impact	2	1	—	—	—	3
Total market/foreign exchange impact	92	3	4	5	(1)	103
Balance as of December 31, 2017	\$ 1,745	\$ 414	\$ 330	\$ 147	\$ 146	\$ 2,782

⁽¹⁾ Amounts represent long-term portfolios, excluding ETFs.

⁽²⁾ Includes both floating and constant-net-asset-value portfolios held in commingled structures or separate accounts.

⁽³⁾ Includes real estate investment trusts, currency and commodities, including SPDR[®] Gold Shares ETF and SPDR[®] Long Dollar Gold Trust ETF. State Street is not the investment manager for the SPDR[®] Gold Shares ETF and the SPDR[®] Long Dollar Gold Trust ETF, but acts as the marketing agent.

The following table presents 2017 activity for the year ended December 31, 2017 in AUM by product category.

<i>(Dollars in billions)</i>	Equity	Fixed-Income	Cash ⁽²⁾	Multi-Asset-Class Solutions	Alternative Investments ⁽³⁾	Total
Balance as of December 31, 2016	\$ 1,474	\$ 378	\$ 333	\$ 126	\$ 157	\$ 2,468
Long-term institutional inflows ⁽¹⁾	271	93	—	57	19	440
Long-term institutional outflows ⁽¹⁾	(344)	(92)	—	(52)	(40)	(528)
Long-term institutional flows, net	(73)	1	—	5	(21)	(88)
ETF flows, net	25	11	—	—	2	38
Cash fund flows, net	—	—	(8)	—	—	(8)
Total flows, net	(48)	12	(8)	5	(19)	(58)
Market appreciation	293	14	2	11	3	323
Foreign exchange impact	26	10	3	5	5	49
Total market/foreign exchange impact	319	24	5	16	8	372
Balance as of December 31, 2017	\$ 1,745	\$ 414	\$ 330	\$ 147	\$ 146	\$ 2,782

⁽¹⁾ Amounts represent long-term portfolios, excluding ETFs.

⁽²⁾ Includes both floating and constant-net-asset-value portfolios held in commingled structures or separate accounts.

⁽³⁾ Includes real estate investment trusts, currency and commodities, including SPDR[®] Gold Shares ETF and SPDR[®] Long Dollar Gold Trust ETF. State Street is not the investment manager for the SPDR[®] Gold Shares ETF and the SPDR[®] Long Dollar Gold Trust ETF, but acts as the marketing agent.

Revenue

The following tables provide the components of our GAAP-basis and operating-basis revenue for the periods noted.

GAAP-Basis Revenue

<i>(Dollars in millions)</i>	4Q17	3Q17	Increase (Decrease)	4Q16	Increase (Decrease)
Servicing fees	\$ 1,379	\$ 1,351	2.1%	\$ 1,289	7.0%
Management fees	418	419	(0.2)	361	15.8
Trading services revenue:					
Foreign exchange trading	149	150	(0.7)	182	(18.1)
Brokerage and other fees	99	109	(9.2)	111	(10.8)
Total trading services revenue	248	259	(4.2)	293	(15.4)
Securities finance revenue	147	147	—	136	8.1
Processing fees and other revenue	38	66	(42.4)	(65)	nm
Total fee revenue	2,230	2,242	(0.5)	2,014	10.7
Net interest income	616	603	2.2	514	19.8
Gains (losses) related to investment securities, net	—	1	nm	2	nm
Total Revenue	\$ 2,846	\$ 2,846	—	\$ 2,530	12.5
Net interest margin	1.38%	1.35%	3 bps	1.09%	29 bps

^{nm} Not meaningful

Operating-Basis (Non-GAAP) Revenue

<i>(Dollars in millions)</i>	4Q17	3Q17	Increase (Decrease)	4Q16	Increase (Decrease)
Servicing fees	\$ 1,379	\$ 1,351	2.1%	\$ 1,289	7.0%
Management fees	418	419	(0.2)	361	15.8
Trading services revenue:					
Foreign exchange trading	149	150	(0.7)	182	(18.1)
Brokerage and other fees	99	109	(9.2)	111	(10.8)
Total trading services revenue	248	259	(4.2)	293	(15.4)
Securities finance revenue	147	147	—	136	8.1
Processing fees and other revenue	134	145	(7.6)	121	10.7
Total fee revenue ⁽¹⁾	2,326	2,321	0.2	2,200	5.7
Net interest income ⁽²⁾	658	645	2.0	547	20.3
Gains (losses) related to investment securities, net	—	1	nm	2	nm
Total Revenue⁽²⁾	\$ 2,984	\$ 2,967	0.6	\$ 2,749	8.5
Net interest margin	1.38%	1.35%	4 bps	1.08%	31 bps

⁽¹⁾ Beginning with the first quarter of 2017, operating-basis results reflect gains/losses on sales of businesses. The third quarter of 2017 operating-basis results include a pre-tax gain of approximately \$26 million on the sale of an alternative trading system.

⁽²⁾ Beginning in 1Q17, management no longer presents discount accretion associated with former conduit securities as an operating-basis adjustment. Therefore, 4Q17 and 3Q17 GAAP and operating-basis results both included \$4 million of discount accretion. In 4Q16, operating-basis NII excluded \$10 million of discount accretion, and such results have not been revised.

^{nm} Not meaningful

The following highlights primary drivers of changes in our 4Q17 revenue for the noted periods, indicating differences between our GAAP-basis and operating-basis results as appropriate.

Servicing fees increased from 4Q16, primarily due to higher global equity markets, new business and the impact of the weaker U.S. dollar, partially offset by modest hedge fund outflows. Compared to 3Q17, servicing fees increased, primarily due to the impact of higher global equity markets and net new business.

Management fees increased from 4Q16, primarily due to higher global equity markets and higher revenue yielding ETF inflows. Compared to 3Q17, management fees were down slightly.

Trading Services revenue decreased from 4Q16, as strong client volumes were offset by lower foreign exchange volatility, as well as the modest impact of the businesses we exited in 2017. Compared to 3Q17, trading services revenue decreased slightly primarily due to the modest impact of the businesses we exited in 2017.

Securities finance revenue increased from 4Q16, reflecting higher client volumes from the agency and enhanced custody businesses, partially offset by spread compression. Compared to 3Q17, securities finance revenue was flat.

Processing fees and other revenue on a GAAP-basis increased from 4Q16, primarily due to lower amortization related to tax-advantaged investments. Compared to 3Q17, processing fees and other revenue on a GAAP-basis decreased, reflecting higher amortization expense associated with tax-advantaged investments related to the recently enacted tax law and the impact of a gain related to the sale of an equity trading platform in 3Q17.

Processing fees and other revenue increased from 4Q16, reflecting favorable valuation adjustments, partially offset by lower revenue related to tax-advantaged investments. Compared to 3Q17, processing fees and other revenue decreased, primarily reflecting a gain related to the sale of an equity trading platform in 3Q17.

Net interest income increased from 4Q16, primarily due to higher U.S. market interest rates, disciplined liability pricing, and loan portfolio growth, partially offset by a smaller balance sheet. Compared to 3Q17, NII increased primarily due to central bank rate hikes and a shift toward higher yielding interest earning assets, partially offset by a smaller balance sheet. GAAP-basis NII does not include a taxable-equivalent adjustment for tax-exempt investment securities. Net interest margin, calculated on an operating-basis, increased 31 basis points compared to 4Q16, and increased 4 basis points compared to 3Q17.

Expenses

The following tables provide the components of our GAAP-basis and operating-basis expenses for the periods noted.

GAAP-Basis Expenses

<i>(Dollars in millions)</i>	4Q17	3Q17	Increase (Decrease)	4Q16	Increase (Decrease)
Compensation and employee benefits	\$ 1,067	\$ 1,090	(2.1)%	\$ 1,244	(14.2)%
Information systems and communications	301	296	1.7	278	8.3
Transaction processing services	219	215	1.9	199	10.1
Occupancy	117	118	(0.8)	109	7.3
Acquisition and restructuring costs ⁽¹⁾	133	33	303.0	43	209.3
Other	294	269	9.3	310	(5.2)
Total Expenses	\$ 2,131	\$ 2,021	5.4	\$ 2,183	(2.4)
Effective income tax rate ⁽²⁾	48.4%	16.7%		(72.3)%	

⁽¹⁾ The 4Q16 acquisition costs associated with the GEAM business acquired on July 1, 2016 was \$25 million. In 4Q17, 3Q17 and 4Q16, the restructuring costs associated with Beacon were \$133 million, \$33 million and \$22 million, respectively.

⁽²⁾ As a result of the enactment of the Tax Cuts and Jobs Act, the fourth-quarter of 2017 included a one-time estimated net cost of \$270 million. The fourth-quarter of 2016 reflected a one-time benefit of \$211 million. The impact of each of these items on the GAAP-basis effective tax rate for the fourth-quarter of 2017 and 2016 was 13.2% and 8.5%, respectively.

Operating-Basis (Non-GAAP) Expenses

<i>(Dollars in millions)</i>	4Q17	3Q17	Increase (Decrease)	4Q16	Increase (Decrease)
Compensation and employee benefits ⁽¹⁾	\$ 1,067	\$ 1,090	(2.1)%	\$ 1,246	(14.4)%
Information systems and communications	301	296	1.7	278	8.3
Transaction processing services	219	215	1.9	199	10.1
Occupancy	117	118	(0.8)	109	7.3
Other	294	269	9.3	311	(5.5)
Total Expenses	\$ 1,998	\$ 1,988	0.5	\$ 2,143	(6.8)
Effective income tax rate	26.8%	27.9%		(1.5)%	

⁽¹⁾ Compensation and employee benefits includes \$249 million of accelerated compensation expense (-\$0.41 per share) for the fourth quarter of 2016.

The following highlights primary drivers of changes in our 4Q17 expenses for the noted periods, indicating differences between our GAAP-basis and operating-basis results as appropriate.

Compensation and employee benefits expenses decreased from 4Q16, primarily due to \$249 million related to the acceleration of compensation expense in 4Q16 and Beacon-related savings, partially offset by increased costs to support new business, annual merit and performance-based incentive compensation increases, and the impact of the weaker U.S. dollar. Compared to 3Q17, compensation and employee benefits expenses decreased, primarily due to Beacon savings, partially offset by increased costs to support new business.

Information systems and communications expenses increased from both 4Q16 and 3Q17. The increase from both periods is due to higher technology infrastructure costs and Beacon investments.

Transaction processing services expenses increased from both 4Q16 and 3Q17. The increase from both periods reflects higher client volumes and higher market levels.

Occupancy expenses increased from 4Q16, primarily reflecting Beacon-related global footprint investments.

Other expenses decreased from 4Q16, reflecting lower professional services costs. Other expenses increased from 3Q17, primarily due to higher costs to support new business, including marketing.

4Q17 acquisition and restructuring costs of \$133 million increased from \$43 million and \$33 million in 4Q16 and 3Q17, respectively, related to Beacon.

The 4Q17 GAAP-basis effective tax rate was 48.4% compared to (72.3)% in 4Q16 and 16.7% in 3Q17. As a result of the enactment of the TCJA, 4Q17 included a one-time estimated net tax cost of \$270 million.⁽¹⁾ 4Q16 reflected a one-time net tax benefit of \$211 million. Excluding these items, the 4Q17 and 4Q16 effective tax rates are 13.2% and 8.5%, respectively. The increase in 4Q17 tax rate compared to 4Q16 reflects a decrease in tax-advantaged investments. As compared to 3Q17, the decrease in tax rate is related to an increase in the mix of foreign earnings.

The 4Q17 operating-basis effective tax rate was 26.8% compared to (1.5)% in 4Q16 and 27.9% in 3Q17. Excluding a one-time net tax benefit of \$211 million, the 4Q16 effective tax rate was 34%. The decrease in the tax rate from 4Q16 is primarily related to a reduction in tax-advantaged investments.

⁽¹⁾The effects of the TCJA described in this News Release are estimates. Actual effects of the TCJA may differ from these estimates, among other things, due to additional tax and regulatory guidance and changes in State Street assumptions and interpretations.

The following table presents our regulatory capital ratios as of December 31, 2017 and September 30, 2017. The lower of our capital ratios calculated under the Basel III advanced approaches and under the Basel III standardized approach are applied in the assessment of our capital adequacy for regulatory purposes. Also presented is the calculation of State Street's and State Street Bank's supplementary leverage ratio (SLR). Unless otherwise noted, all capital ratios presented in the table and elsewhere in this News Release refer to State Street Corporation and not State Street Bank and Trust Company.

	Basel III Advanced Approaches ⁽²⁾	Basel III Standardized Approach	Basel III Fully Phased-In Advanced Approaches (Estimated) Pro- Forma ⁽²⁾⁽³⁾	Basel III Fully Phased-In Standardized Approach (Estimated) Pro- Forma ⁽³⁾
December 31, 2017 ⁽¹⁾				
Common equity tier 1 ratio	12.3%	11.9%	12.0%	11.6%
Tier 1 capital ratio	15.5	15.0	15.2	14.7
Total capital ratio	16.5	16.0	16.2	15.7
Tier 1 leverage ratio	7.3	7.3	7.2	7.2
September 30, 2017				
Common equity tier 1 ratio	12.6%	11.6%	12.3%	11.3%
Tier 1 capital ratio	15.8	14.5	15.5	14.3
Total capital ratio	16.9	15.6	16.6	15.3
Tier 1 leverage ratio	7.4	7.4	7.3	7.3

As of December 31, 2017 (Dollars in millions) ⁽¹⁾	State Street		State Street Bank	
	Transitional SLR	Fully Phased-In SLR ⁽⁴⁾	Transitional SLR	Fully Phased-In SLR ⁽⁴⁾
Tier 1 Capital	\$ 15,382	\$ 15,080	\$ 16,531	\$ 16,240
Total assets for SLR	236,986	236,708	233,790	233,519
Supplementary Leverage Ratio	6.5%	6.4%	7.1%	7.0%

As of September 30, 2017 (Dollars in millions)				
Tier 1 Capital	\$ 15,606	\$ 15,338	\$ 16,323	\$ 16,067
Total assets for SLR	240,636	240,366	237,579	237,319
Supplementary Leverage Ratio	6.5%	6.4%	6.9%	6.8%

⁽¹⁾ December 31, 2017 capital ratios are preliminary estimates.

⁽²⁾ The advanced approaches-based ratios (actual and estimated) included in this presentation reflect calculations and determinations with respect to our capital and related matters, based on State Street and external data, quantitative formulae, statistical models, historical correlations and assumptions, collectively referred to as "advanced systems." Refer to the addendum included with this News Release for a description of the advanced approaches and a discussion of related risks.

⁽³⁾ Estimated pro-forma fully phased-in ratios as of December 31, 2017 and September 30, 2017 (fully phased in as of January 1, 2019, as per Basel III phase-in requirements for capital) reflect capital and total risk-weighted assets calculated under the Basel III final rule. Refer to the addendum included with this News Release for reconciliations of these estimated pro-forma fully phased-in ratios to our capital ratios calculated under the currently applicable regulatory requirements.

⁽⁴⁾ Estimated pro-forma fully phased-in SLRs as of December 31, 2017 and September 30, 2017 (fully phased-in as of January 1, 2018, as per the phase-in requirements of the SLR final rule) are preliminary estimates as calculated under the SLR final rule. Refer to the addendum included with this News Release for reconciliations of these estimated pro-forma fully phased-in SLRs to our SLRs under currently applicable regulatory requirements.

Investor Conference Call and Quarterly Website Disclosures

State Street will webcast an investor conference call today, Tuesday, January 23, 2018, at 9:30 a.m. EST, available at <http://investors.statestreet.com/>. The conference call will also be available via telephone, at +1 877-423-4013 inside the U.S. or at +1 706-679-5594 outside of the U.S. The Conference ID is # 7497823.

Recorded replays of the conference call will be available on the website, and by telephone at +1 855-859-2056 inside the U.S. or at +1 404-537-3406 outside the U.S. beginning approximately two hours after the call's completion. The Conference ID is # 7497823.

The telephone replay will be available for approximately two weeks following the conference call. This News Release, presentation materials referred to on the conference call and additional financial information are available on State Street's website, at <http://investors.statestreet.com/> under "Investor Relations--Investor News & Events" and under the title "Events and Presentations."

State Street intends to publish updates to its public disclosure regarding regulatory capital, as required by the Basel III final rule, and the liquidity coverage ratio, on a quarterly basis on its website at <http://investors.statestreet.com/>, under "Filings & Reports." Those updates will be published each quarter, during the period beginning after State Street's public announcement of its quarterly results of operations and ending on or prior to the due date under applicable bank regulatory requirements (i.e., ordinarily, ending no later than 60 days following year-end or 45 days following each other quarter-end, as applicable). For 4Q17, State Street expects to publish its updates during the period beginning today and ending on or about February 16, 2018.

State Street Corporation (NYSE: STT) is the world's leading provider of financial services to institutional investors including investment servicing, investment management and investment research and trading. With \$33.1 trillion in assets under custody and administration and \$2.8 trillion* in assets under management as of December 31, 2017, State Street operates globally in more than 100 geographic markets and employs 36,643 worldwide. For more information, visit State Street's website at www.statestreet.com.

* Assets under management include the assets of the SPDR® Gold ETF and the SPDR® Long Dollar Gold Trust ETF (approximately \$35 billion as of December 31, 2017), for which State Street Global Advisors Funds Distributors, LLC (SSGA FD) serves as marketing agent; SSGA FD and State Street Global Advisors are affiliated.

Additional Information

In this News Release:

- All earnings per share amounts represent fully diluted earnings per common share.
- Return on average common shareholders' equity is determined by dividing annualized net income available to common equity by average common shareholders' equity for the period. Operating-basis return on average common equity utilizes annualized operating-basis net income available to common equity in the calculation.
- New asset servicing mandates and servicing assets remaining to be installed in future periods exclude new business which has been contracted, but for which the client has not yet provided permission to publicly disclose and is not yet installed. New business in assets to be serviced is reflected in our AUCA after we begin servicing the assets, and new business in assets to be managed is reflected in our AUM after we begin managing the assets. As such, only a portion of any new asset servicing and asset management mandate is reflected in our AUCA and AUM as of December 31, 2017. Distribution fees from the SPDR® Gold ETF and the SPDR® Long Dollar Gold Trust ETF are recorded in brokerage and other fee revenue and not in management fee revenue.
- State Street's common stock and other stock dividends, including the declaration, timing and amount thereof, remain subject to consideration and approval by its Board of Directors at the relevant times. Stock purchases may be made using various types of mechanisms, including open market purchases under our announced common stock purchase program,

accelerated share repurchases, or transactions off market, and may be made under Rule 10b5-1 trading programs. The timing, amount and continuation of stock purchases, types of transactions and number of shares purchased will depend on several factors, including market conditions and State Street's capital position, its financial performance and acquisition and other investment opportunities. The common stock purchase programs do not have specific price targets and may be suspended at any time.

Forward-Looking Statements

This News Release (and the conference call referenced herein) contains forward-looking statements within the meaning of United States securities laws, including statements about our goals and expectations regarding our business, financial and capital condition, results of operations, strategies, the financial and market outlook, dividend and stock purchase programs, governmental and regulatory initiatives and developments, and the business environment. Forward-looking statements are often, but not always, identified by such forward-looking terminology as "outlook," "expect," "priority," "objective," "intend," "plan," "forecast," "believe," "anticipate," "estimate," "seek," "may," "will," "trend," "target," "strategy" and "goal," or similar statements or variations of such terms. These statements are not guarantees of future performance, are inherently uncertain, are based on current assumptions that are difficult to predict and involve a number of risks and uncertainties. Therefore, actual outcomes and results may differ materially from what is expressed in those statements, and those statements should not be relied upon as representing our expectations or beliefs as of any date subsequent to January 23, 2018.

Important factors that may affect future results and outcomes include, but are not limited to:

- the financial strength and continuing viability of the counterparties with which we or our clients do business and to which we have investment, credit or financial exposure, including, for example, the direct and indirect effects on counterparties of the sovereign-debt risks in the U.S., Europe and other regions;
- increases in the volatility of, or declines in the level of, our NII, changes in the composition or valuation of the assets recorded in our consolidated statement of condition (and our ability to measure the fair value of investment securities) and the possibility that we may change the manner in which we fund those assets;
- the liquidity of the U.S. and international securities markets, particularly the markets for fixed-income securities and inter-bank credits, and the liquidity requirements of our clients;
- the level and volatility of interest rates, the valuation of the U.S. dollar relative to other currencies in which we record revenue or accrue expenses and the performance and volatility of securities, credit, currency and other markets in the U.S. and internationally; and the impact of monetary and fiscal policy in the United States and internationally on prevailing rates of interest and currency exchange rates in the markets in which we provide services to our clients;
- the credit quality, credit-agency ratings and fair values of the securities in our investment securities portfolio, a deterioration or downgrade of which could lead to other-than-temporary impairment of the respective securities and the recognition of an impairment loss in our consolidated statement of income;
- our ability to attract deposits and other low-cost, short-term funding, our ability to manage levels of such deposits and the relative portion of our deposits that are determined to be

operational under regulatory guidelines and our ability to deploy deposits in a profitable manner consistent with our liquidity needs, regulatory requirements and risk profile;

- the manner and timing with which the Federal Reserve and other U.S. and foreign regulators implement or reevaluate the regulatory framework applicable to our operations (as well as changes to that framework), including implementation or modification of the Dodd-Frank Act and related stress testing and resolution planning requirements, the Basel III final rule and European legislation (such as the AIFMD, UCITS, the Money Market Funds Regulation and MiFID II/MiFIR); among other consequences, these regulatory changes impact the levels of regulatory capital we must maintain, acceptable levels of credit exposure to third parties, margin requirements applicable to derivatives, restrictions on banking and financial activities and the manner in which we structure and implement our global operations and servicing relationships. In addition, our regulatory posture and related expenses have been and will continue to be affected by changes in regulatory expectations for global systemically important financial institutions applicable to, among other things, risk management, liquidity and capital planning, resolution planning, compliance programs, and changes in governmental enforcement approaches to perceived failures to comply with regulatory or legal obligations;
- adverse changes in the regulatory ratios that we are required or will be required to meet, whether arising under the Dodd-Frank Act or the Basel III final rule, or due to changes in regulatory positions, practices or regulations in jurisdictions in which we engage in banking activities, including changes in internal or external data, formulae, models, assumptions or other advanced systems used in the calculation of our capital ratios that cause changes in those ratios as they are measured from period to period;
- requirements to obtain the prior approval or non-objection of the Federal Reserve or other U.S. and non-U.S. regulators for the use, allocation or distribution of our capital or other specific capital actions or corporate activities, including, without limitation, acquisitions, investments in subsidiaries, dividends and stock purchases, without which our growth plans, distributions to shareholders, share repurchase programs or other capital or corporate initiatives may be restricted;
- changes in law or regulation, or the enforcement of law or regulation, that may adversely affect our business activities or those of our clients or our counterparties, and the products or services that we sell, including additional or increased taxes or assessments thereon, capital adequacy requirements, margin requirements and changes that expose us to risks related to the adequacy of our controls or compliance programs;
- economic or financial market disruptions in the U.S. or internationally, including those which may result from recessions or political instability; for example, the U.K.'s decision to exit from the European Union may continue to disrupt financial markets or economic growth in Europe or, similarly, financial markets may react sharply or abruptly to actions taken by the new administration in the United States;
- our ability to develop and execute State Street Beacon, our multi-year transformation program to create cost efficiencies through changes in our operational processes and to further digitize our processes and interfaces with our clients, any failure of which, in whole or in part, may among other things, reduce our competitive position, diminish the cost-effectiveness of our systems and processes or provide an insufficient return on our associated investment;

- our ability to promote a strong culture of risk management, operating controls, compliance oversight, ethical behavior and governance that meets our expectations and those of our clients and our regulators, and the financial, regulatory, reputation and other consequences of our failure to meet such expectations;
- the impact on our compliance and controls enhancement programs associated with the appointment of a monitor under the deferred prosecution agreement with the DOJ and compliance consultant appointed under a settlement with the SEC, including the potential for such monitor and compliance consultant to require changes to our programs or to identify other issues that require substantial expenditures, changes in our operations, or payments to clients or reporting to U.S. authorities;
- the results of our review of our billing practices, including additional findings or amounts we may be required to reimburse clients, as well as potential consequences of such review, including damage to our client relationships or our reputation and adverse actions by governmental authorities;
- the results of, and costs associated with, governmental or regulatory inquiries and investigations, litigation and similar claims, disputes; or civil or criminal proceedings;
- changes or potential changes in the amount of compensation we receive from clients for our services, and the mix of services provided by us that clients choose;
- the large institutional clients on which we focus are often able to exert considerable market influence and have diverse investment activities, and this, combined with strong competitive market forces, subjects us to significant pressure to reduce the fees we charge, to potentially significant changes in our assets under custody and administration or our assets under management in the event of the acquisition or loss of a client, in whole or in part, and to potentially significant changes in our fee revenue in the event a client re-balances or changes its investment approach or otherwise re-directs assets to lower- or higher-fee asset classes;
- the potential for losses arising from our investments in sponsored investment funds;
- the possibility that our clients will incur substantial losses in investment pools for which we act as agent, and the possibility of significant reductions in the liquidity or valuation of assets underlying those pools;
- our ability to anticipate and manage the level and timing of redemptions and withdrawals from our collateral pools and other collective investment products;
- the credit agency ratings of our debt and depositary obligations and investor and client perceptions of our financial strength;
- adverse publicity, whether specific to State Street or regarding other industry participants or industry-wide factors, or other reputational harm;
- our ability to control operational risks, data security breach risks and outsourcing risks, our ability to protect our intellectual property rights, the possibility of errors in the quantitative models we use to manage our business and the possibility that our controls will prove insufficient, fail or be circumvented;
- our ability to expand our use of technology to enhance the efficiency, accuracy and reliability of our operations and our dependencies on information technology and our ability to control related risks, including cyber-crime and other threats to our information technology infrastructure and systems (including those of our third-party service providers)

and their effective operation both independently and with external systems, and complexities and costs of protecting the security of such systems and data;

our ability to complete acquisitions, joint ventures and divestitures, including the ability to obtain regulatory approvals, the ability to arrange financing as required and the ability to satisfy closing conditions;

- the risks that our acquired businesses and joint ventures will not achieve their anticipated financial, operational and product innovation benefits or will not be integrated successfully, or that the integration will take longer than anticipated, that expected synergies will not be achieved or unexpected negative synergies or liabilities will be experienced, that client and deposit retention goals will not be met, that other regulatory or operational challenges will be experienced, and that disruptions from the transaction will harm our relationships with our clients, our employees or regulators;
- our ability to recognize evolving needs of our clients and to develop products that are responsive to such trends and profitable to us, the performance of and demand for the products and services we offer, and the potential for new products and services to impose additional costs on us and expose us to increased operational risk;
- our ability to grow revenue, manage expenses, attract and retain highly skilled people and raise the capital necessary to achieve our business goals and comply with regulatory requirements and expectations;
- changes or potential changes to the competitive environment, including changes due to regulatory and technological changes, the effects of industry consolidation and perceptions of State Street as a suitable service provider or counterparty;
- changes in accounting standards and practices; and
- changes in tax legislation and in the interpretation of existing tax laws by U.S. and non-U.S. tax authorities that affect the amount of taxes due.

Other important factors that could cause actual results to differ materially from those indicated by any forward-looking statements are set forth in our 2016 Annual Report on Form 10-K and our subsequent SEC filings. We encourage investors to read these filings, particularly the sections on risk factors, for additional information with respect to any forward-looking statements and prior to making any investment decision. The forward-looking statements contained in this News Release should not be relied on as representing our expectations or beliefs as of any time subsequent to the time this News Release is first issued, and we do not undertake efforts to revise those forward-looking statements to reflect events after that time.

**STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM**

December 31, 2017

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This financial information should be read in conjunction with State Street's news release dated January 23, 2018.

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
5-YEAR SUMMARY OF RESULTS

(Dollars in millions, except per share amounts, or where otherwise noted)	2013	2014	2015	2016	2017
YEARS ENDED DECEMBER 31:					
Total fee revenue	\$ 7,570	\$ 8,010	\$ 8,278	\$ 8,116	\$ 8,905
Net interest income	2,303	2,260	2,088	2,084	2,304
Gains (losses) from sales of available-for-sale securities, net	(9)	4	(6)	7	(39)
Total revenue	9,864	10,274	10,360	10,207	11,170
Provision for loan losses	6	10	12	10	2
Total expenses	7,192	7,827	8,050	8,077	8,269
Income before income tax expense	2,666	2,437	2,298	2,120	2,899
Income tax expense (benefit)	616	415	318	(22)	722
Net income (loss) from non-controlling interest	—	—	—	1	—
Net income	2,050	2,022	1,980	2,143	2,177
Adjustments to net income	(34)	(64)	(132)	(175)	(184)
Net income available to common shareholders	\$ 2,016	\$ 1,958	\$ 1,848	\$ 1,968	\$ 1,993
PER COMMON SHARE:					
Earnings per common share:					
Basic	\$ 4.52	\$ 4.62	\$ 4.53	\$ 5.03	\$ 5.32
Diluted	4.43	4.53	4.47	4.97	5.24
Cash dividends declared per common share	1.04	1.16	1.32	1.44	1.60
Closing price per share of common stock (at year end)	\$ 73.39	\$ 78.50	\$ 66.36	\$ 77.72	\$ 97.61
AS OF DECEMBER 31:					
Investment securities	\$ 116,914	\$ 112,636	\$ 100,022	\$ 97,167	\$ 97,579
Average total interest-earning assets	178,101	209,054	220,456	199,184	191,235
Total assets	243,262	274,089	245,155	242,698	238,425
Deposits	182,268	209,040	191,627	187,163	184,896
Long-term debt	9,670	10,012	11,497	11,430	11,620
Total shareholders' equity	20,248	21,328	21,103	21,219	22,317
Assets under custody and administration (in billions)	27,427	28,188	27,508	28,771	33,119
Assets under management (in billions)	2,345	2,448	2,245	2,468	2,782
Number of employees	29,430	29,970	32,356	33,783	36,643
RATIOS:					
Return on average common equity	10.2%	9.8%	9.8%	10.5%	10.6%
Return on average assets	0.99	0.85	0.79	0.93	0.99
Common dividend payout	22.89	25.03	28.99	28.46	29.89
Average common equity to average total assets	9.6	8.4	7.6	8.2	8.6
Net interest margin, fully taxable-equivalent basis	1.37	1.16	1.03	1.13	1.29
Common equity tier 1 ratio	15.3	12.4	12.5	11.7	12.3
Tier 1 capital ratio	17.1	14.5	15.3	14.8	15.5
Total capital ratio	19.5	16.4	17.4	16.0	16.5
Tier 1 leverage ratio	6.8	6.3	6.9	6.5	7.3
Supplementary leverage ratio	NA	5.6	6.2	5.9	6.5

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
CONSOLIDATED FINANCIAL HIGHLIGHTS

(Dollars in millions, except per share amounts, or where otherwise noted)	Quarters								% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	2016	2017	YTD 2017 vs. YTD 2016
Revenue:													
Fee revenue	\$ 1,970	\$ 2,053	\$ 2,079	\$ 2,014	\$ 2,198	\$ 2,235	\$ 2,242	\$ 2,230	10.7%	(0.5)%	\$ 8,116	\$ 8,905	9.7%
Net interest income	512	521	537	514	510	575	603	616	19.8	2.2	2,084	2,304	10.6
Gains (losses) from sales of available-for-sale securities, net	2	(1)	6	2	(40)	—	1	—	nm	nm	9	(39)	nm
Losses from other-than-temporary impairment	—	—	(2)	—	—	—	—	—	—	—	(2)	—	nm
Total revenue	2,484	2,573	2,620	2,530	2,668	2,810	2,846	2,846	12.5	—	10,207	11,170	9.4
Provision for loan losses	4	4	—	2	(2)	3	3	(2)	nm	nm	10	2	(80.0)
Total expenses	2,050	1,860	1,984	2,183	2,086	2,031	2,021	2,131	(2.4)	5.4	8,077	8,269	2.4
Income before income tax expense	430	709	636	345	584	776	822	717	107.8	(12.8)	2,120	2,899	36.7
Income tax expense (benefit)	62	92	72	(248)	82	156	137	347	(239.9)	153.3	(22)	722	nm
Net income (loss) from non-controlling interest	—	2	(1)	—	—	—	—	—	—	—	1	—	nm
Net income	368	619	563	593	502	620	685	370	(37.6)	(46.0)	2,143	2,177	1.6
Net income available to common shareholders	\$ 319	\$ 585	\$ 507	\$ 557	\$ 446	\$ 584	\$ 629	\$ 334	(40.0)	(46.9)	\$ 1,968	\$ 1,993	1.3
Diluted earnings per common share	\$.79	\$ 1.47	\$ 1.29	\$ 1.43	\$ 1.15	\$ 1.53	\$ 1.66	\$.89	(37.8)	(46.4)	\$ 4.97	\$ 5.24	5.4
Average diluted common shares outstanding (in thousands)	403,615	398,847	393,212	389,046	386,417	380,915	378,518	375,477	(3.5)	(0.8)	396,090	380,213	(4.0)
Cash dividends declared per common share	\$.34	\$.34	\$.38	\$.38	\$.38	\$.38	\$.42	\$.42	10.5	—	\$ 1.44	\$ 1.60	11.1
Closing price per share of common stock (as of quarter end)	58.52	53.92	69.63	77.72	79.61	89.73	95.54	97.61	25.6	2.2	77.72	97.61	25.6
Ratios:													
Return on average common equity	6.8%	12.4%	10.6%	12.1%	9.9%	12.6%	13.0%	6.9%	(520) bps	(610) bps	10.5%	10.6%	10 bps
Return on tangible common equity ⁽¹⁾	10.6	14.8	15.8	17.7	16.0	17.3	18.0	16.7	(100)	(130)	17.7	16.7	(100)
Pre-tax operating margin	17.3	27.6	24.3	13.6	21.9	27.6	28.9	25.2	1,160	(370)	20.8	26.0	520
Common equity tier 1 risk-based capital ⁽²⁾	12.3	12.0	12.3	11.7	11.2	12.0	12.6	12.3	60	(30)	11.7	12.3	60
Tier 1 risk-based capital ⁽²⁾	14.9	15.0	15.4	14.8	14.4	15.1	15.8	15.5	70	(30)	14.8	15.5	70
Total risk-based capital ⁽²⁾	17.1	17.1	17.6	16.0	15.4	16.2	16.9	16.5	50	(40)	16.0	16.5	50
Tier 1 leverage ⁽²⁾	6.9	7.0	6.8	6.5	6.8	7.0	7.4	7.3	80	(10)	6.5	7.3	80
Tangible common equity ⁽³⁾	6.7	6.7	6.5	6.4	6.6	6.8	6.9	6.9	50	—	6.4	6.9	50
At quarter-end:													
Assets under custody and administration (in trillions) ⁽⁴⁾	\$ 26.94	\$ 27.79	\$ 29.18	\$ 28.77	\$ 29.83	\$ 31.04	\$ 32.11	\$ 33.12	15.1%	3.1 %	\$ 28.77	\$ 33.12	15.1%
Asset under management (in trillions)	2.30	2.30	2.45	2.47	2.56	2.61	2.67	2.78	12.6	4.1	2.47	2.78	12.6
Total assets	243,685	255,386	256,140	242,698	236,802	238,274	235,986	238,425	(1.8)	1.0	242,698	238,425	(1.8)
Investment securities	102,298	103,121	99,888	97,167	94,639	95,255	93,088	97,579	0.4	4.8	97,167	97,579	0.4
Deposits	185,516	193,130	198,766	187,163	183,465	181,416	179,263	184,896	(1.2)	3.1	187,163	184,896	(1.2)
Long-term debt	10,323	11,924	11,834	11,430	11,394	11,737	11,716	11,620	1.7	(0.8)	11,430	11,620	1.7
Total shareholders' equity	21,496	22,073	22,150	21,219	21,294	22,068	22,497	22,317	5.2	(0.8)	21,219	22,317	5.2

⁽¹⁾ Return on tangible common equity is calculated by dividing year-to-date annualized net income available to common shareholders (GAAP-basis) by tangible common equity.

⁽²⁾ In early 2014, we announced that we had completed our Basel III qualification period. As a result, our regulatory capital ratios for each period presented in the table above have been calculated under the advanced approaches provisions of the Basel III final rule. Refer to Regulatory Capital within this package for additional information about our regulatory capital ratios for each period.

⁽³⁾ Tangible common equity ratio is a non-GAAP measure. Refer to the Reconciliation of Tangible Common Equity Ratio within this package for additional information.

⁽⁴⁾ Included assets under custody of \$20.79 trillion, \$21.35 trillion, \$21.91 trillion, \$21.73 trillion, \$22.51 trillion, \$23.36 trillion, \$24.24 trillion and \$25.02 trillion as of March 31, 2016, June 30, 2016, September 30, 2016, December 31, 2016, March 31, 2017, June 30, 2017, September 30, 2017 and December 31, 2017, respectively.

^{nm} Not meaningful

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
CONSOLIDATED RESULTS OF OPERATIONS

(Dollars in millions, except per share amounts, or where otherwise noted)	Quarters								% Change		Year-to-Date		% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	2016	2017	YTD 2017 vs. YTD 2016	
Reported Results														
Fee revenue:														
Servicing fees	\$ 1,242	\$ 1,239	\$ 1,303	\$ 1,289	\$ 1,296	\$ 1,339	\$ 1,351	\$ 1,379	7.0%	2.1%	\$ 5,073	\$ 5,365	5.8%	
Management fees	270	293	368	361	382	397	419	418	15.8	(0.2)	1,292	1,616	25.1	
Trading services:														
Total foreign exchange trading ⁽¹⁾	156	157	159	182	164	178	150	149	(18.1)	(0.7)	654	641	(2.0)	
Total brokerage and other trading services	116	110	108	111	111	111	109	99	(10.8)	(9.2)	445	430	(3.4)	
Total trading services	272	267	267	293	275	289	259	248	(15.4)	(4.2)	1,099	1,071	(2.5)	
Securities finance	134	156	136	136	133	179	147	147	8.1	—	562	606	7.8	
Processing fees and other	52	98	5	(65)	112	31	66	38	nm	(42.4)	90	247	174.4	
Total fee revenue	1,970	2,053	2,079	2,014	2,198	2,235	2,242	2,230	10.7	(0.5)	8,116	8,905	9.7	
Net interest income:														
Interest income	629	620	647	616	650	700	761	797	29.4	4.7	2,512	2,908	15.8	
Interest expense	117	99	110	102	140	125	158	181	77.5	14.6	428	604	41.1	
Net interest income	512	521	537	514	510	575	603	616	19.8	2.2	2,084	2,304	10.6	
Gains (losses) related to investment securities, net:														
Gains (losses) from sales of available-for-sale securities, net	2	(1)	6	2	(40)	—	1	—	nm	nm	9	(39)	nm	
Losses from other-than-temporary impairment	—	—	(2)	—	—	—	—	—	—	—	(2)	—	nm	
Gains (losses) related to investment securities, net	2	(1)	4	2	(40)	—	1	—	nm	nm	7	(39)	nm	
Total revenue	2,484	2,573	2,620	2,530	2,668	2,810	2,846	2,846	12.5	—	10,207	11,170	9.4	
Provision for loan losses	4	4	—	2	(2)	3	3	(2)	nm	nm	10	2	(80.0)	
Expenses:														
Compensation and employee benefits	1,107	989	1,013	1,244	1,166	1,071	1,090	1,067	(14.2)	(2.1)	4,353	4,394	0.9	
Information systems and communications	272	270	285	278	287	283	296	301	8.3	1.7	1,105	1,167	5.6	
Transaction processing services	200	201	200	199	197	207	215	219	10.1	1.9	800	838	4.8	
Occupancy	113	111	107	109	110	116	118	117	7.3	(0.8)	440	461	4.8	
Acquisition and restructuring costs	104	20	42	43	29	71	33	133	209.3	303.0	209	266	27.3	
Other	254	269	337	310	297	283	269	294	(5.2)	9.3	1,170	1,143	(2.3)	
Total expenses	2,050	1,860	1,984	2,183	2,086	2,031	2,021	2,131	(2.4)	5.4	8,077	8,269	2.4	
Income before income tax expense	430	709	636	345	584	776	822	717	107.8	(12.8)	2,120	2,899	36.7	
Income tax expense (benefit)	62	92	72	(248)	82	156	137	347	(239.9)	153.3	(22)	722	nm	
Net income (loss) from non-controlling interest	—	2	(1)	—	—	—	—	—	—	—	1	—	nm	
Net income	\$ 368	\$ 619	\$ 563	\$ 593	\$ 502	\$ 620	\$ 685	\$ 370	(37.6)	(46.0)	\$ 2,143	\$ 2,177	1.6	
Effective tax rate ⁽³⁾	14.4%	12.9%	11.4%	(72.3)%	14.0%	20.1%	16.7%	48.4%			(1.0)%	24.9%		

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
CONSOLIDATED RESULTS OF OPERATIONS (Continued)

(Dollars in millions, except per share amounts, or where otherwise noted)	Quarters								% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	2016	2017	YTD 2017 vs. YTD 2016
Adjustments to net income:													
Dividends on preferred stock	\$ (49)	\$ (33)	\$ (55)	\$ (36)	\$ (55)	\$ (36)	\$ (55)	\$ (36)	—%	(34.5)%	\$ (173)	\$ (182)	5.2%
Earnings allocated to participating securities	—	(1)	(1)	—	(1)	—	(1)	—	—	nm	(2)	(2)	—
Net income available to common shareholders	\$ 319	\$ 585	\$ 507	\$ 557	\$ 446	\$ 584	\$ 629	\$ 334	(40.0)	(46.9)	\$ 1,968	\$ 1,993	1.3
Earnings per common share:													
Basic	\$.80	\$ 1.48	\$ 1.31	\$ 1.45	\$ 1.17	\$ 1.56	\$ 1.69	\$.91	(37.2)	(46.2)	\$ 5.03	\$ 5.32	5.8
Diluted	.79	1.47	1.29	1.43	1.15	1.53	1.66	.89	(37.8)	(46.4)	4.97	5.24	5.4
Average common shares outstanding:													
Basic	399,421	394,160	388,358	384,115	381,224	375,395	372,765	369,934	(3.7)	(0.8)	391,485	374,793	(4.3)
Diluted	403,615	398,847	393,212	389,046	386,417	380,915	378,518	375,477	(3.5)	(0.8)	396,090	380,213	(4.0)
Cash dividends declared per common share	\$.34	\$.34	\$.38	\$.38	\$.38	\$.38	\$.42	\$.42	10.5	—	\$ 1.44	\$ 1.60	11.1
Closing price per share of common stock (as of quarter end)	58.52	53.92	69.63	77.72	79.61	89.73	95.54	97.61	25.6	2.2	77.72	97.61	25.6
Financial ratios:													
Return on average common equity	6.8%	12.4%	10.6%	12.1%	9.9%	12.6%	13.0%	6.9%	(520) bps	(610) bps	10.5%	10.6%	10 bps
Return on tangible common equity ⁽²⁾	10.6	14.8	15.8	17.7	16.0	17.3	18.0	16.7	(100)	(130)	17.7	16.7	(100)
Pre-tax operating margin	17.3	27.6	24.3	13.6	21.9	27.6	28.9	25.2	1,160	(370)	20.8	26.0	520
After-tax margin	12.8	22.7	19.4	22.0	16.7	20.8	22.1	11.7	(1,030)	(1,040)	19.3	17.8	(150)
Common dividend payout ratio	42.5	22.7	28.9	26.1	32.1	24.4	24.8	46.1	2,000	2,130	28.5	29.9	140

⁽¹⁾ We calculate revenue for indirect foreign exchange using an attribution methodology. This methodology takes into consideration estimated effective mark-ups/downs and observed client volumes. Direct sales and trading revenue is total foreign exchange trading revenue excluding the revenue attributed to indirect foreign exchange.

⁽²⁾ Return on tangible common equity is calculated by dividing year-to-date annualized net income available to common shareholders (GAAP-basis) by tangible common equity.

⁽³⁾ As a result of the enactment of the Tax Cuts and Jobs Act, the fourth-quarter of 2017 included a one-time estimated net cost of \$270 million. The fourth-quarter of 2016 reflected a one-time benefit of \$211 million. The impact of each of these items on the GAAP-basis effective tax rate for the fourth-quarter of 2017 and 2016 was 13.2% and 8.5%, respectively.

^{nm} Not meaningful

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
CONSOLIDATED STATEMENT OF CONDITION

As of Quarter End

% Change

(Dollars in millions, except per share amounts)	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Assets:										
Cash and due from banks	\$ 3,735	\$ 4,673	\$ 3,490	\$ 1,314	\$ 2,909	\$ 3,156	\$ 3,939	\$ 2,107	60.4%	(46.5)%
Interest-bearing deposits with banks	65,032	75,169	79,090	70,935	66,789	63,617	60,956	67,227	(5.2)	10.3
Securities purchased under resale agreements	3,722	2,010	2,442	1,956	2,181	3,172	3,465	3,241	65.7	(6.5)
Trading account assets	873	890	1,063	1,024	945	896	1,135	1,093	6.7	(3.7)
Investment securities:										
Investment securities available-for-sale	71,086	72,735	71,520	61,998	58,810	59,025	56,238	57,121	(7.9)	1.6
Investment securities held-to-maturity ⁽¹⁾	31,212	30,386	28,368	35,169	35,829	36,230	36,850	40,458	15.0	9.8
Total investment securities	102,298	103,121	99,888	97,167	94,639	95,255	93,088	97,579	0.4	4.8
Loans and leases, net ⁽²⁾	19,140	19,788	21,451	19,704	22,486	24,307	23,581	23,240	17.9	(1.4)
Premises and equipment, net ⁽³⁾	1,949	1,994	2,042	2,062	2,101	2,137	2,167	2,186	6.0	0.9
Accrued interest and fees receivable	2,371	2,399	2,594	2,644	2,690	2,805	3,043	3,099	17.2	1.8
Goodwill	5,733	5,671	5,911	5,814	5,855	5,945	5,997	6,022	3.6	0.4
Other intangible assets	1,749	1,682	1,849	1,750	1,710	1,693	1,658	1,613	(7.8)	(2.7)
Other assets	37,083	37,989	36,320	38,328	34,497	35,291	36,957	31,018	(19.1)	(16.1)
Total assets	\$ 243,685	\$ 255,386	\$ 256,140	\$ 242,698	\$ 236,802	\$ 238,274	\$ 235,986	\$ 238,425	(1.8)	1.0
Liabilities:										
Deposits:										
Non-interest-bearing	\$ 54,248	\$ 57,268	\$ 60,545	\$ 59,397	\$ 56,786	\$ 50,957	\$ 49,850	\$ 47,175	(20.6)	(5.4)
Interest-bearing -- U.S.	31,159	33,060	33,767	30,911	26,746	24,438	33,742	50,139	62.2	48.6
Interest-bearing -- Non-U.S.	100,109	102,802	104,454	96,855	99,933	106,021	95,671	87,582	(9.6)	(8.5)
Total deposits	185,516	193,130	198,766	187,163	183,465	181,416	179,263	184,896	(1.2)	3.1
Securities sold under repurchase agreements	4,224	4,350	4,364	4,400	4,003	3,856	3,867	2,842	(35.4)	(26.5)
Other short-term borrowings	1,706	1,712	1,413	1,585	1,177	1,465	1,253	1,144	(27.8)	(8.7)
Accrued expenses and other liabilities	20,388	22,166	17,582	16,901	15,469	17,732	17,390	15,606	(7.7)	(10.3)
Long-term debt	10,323	11,924	11,834	11,430	11,394	11,737	11,716	11,620	1.7	(0.8)
Total liabilities	222,157	233,282	233,959	221,479	215,508	216,206	213,489	216,108	(2.4)	1.2
Shareholders' equity:										
Preferred stock, no par, 3,500,000 shares authorized:										
Series C, 5,000 shares issued and outstanding	491	491	491	491	491	491	491	491	—	—
Series D, 7,500 shares issued and outstanding	742	742	742	742	742	742	742	742	—	—
Series E, 7,500 shares issued and outstanding	728	728	728	728	728	728	728	728	—	—
Series F, 7,500 shares issued and outstanding	742	742	742	742	742	742	742	742	—	—
Series G, 5,000 shares issued and outstanding	—	493	493	493	493	493	493	493	—	—
Common stock, \$1 par, 750,000,000 shares authorized ⁽⁴⁾	504	504	504	504	504	504	504	504	—	—
Surplus	9,739	9,767	9,778	9,782	9,796	9,803	9,803	9,799	0.2	—
Retained earnings	16,233	16,686	17,047	17,459	17,762	18,202	18,675	18,856	8.0	1.0
Accumulated other comprehensive income (loss)	(964)	(997)	(993)	(2,040)	(1,805)	(1,270)	(984)	(1,009)	(50.5)	2.5
Treasury stock, at cost ⁽⁵⁾	(6,719)	(7,083)	(7,382)	(7,682)	(8,159)	(8,367)	(8,697)	(9,029)	17.5	3.8
Total shareholders' equity	21,496	22,073	22,150	21,219	21,294	22,068	22,497	22,317	5.2	(0.8)
Non-controlling interest-equity	32	31	31	—	—	—	—	—	—	—
Total equity	21,528	22,104	22,181	21,219	21,294	22,068	22,497	22,317	5.2	(0.8)
Total liabilities and equity	\$ 243,685	\$ 255,386	\$ 256,140	\$ 242,698	\$ 236,802	\$ 238,274	\$ 235,986	\$ 238,425	(1.8)	1.0

	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17
⁽¹⁾ Fair value of investment securities held-to-maturity	\$ 31,555	\$ 30,895	\$ 28,780	\$ 34,994	\$ 35,694	\$ 36,169	\$ 36,836	\$ 40,255
⁽²⁾ Allowance for loan losses	47	51	51	53	51	54	58	54
⁽³⁾ Accumulated depreciation for premises and equipment	4,929	3,164	3,271	3,333	3,463	3,611	3,750	3,881
⁽⁴⁾ Common stock shares issued	503,879,642	503,879,642	503,879,642	503,879,642	503,879,642	503,879,642	503,879,642	503,879,642
⁽⁵⁾ Treasury stock shares	108,316,401	114,229,535	118,309,341	121,940,502	127,520,264	129,773,003	133,038,955	136,229,784

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
AVERAGE AND PERIOD-END BALANCE SHEET TRENDS

	Quarters								% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Average Balance Sheet Mix										
Investment securities and short-duration instruments	78.5%	78.4%	78.7%	78.2%	78.3%	77.8%	76.5%	76.0%	(2.8)%	(0.7)%
Loans and leases	8.3	8.1	8.0	8.6	9.2	9.4	10.5	10.9	26.7	3.8
Non-interest-earning assets	13.2	13.5	13.3	13.2	12.5	12.8	13.0	13.1	(0.8)	0.8
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		
Client funds bearing interest	59.0%	60.2%	60.3%	58.8%	59.9%	60.7%	60.1%	60.2%	2.4	0.2
Client funds not bearing interest	20.1	18.3	19.1	20.5	20.2	18.9	18.2	18.0	(12.2)	(1.1)
Other non-interest-bearing liabilities	6.3	7.0	6.0	6.4	4.8	5.6	6.1	6.1	(4.7)	—
Long-term debt and common shareholders' equity	13.4	13.1	13.2	12.9	13.6	13.4	14.1	14.2	10.1	0.7
Preferred shareholders' equity	1.2	1.4	1.4	1.4	1.5	1.4	1.5	1.5	7.1	—
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		

(Dollars in millions)

	Quarters								% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Average Asset Backed Securities										
Fixed	\$ 2,045	\$ 2,023	\$ 1,904	\$ 1,702	\$ 1,285	\$ 1,137	\$ 1,038	\$ 816	(52.1)%	(21.4)%
Floating	24,795	24,313	22,988	22,470	21,324	22,230	22,828	20,911	(6.9)	(8.4)
Total	\$ 26,840	\$ 26,336	\$ 24,892	\$ 24,172	\$ 22,609	\$ 23,367	\$ 23,866	\$ 21,727	(10.1)	(9.0)

(Dollars in millions)

	Quarters								% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Investment Securities - Appreciation (Depreciation)										
Held-to-maturity:										
Amortized cost (book value)	\$ 31,212	\$ 30,386	\$ 28,368	\$ 35,169	\$ 35,829	\$ 36,230	\$ 36,850	\$ 40,458	15.0%	9.8%
Fair value	31,555	30,895	28,780	34,994	35,694	36,169	36,836	40,255	15.0	9.3
Appreciation (depreciation)	343	509	412	(175)	(135)	(61)	(14)	(203)	16.0	1,350.0
Available-for-sale:										
Amortized cost	70,366	71,720	70,795	61,912	58,658	58,714	55,882	57,000	(7.9)	2.0
Fair value (book value)	71,086	72,735	71,520	61,998	58,810	59,025	56,238	57,121	(7.9)	1.6
Appreciation (depreciation)	720	1,015	725	86	152	311	356	121	40.7	(66.0)
Pre-tax appreciation (depreciation) related to securities available-for-sale transferred to held-to-maturity	(193)	(197)	35	(194)	(41)	(35)	(34)	13	(106.7)	(138.2)
Net pre-tax appreciation (depreciation) related to investment securities portfolio	870	1,327	1,172	(283)	(24)	215	308	(69)	(75.6)	(122.4)
Net after-tax appreciation (depreciation) related to investment securities portfolio	522	796	703	(170)	(14)	129	185	(41)	(75.9)	(122.2)

(Dollars in billions)

	Quarters								% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Securities on Loan										
Average securities on loan	\$ 334	\$ 348	\$ 347	\$ 353	\$ 368	\$ 384	\$ 383	\$ 397	12.5%	3.7%
End-of-period securities on loan	341	348	348	364	378	376	385	389	6.9	1.0

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
ASSETS UNDER CUSTODY AND ADMINISTRATION

	Quarters								% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17
(Dollars in billions)										
Assets Under Custody and Administration										
By Product Classification:										
Mutual funds	\$ 6,728	\$ 6,734	\$ 6,906	\$ 6,841	\$ 7,033	\$ 7,123	\$ 7,394	\$ 7,603	11.1%	2.8%
Collective funds, including ETFs	7,000	7,234	7,541	7,501	8,024	8,560	9,190	9,707	29.4	5.6
Pension products	5,197	5,496	5,671	5,584	5,775	5,937	6,571	6,704	20.1	2.0
Insurance and other products	8,018	8,322	9,060	8,845	9,001	9,417	8,955	9,105	2.9	1.7
Total Assets Under Custody and Administration	\$ 26,943	\$ 27,786	\$ 29,178	\$ 28,771	\$ 29,833	\$ 31,037	\$ 32,110	\$ 33,119	15.1	3.1
By Financial Instrument ⁽¹⁾ :										
Equities	\$ 14,718	\$ 15,347	\$ 16,400	\$ 16,189	\$ 17,041	\$ 17,859	\$ 18,423	\$ 19,214	18.7	4.3
Fixed-income	8,914	9,143	9,500	9,231	9,300	9,560	9,883	10,070	9.1	1.9
Short-term and other investments	3,311	3,296	3,278	3,351	3,492	3,618	3,804	3,835	14.4	0.8
Total Assets Under Custody and Administration	\$ 26,943	\$ 27,786	\$ 29,178	\$ 28,771	\$ 29,833	\$ 31,037	\$ 32,110	\$ 33,119	15.1	3.1
By Geographic Location ⁽²⁾ :										
North America	\$ 20,505	\$ 21,072	\$ 21,561	\$ 21,544	\$ 22,361	\$ 23,020	\$ 23,675	\$ 24,418	13.3	3.1
Europe/Middle East/Africa	5,159	5,356	6,107	5,734	5,979	6,464	6,806	7,028	22.6	3.3
Asia/Pacific	1,279	1,358	1,510	1,493	1,493	1,553	1,629	1,673	12.1	2.7
Total Assets Under Custody and Administration	\$ 26,943	\$ 27,786	\$ 29,178	\$ 28,771	\$ 29,833	\$ 31,037	\$ 32,110	\$ 33,119	15.1	3.1
Assets Under Custody⁽³⁾										
By Product Classification:										
Mutual funds	\$ 6,363	\$ 6,361	\$ 6,461	\$ 6,395	\$ 6,499	\$ 6,577	\$ 6,818	\$ 6,998	9.4	2.6
Collective funds, including ETFs	5,589	5,788	6,080	6,100	6,601	7,107	7,638	8,091	32.6	5.9
Pension products	4,673	4,947	5,107	5,039	5,212	5,399	5,480	5,606	11.3	2.3
Insurance and other products	4,163	4,258	4,262	4,191	4,193	4,279	4,304	4,325	3.2	0.5
Total Assets Under Custody	\$ 20,788	\$ 21,354	\$ 21,910	\$ 21,725	\$ 22,505	\$ 23,362	\$ 24,240	\$ 25,020	15.2	3.2
By Geographic Location ⁽²⁾ :										
North America	\$ 16,420	\$ 16,756	\$ 17,074	\$ 17,083	\$ 17,747	\$ 18,223	\$ 18,691	\$ 19,276	12.8	3.1
Europe/Middle East/Africa	3,422	3,584	3,698	3,508	3,635	3,969	4,323	4,487	27.9	3.8
Asia/Pacific	946	1,014	1,138	1,134	1,123	1,170	1,226	1,257	10.8	2.5
Total Assets Under Custody	\$ 20,788	\$ 21,354	\$ 21,910	\$ 21,725	\$ 22,505	\$ 23,362	\$ 24,240	\$ 25,020	15.2	3.2

⁽¹⁾ Certainly previously reported amounts have been reclassified to conform to current period presentation.

⁽²⁾ Geographic mix is based on the location at which the assets are serviced.

⁽³⁾ Assets under custody are a component of assets under custody and administration presented above.

**STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
ASSETS UNDER MANAGEMENT**

(Dollars in billions)	Quarters								% Change	
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17
	Assets Under Management									
By Asset Class and Investment Approach:										
Equity:										
Active	\$ 32	\$ 32	\$ 70	\$ 73	\$ 77	\$ 82	\$ 95	\$ 95	30.1%	—%
Passive	1,295	1,275	1,340	1,401	1,482	1,512	1,545	1,650	17.8	6.8
Total Equity	1,327	1,307	1,410	1,474	1,559	1,594	1,640	1,745	18.4	6.4
Fixed-Income:										
Active	17	17	73	70	69	71	73	77	10.0	5.5
Passive	310	318	318	308	312	327	325	337	9.4	3.7
Total Fixed-Income	327	335	391	378	381	398	398	414	9.5	4.0
Cash ⁽¹⁾	381	380	351	333	335	334	347	330	(0.9)	(4.9)
Multi-Asset-Class Solutions:										
Active	17	17	19	19	19	18	18	18	(5.3)	—
Passive	92	100	106	107	113	113	117	129	20.6	10.3
Total Multi-Asset-Class Solutions	109	117	125	126	132	131	135	147	16.7	8.9
Alternative Investments ⁽²⁾ :										
Active	18	18	29	28	26	27	24	23	(17.9)	(4.2)
Passive	134	144	140	129	128	122	129	123	(4.7)	(4.7)
Total Alternative Investments	152	162	169	157	154	149	153	146	(7.0)	(4.6)
Total Assets Under Management	\$ 2,296	\$ 2,301	\$ 2,446	\$ 2,468	\$ 2,561	\$ 2,606	\$ 2,673	\$ 2,782	12.7	4.1
By Geographic Location ⁽³⁾ :										
North America	\$ 1,491	\$ 1,501	\$ 1,641	\$ 1,691	\$ 1,772	\$ 1,802	\$ 1,845	\$ 1,931	14.2	4.7
Europe/Middle East/Africa	496	492	495	482	486	496	510	521	8.1	2.2
Asia/Pacific	309	308	310	295	303	308	318	330	11.9	3.8
Total Assets Under Management	\$ 2,296	\$ 2,301	\$ 2,446	\$ 2,468	\$ 2,561	\$ 2,606	\$ 2,673	\$ 2,782	12.7	4.1

⁽¹⁾ Includes both floating- and constant-net-asset-value portfolios held in commingled structures or separate accounts.

⁽²⁾ Includes real estate investment trusts, currency and commodities, including SPDR[®] Gold Shares ETF and SPDR[®] Long Dollar Gold Trust ETF. State Street is not the investment manager for SPDR[®] Gold Shares ETF and SPDR[®] Long Dollar Gold Trust ETF, but acts as marketing agent.

⁽³⁾ Geographic mix is based on client location or fund management location.

Exchange-Traded Funds⁽¹⁾

By Asset Class:

Alternative investments	\$ 45	\$ 54	\$ 54	\$ 42	\$ 46	\$ 46	\$ 48	\$ 48	14.3%	—%
Cash	3	2	2	2	2	2	2	2	—	—
Equity	349	348	370	426	457	460	478	531	24.6	11.1
Fixed-income	46	48	52	51	53	58	61	63	23.5	3.3
Total Exchange-Traded Funds	\$ 443	\$ 452	\$ 478	\$ 521	\$ 558	\$ 566	\$ 589	\$ 644	23.6	9.3

⁽¹⁾ Exchange-traded funds are a component of assets under management presented above.

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
INVESTMENT PORTFOLIO HOLDINGS BY ASSET CLASS

December 31, 2017

Ratings

(Dollars in billions, or where otherwise noted)	UST/ AGY	AAA	AA	A	BBB	<BBB	NR	Book Value ⁽¹⁾	Book Value (% Total)	Net Unrealized After-tax MTM Gain/(Loss) (In millions) ⁽²⁾	Fixed Rate/ Floating Rate
Government & agency securities	59%	13%	15%	7%	6%	—%	—%	\$ 29.0	29.7%	\$ (77)	99% / 1%
Asset-backed securities	—	72	21	2	4	1	—	21.1	21.6	75	4% / 96%
Student loans	—	37	48	2	12	1	—	6.4	30.3	23	
Credit cards	—	100	—	—	—	—	—	3.1	14.7	(12)	
Auto & equipment	—	84	14	2	—	—	—	1.7	8.1	1	
Non-U.S. residential mortgage backed securities	—	83	12	3	1	1	—	7.6	36.0	57	
Collateralized loan obligation	—	100	—	—	—	—	—	1.9	9.0	5	
Other	—	28	72	—	—	—	—	0.4	1.9	1	
Mortgage-backed securities	98	1	—	—	—	1	—	25.9	26.6	(176)	96% / 4%
Agency MBS	100	—	—	—	—	—	—	25.3	97.7	(189)	
Non-Agency MBS	—	58	—	1	8	30	3	0.6	2.3	13	
CMBS	59	41	—	—	—	—	—	4.1	4.2	(18)	60% / 40%
Corporate bonds	—	—	16	52	32	—	—	4.4	4.5	4	93% / 7%
Covered bonds	—	100	—	—	—	—	—	3.5	3.6	14	15% / 85%
Municipal bonds	—	32	63	4	—	—	1	7.4	7.6	117	99% / 1%
Clipper tax-exempt bonds/other	—	31	47	16	4	—	2	2.1	2.2	19	3% / 97%
Total Portfolio	46%	28%	16%	6%	4%	—%	—%	\$ 97.5	100.0%	\$ (42)	71% / 29%
Book Value	\$ 44.9	\$ 27.6	\$ 15.1	\$ 5.4	\$ 4.1	\$ 0.3	\$ 0.1	\$ 97.5			

⁽¹⁾ Portfolio amounts are expressed at book value; book value includes the amortized cost of transferred securities at the time they were transferred.

⁽²⁾ At December 31, 2017 the after-tax unrealized MTM gain/(loss) includes after-tax unrealized gain on securities available-for-sale of \$101 million, after-tax unrealized loss on securities held-to-maturity of \$(122) million and after-tax unrealized loss primarily related to securities previously transferred from available-for-sale to held-to-maturity of \$(21) million.

**STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
INVESTMENT PORTFOLIO NON-U.S. INVESTMENTS**

December 31, 2017

(In billions)	Book Value	Average Rating	Book Value						
			Gov't/Agency ⁽¹⁾	ABS FRMBS	ABS All Other	Corporate Bonds	Covered Bonds	Other	
United Kingdom	\$ 6.1	AAA	\$ 0.8	\$ 2.8	\$ 1.4	\$ 0.4	\$ 0.7	\$ —	
Australia	5.0	AAA	1.2	2.4	0.3	0.3	0.6	0.2	
Canada	3.1	AAA	2.0	—	—	0.2	0.9	—	
France	2.5	AA	1.4	0.1	0.4	0.3	0.3	—	
Netherlands	1.7	AAA	—	1.1	0.2	0.3	0.1	—	
Italy	1.7	A	0.8	0.6	0.3	—	—	—	
Japan	1.3	A	1.3	—	—	—	—	—	
Spain	1.5	A	1.0	0.3	0.2	—	—	—	
Belgium	1.2	AA	0.9	0.1	—	—	0.2	—	
Hong Kong	0.7	AA	0.7	—	—	—	—	—	
Germany	0.5	AAA	0.1	—	0.4	—	—	—	
Sweden	0.5	AA	—	—	—	0.2	0.3	—	
Norway	0.5	AAA	—	—	—	—	0.5	—	
Ireland	0.8	A	0.7	0.1	—	—	—	—	
Other	1.1	AA	0.8	0.1	—	0.1	0.1	—	
Total Non-U.S. Investments⁽²⁾	\$ 28.2		\$ 11.7	\$ 7.6	\$ 3.2	\$ 1.8	\$ 3.7	\$ 0.2	
U.S. Investments	69.3								
Total Portfolio	\$ 97.5								

⁽¹⁾ Sovereign debt is reflected in the government / agency column.

⁽²⁾ Country of collateral used except for corporates where country of issuer is used.

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION

In addition to presenting State Street's financial results in conformity with U.S. generally accepted accounting principles, or GAAP, management has also historically (and in this Supplemental Information Package) presented results on a non-GAAP, or operating-basis or otherwise adjusted bases. Management believed this presentation would support additional meaningful analysis and comparisons of trends with respect to State Street's business operations from period to period. Management may also provide (and in this Supplemental Information Package has provided) additional non-GAAP measures, including capital ratios calculated under regulatory standards scheduled to be effective in the future or other standards, that management uses in evaluating State Street's business and activities.

Our operating-basis, or otherwise adjusted basis, financial results have historically adjusted our GAAP-basis financial results to both: (1) exclude the impact of revenue and expenses outside of State Street's normal course of business, such as restructuring charges; and (2) present revenue from non-taxable sources, such as interest income from tax-exempt investment securities and processing fees and other revenue associated with tax-advantaged adjustments, on a fully taxable-equivalent basis. Management believed that this presentation of financial information facilitates an investor's further understanding and analysis of State Street's financial performance and trends, including providing additional insight into our underlying margin and profitability, in addition to financial information prepared and reported in conformity with GAAP. The tax-equivalent adjustments allow for more meaningful comparisons of yields and margins on assets and the evaluation of investment opportunities with different tax profiles.

Beginning with the first quarter of 2017, we began simplifying our operating-basis presentation of our financial results to no longer exclude, as part of the non-ordinary course adjustment, the effects of gains/losses on sales of businesses or the discount accretion associated with former conduit securities. In the first and third quarters of 2017, operating-basis results included a pre-tax gain of approximately \$30 million on the sale of our transfer agency joint venture interests and a pre-tax gain of approximately \$26 million on the sale of an alternative trading system, respectively. In the first, second, third, and fourth quarters of 2017, operating-basis results included \$5 million, \$6 million, \$4 million and \$4 million, respectively, of discount accretion. These changes resulted in total increases in operating-basis revenue of \$35 million, \$6 million, \$30 million and \$4 million in the first, second, third and fourth quarters of 2017, respectively, relative to our historical operating-basis presentation. Note that in the second quarter of 2016, operating-basis results excluded a pre-tax gain of approximately \$53 million on the sale of the WM/Reuters business. We believe that these changes to our operating-basis presentation simplify the overall presentation of our financial results, making them easier to understand, while, overall, continuing to facilitate a useful and helpful additional understanding of our financial results.

We also believe that the use of other non-GAAP financial measures in the calculation of identified capital ratios is useful to understanding State Street's capital position and is of interest to investors. Additionally, management may present revenue and expense measures on a constant currency (non-GAAP) basis to identify the significance of changes in foreign currency exchange rates (which often are variable) in period-to-period comparisons. This presentation represents the effects of applying prior period weighted average foreign currency exchange rates to current period results.

We provide forward-looking financial estimates and expectations on an operating basis (non-GAAP) because information needed to provide corresponding GAAP-basis information is primarily dependent on future events or conditions that may be uncertain and are difficult to predict or estimate. Management is therefore, in general, unable to provide a reconciliation of our operating-basis forward-looking financial estimates and expectations to a GAAP-basis presentation.

Non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, financial measures determined in conformity with GAAP.

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM

RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION (Continued)

(Dollars in millions, except per share amounts, or where otherwise noted)	Quarters								% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	2016	2017	YTD 2017 vs. YTD 2016
Total Revenue^{(1), (2), (3):}													
Total revenue, GAAP-basis	\$ 2,484	\$ 2,573	\$ 2,620	\$ 2,530	\$ 2,668	\$ 2,810	\$ 2,846	\$ 2,846	12.5 %	— %	\$ 10,207	\$ 11,170	9.4%
Adjustment to processing fees and other revenue (see below)	63	34	134	186	70	89	79	96			417	334	
Adjustment to net interest income (see below)	27	25	—	33	43	42	42	42			85	169	
Adjustment to servicing and management fee revenue (see below)	—	43	—	—	—	—	—	—			43	—	
Total revenue, operating-basis	\$ 2,574	\$ 2,675	\$ 2,754	\$ 2,749	\$ 2,781	\$ 2,941	\$ 2,967	\$ 2,984	8.5	0.6	\$ 10,752	\$ 11,673	8.6
Fee Revenue^{(1), (3):}													
Total fee revenue, GAAP-basis	\$ 1,970	\$ 2,053	\$ 2,079	\$ 2,014	\$ 2,198	\$ 2,235	\$ 2,242	\$ 2,230	10.7	(0.5)	\$ 8,116	\$ 8,905	9.7
Tax-equivalent adjustment associated with tax-advantaged investments	63	87	134	186	70	89	79	78			470	316	
Gain on sale of WM/Reuters Business	—	(53)	—	—	—	—	—	—			(53)	—	
Expense billing matter, net	—	43	—	—	—	—	—	—			43	—	
Impact of tax legislation ⁽⁷⁾	—	—	—	—	—	—	—	18			—	18	
Total fee revenue, operating-basis	\$ 2,033	\$ 2,130	\$ 2,213	\$ 2,200	\$ 2,268	\$ 2,324	\$ 2,321	\$ 2,326	5.7	0.2	\$ 8,576	\$ 9,239	7.7
Servicing Fees:													
Total servicing fees, GAAP-basis	\$ 1,242	\$ 1,239	\$ 1,303	\$ 1,289	\$ 1,296	\$ 1,339	\$ 1,351	\$ 1,379	7.0	2.1	\$ 5,073	\$ 5,365	5.8
Expense billing matter	—	48	—	—	—	—	—	—			48	—	
Total servicing fees, operating-basis	\$ 1,242	\$ 1,287	\$ 1,303	\$ 1,289	\$ 1,296	\$ 1,339	\$ 1,351	\$ 1,379	7.0	2.1	\$ 5,121	\$ 5,365	4.8
Management Fees:													
Total management fees, GAAP-basis	\$ 270	\$ 293	\$ 368	\$ 361	\$ 382	\$ 397	\$ 419	\$ 418	15.8	(0.2)	\$ 1,292	\$ 1,616	25.1
Expense billing matter	—	(5)	—	—	—	—	—	—			(5)	—	
Total management fees, operating-basis	\$ 270	\$ 288	\$ 368	\$ 361	\$ 382	\$ 397	\$ 419	\$ 418	15.8	(0.2)	\$ 1,287	\$ 1,616	25.6
Processing Fees and Other Revenue^{(1):}													
Total processing fees and other revenue, GAAP-basis	\$ 52	\$ 98	\$ 5	\$ (65)	\$ 112	\$ 31	\$ 66	\$ 38	nm	(42.4)	\$ 90	\$ 247	174.4
Tax-equivalent adjustment associated with tax-advantaged investments	63	87	134	186	70	89	79	78			470	316	
Gain on sale of WM/Reuters Business	—	(53)	—	—	—	—	—	—			(53)	—	
Impact of tax legislation ⁽⁷⁾	—	—	—	—	—	—	—	18			—	18	
Total processing fees and other revenue, operating-basis	\$ 115	\$ 132	\$ 139	\$ 121	\$ 182	\$ 120	\$ 145	\$ 134	10.7	(7.6)	\$ 507	\$ 581	14.6
Net Interest Income & Net Interest Margin^{(2), (4):}													
Net interest income, GAAP-basis	\$ 512	\$ 521	\$ 537	\$ 514	\$ 510	\$ 575	\$ 603	\$ 616	19.8 %	2.2 %	\$ 2,084	\$ 2,304	10.6%
Tax-equivalent adjustment associated with tax-exempt investment securities	42	40	42	43	43	42	42	40			167	167	
Net interest income, fully taxable-equivalent basis	\$ 554	\$ 561	\$ 579	\$ 557	\$ 553	\$ 617	\$ 645	656			\$ 2,251	\$ 2,471	
Average interest earning assets	194,081	198,243	202,155	202,194	191,840	195,287	189,916	187,953			199,184	191,235	
Net interest margin, fully taxable-equivalent basis	1.15%	1.14%	1.14%	1.09 %	1.17%	1.27 %	1.35%	1.38 %	29 bps	3 bps	1.13%	1.29%	16 bps
Net interest income, fully taxable-equivalent basis	\$ 554	\$ 561	\$ 579	\$ 557	\$ 553	\$ 617	\$ 645	656			\$ 2,251	\$ 2,471	
Impact of tax legislation ⁽⁷⁾	—	—	—	—	—	—	—	2			—	2	
Discount accretion associated with former conduit securities	(15)	(15)	(42)	(10)	—	—	—	—			(82)	—	
Net interest income, operating-basis	\$ 539	\$ 546	\$ 537	\$ 547	\$ 553	\$ 617	\$ 645	\$ 658	20.3 %	2.0 %	\$ 2,169	\$ 2,473	14.0%
Average interest earning assets	194,081	198,243	202,155	202,194	191,840	195,287	189,916	187,953			199,184	191,235	
Net interest margin, operating-basis	1.12%	1.11%	1.06%	1.08 %	1.17%	1.27 %	1.35%	1.38 %	31 bps	4 bps	1.09%	1.29%	20 bps
Effect of discount accretion	0.03%	0.03%	0.08%	0.01 %	N/A	N/A	N/A	N/A			0.04%	N/A	

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION (Continued)

	Quarters								% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	2016	2017	YTD 2017 vs. YTD 2016
(Dollars in millions, except per share amounts, or where otherwise noted)													
Expenses⁽⁹⁾:													
Total expenses, GAAP-basis	\$ 2,050	\$ 1,860	\$ 1,984	\$ 2,183	\$ 2,086	\$ 2,031	\$ 2,021	\$ 2,131	(2.4)%	5.4 %	\$ 8,077	\$ 8,269	2.4%
Severance costs associated with staffing realignment	(3)	3	9	2	—	—	—	—			11	—	
Provisions for legal contingencies	—	—	(42)	1	—	—	—	—			(41)	—	
Expense billing matter, net	—	(15)	—	—	—	—	—	—			(15)	—	
Acquisition costs	(7)	(7)	(33)	(22)	(12)	(9)	—	—			(69)	(21)	
Restructuring charges, net	(97)	(13)	(9)	(21)	(17)	(62)	(33)	(133)			(140)	(245)	
Total expenses, operating-basis	\$ 1,943	\$ 1,828	\$ 1,909	\$ 2,143	\$ 2,057	\$ 1,960	\$ 1,988	\$ 1,998	(6.8)	0.5	\$ 7,823	\$ 8,003	2.3
Compensation and Employee Benefits Expenses:													
Total compensation and employee benefits expenses, GAAP-basis	\$ 1,107	\$ 989	\$ 1,013	\$ 1,244	\$ 1,166	\$ 1,071	\$ 1,090	\$ 1,067	(14.2)	(2.1)	\$ 4,353	\$ 4,394	0.9
Severance costs associated with staffing realignment	(3)	3	9	2	—	—	—	—			11	—	
Total compensation and employee benefits expenses, operating-basis ⁽⁶⁾	\$ 1,104	\$ 992	\$ 1,022	\$ 1,246	\$ 1,166	\$ 1,071	\$ 1,090	\$ 1,067	(14.4)	(2.1)	\$ 4,364	\$ 4,394	0.7
Other Expenses:													
Total other expenses, GAAP-basis	\$ 254	\$ 269	\$ 337	\$ 310	\$ 297	\$ 283	\$ 269	\$ 294	(5.2)	9.3	\$ 1,170	\$ 1,143	(2.3)
Provisions for legal contingencies	—	—	(42)	1	—	—	—	—			(41)	—	
Expense billing matter, net	—	(15)	—	—	—	—	—	—			(15)	—	
Total other expenses, operating-basis	\$ 254	\$ 254	\$ 295	\$ 311	\$ 297	\$ 283	\$ 269	\$ 294	(5.5)	9.3	\$ 1,114	\$ 1,143	2.6
Income Before Income Tax Expense:													
Income before income tax expense, GAAP-basis	\$ 430	\$ 709	\$ 636	\$ 345	\$ 584	\$ 776	\$ 822	\$ 717	107.8	(12.8)	\$ 2,120	\$ 2,899	36.7
Net pre-tax effect of non-operating adjustments to revenue and expenses	197	134	209	259	142	202	154	271			799	769	
Income before income tax expense, operating-basis	\$ 627	\$ 843	\$ 845	\$ 604	\$ 726	\$ 978	\$ 976	\$ 988	63.6	1.2	\$ 2,919	\$ 3,668	25.7
Pre-tax operating margin⁽⁵⁾:													
Pre-tax operating margin, GAAP-basis	17.3%	27.6%	24.3%	13.6 %	21.9%	27.6 %	28.9%	25.2 %	1,160 bps	(370) bps	20.8%	26.0%	520 bps
Net effect of non-operating adjustments	7.1	3.9	6.4	8.4	4.2	5.7	4.0	7.9			6.3	5.4	
Pre-tax operating margin, operating-basis	24.4%	31.5%	30.7%	22.0 %	26.1%	33.3 %	32.9%	33.1 %	1,110 bps	20 bps	27.1%	31.4%	430 bps
Income Tax Expense:													
Income tax expense (benefit), GAAP-basis	\$ 62	\$ 92	\$ 72	\$ (248)	\$ 82	\$ 156	\$ 137	\$ 347	(239.9)%	153.3 %	\$ (22)	\$ 722	nm
Aggregate tax-equivalent adjustments	105	127	176	229	113	131	121	118			637	483	
Net tax effect of non-operating adjustments	15	10	8	10	7	20	14	50			43	91	
Impact of tax legislation ⁽⁷⁾	—	—	—	—	—	—	—	(250)			—	(250)	
Income tax expense (benefit), operating-basis	\$ 182	\$ 229	\$ 256	\$ (9)	\$ 202	\$ 307	\$ 272	\$ 265	nm	(2.6)	\$ 658	\$ 1,046	59.0
Effective Tax Rate:													
Income before income tax expense, operating-basis	\$ 627	\$ 843	\$ 845	\$ 604	\$ 726	\$ 978	\$ 976	\$ 988	63.6 %	1.2 %	\$ 2,919	\$ 3,668	25.7%
Income tax expense, operating-basis	182	229	256	(9)	202	307	272	265			658	1,046	
Effective tax rate, operating-basis	29.1%	27.0%	30.3%	(1.5)%	27.8%	31.4 %	27.9%	26.8 %	2,830 bps	(110) bps	22.5%	28.5%	600 bps

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION (Continued)

	Quarters								% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	2016	2017	YTD 2017 vs. YTD 2016
(Dollars in millions, except per share amounts, or where otherwise noted)													
Net Income Available to Common Shareholders:													
Net income available to common shareholders, GAAP-basis	\$ 319	\$ 585	\$ 507	\$ 557	\$ 446	\$ 584	\$ 629	\$ 334	(40.0)%	(46.9)%	\$ 1,968	\$ 1,993	1.3%
Net after-tax effect of non-operating adjustments to processing fees and other revenue, net interest income, expenses and income tax expense	77	(3)	25	20	22	51	19	353			119	445	
Net income available to common shareholders, operating-basis	\$ 396	\$ 582	\$ 532	\$ 577	\$ 468	\$ 635	\$ 648	\$ 687	19.1	6.0	\$ 2,087	\$ 2,438	16.8
Diluted Earnings per Common Share^{(1), (2)}:													
Diluted earnings per common share, GAAP-basis	\$.79	\$ 1.47	\$ 1.29	\$ 1.43	\$ 1.15	\$ 1.53	\$ 1.66	\$.89	(37.8)	(46.4)	\$ 4.97	\$ 5.24	5.4
Severance costs associated with staffing realignment	.01	(.01)	(.01)	—	—	—	—	—			(.02)	—	
Provisions for legal contingencies	—	—	.11	.02	—	—	—	—			.13	—	
Expense billing matter, net	—	.10	—	—	—	—	—	—			.10	—	
Acquisition costs	.01	.01	.05	.03	.02	.02	—	—			.11	.03	
Restructuring charges, net	.15	.02	.01	.02	.03	.11	.06	.23			.21	.43	
Effect on income tax of non-operating adjustments	.04	(.01)	(.03)	(.01)	.01	.01	(.01)	(.01)			—	—	
Impact of tax legislation ⁽⁷⁾	—	—	—	—	—	—	—	.72			—	.72	
Discount accretion associated with former conduit securities	(.02)	(.02)	(.07)	(.01)	—	—	—	—			(.13)	—	
Gain on sale of WM/Reuters Business	—	(.10)	—	—	—	—	—	—			(.10)	—	
Diluted earnings per common share, operating-basis	\$.98	\$ 1.46	\$ 1.35	\$ 1.48	\$ 1.21	\$ 1.67	\$ 1.71	\$ 1.83	23.6	7.0	\$ 5.27	\$ 6.41	21.6
Return on Average Common Equity^{(1), (2)}:													
Return on average common equity, GAAP-basis	6.8%	12.4%	10.6%	12.1 %	9.9%	12.6%	13.0%	6.9 %	(520) bps	(610) bps	10.5%	10.6%	10 bps
Severance costs associated with staffing realignment	—	(.1)	(.1)	—	—	—	—	—			—	—	
Provisions for legal contingencies	—	—	.9	.2	—	—	—	—			.3	—	
Expense billing matter, net	—	.8	—	—	—	—	—	—			.2	—	
Acquisition costs	.1	.1	.3	.3	.2	.1	—	—			.2	.1	
Restructuring charges, net	1.3	.2	.1	.1	.2	.9	.5	1.8			.4	.8	
Effect on income tax of non-operating adjustments	.4	(.1)	(.2)	(.1)	.1	.1	(.1)	(.1)			—	—	
Impact of tax legislation ⁽⁷⁾	—	—	—	—	—	—	—	5.5			—	1.4	
Discount accretion associated with former conduit securities	(.2)	(.2)	(.5)	(.1)	—	—	—	—			(.3)	—	
Gain on sale of WM/Reuters Business	—	(.8)	—	—	—	—	—	—			(.2)	—	
Return on average common equity, operating-basis	8.4%	12.3%	11.1%	12.5 %	10.4%	13.7%	13.4%	14.1 %	160 bps	70 bps	11.1%	12.9%	180 bps
Fee Operating Leverage, GAAP-Basis:													
Total fee revenue, GAAP-basis (as reconciled above)	\$ 1,970	\$ 2,053	\$ 2,079	\$ 2,014	\$ 2,198	\$ 2,235	\$ 2,242	\$ 2,230	10.72 %	(0.54)%	\$ 8,116	\$ 8,905	9.72%
Total expenses, GAAP-basis (as reconciled above)	2,050	1,860	1,984	2,183	2,086	2,031	2,021	2,131	(2.38)	5.44	8,077	8,269	2.38
Fee operating leverage, GAAP-basis									1,310 bps	(598) bps			734 bps
Fee Operating Leverage, Operating-Basis⁽¹⁾:													
Total fee revenue, operating-basis (as reconciled above)	\$ 2,033	\$ 2,130	\$ 2,213	\$ 2,200	\$ 2,268	\$ 2,324	\$ 2,321	\$ 2,326	5.73 %	0.22 %	\$ 8,576	\$ 9,239	7.73%
Total expenses, operating-basis (as reconciled above)	1,943	1,828	1,909	2,143	2,057	1,960	1,988	1,998	(6.77)	0.50	7,823	8,003	2.30
Fee operating leverage, operating-basis									1,250 bps	(28) bps			543 bps

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATIONS OF OPERATING-BASIS (NON-GAAP) FINANCIAL INFORMATION (Continued)

	Quarters								% Change		Year-to-Date		% Change
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	2016	2017	YTD 2017 vs. YTD 2016
(Dollars in millions, except per share amounts, or where otherwise noted)													
Operating Leverage, GAAP-Basis:													
Total revenue, GAAP-basis (as reconciled above)	\$ 2,484	\$ 2,573	\$ 2,620	\$ 2,530	\$ 2,668	\$ 2,810	\$ 2,846	\$ 2,846	12.49 %	— %	\$ 10,207	\$ 11,170	9.43%
Total expenses, GAAP-basis (as reconciled above)	2,050	1,860	1,984	2,183	2,086	2,031	2,021	2,131	(2.38)	5.44	8,077	8,269	2.38
Operating leverage, GAAP-basis									1,487 bps	(544) bps			705 bps
Operating Leverage, Operating-Basis^{(1), (2)}:													
Total revenue, operating-basis (as reconciled above)	\$ 2,574	\$ 2,675	\$ 2,754	\$ 2,749	\$ 2,781	\$ 2,941	\$ 2,967	\$ 2,984	8.55 %	0.57 %	\$ 10,752	\$ 11,673	8.57%
Total expenses, operating-basis (as reconciled above)	1,943	1,828	1,909	2,143	2,057	1,960	1,988	1,998	(6.77)	0.50	7,823	8,003	2.30
Operating leverage, operating-basis									1,532 bps	7 bps			627 bps
Fee Operating Leverage excluding notable items, GAAP-Basis:													
Total fee revenue, GAAP-basis (as reconciled above)	\$ 1,970	\$ 2,053	\$ 2,079	2,014	\$ 2,198	\$ 2,235	\$ 2,242	\$ 2,230			\$ 8,116	\$ 8,905	
Impact of tax legislation ⁽⁷⁾	—	—	—	—	—	—	—	18			—	18	
Total fee revenue, GAAP-basis excluding notable items	\$ 1,970	\$ 2,053	\$ 2,079	\$ 2,014	\$ 2,198	\$ 2,235	\$ 2,242	\$ 2,248	11.62 %	0.27 %	\$ 8,116	\$ 8,923	9.94%
Total expenses, GAAP-basis (as reconciled above)	\$ 2,050	\$ 1,860	\$ 1,984	\$ 2,183	\$ 2,086	\$ 2,031	\$ 2,021	\$ 2,131			\$ 8,077	\$ 8,269	
Impact of accelerated compensation expense	—	—	—	(249)	—	—	—	—			(249)	—	
Total expenses, GAAP-basis excluding notable items	\$ 2,050	\$ 1,860	\$ 1,984	\$ 1,934	\$ 2,086	\$ 2,031	\$ 2,021	\$ 2,131	10.19 %	5.44 %	\$ 7,828	\$ 8,269	5.63%
Fee operating leverage excluding notable items									143 bps	(517) bps			431 bps
Fee Operating Leverage excluding notable items, Operating-Basis:													
Total fee revenue, operating-basis (as reconciled above)	\$ 2,033	\$ 2,130	\$ 2,213	\$ 2,200	\$ 2,268	\$ 2,324	\$ 2,321	\$ 2,326			\$ 8,576	\$ 9,239	
Impact of tax legislation ⁽⁷⁾	—	—	—	—	—	—	—	—			—	—	
Total fee revenue, operating-basis excluding notable items	\$ 2,033	\$ 2,130	\$ 2,213	\$ 2,200	\$ 2,268	\$ 2,324	\$ 2,321	\$ 2,326	5.73 %	0.22 %	\$ 8,576	\$ 9,239	7.73%
Total expenses, operating-basis (as reconciled above)	\$ 1,943	\$ 1,828	\$ 1,909	\$ 2,143	\$ 2,057	\$ 1,960	\$ 1,988	\$ 1,998			\$ 7,823	\$ 8,003	
Impact of accelerated compensation expense	—	—	—	(249)	—	—	—	—			(249)	—	
Total expenses, operating-basis excluding notable items	\$ 1,943	\$ 1,828	\$ 1,909	\$ 1,894	\$ 2,057	\$ 1,960	\$ 1,988	\$ 1,998	5.49 %	0.50 %	\$ 7,574	\$ 8,003	5.66%
Fee operating leverage excluding notable items									24 bps	(28) bps			207 bps

⁽¹⁾ The first and third quarters of 2017 GAAP-basis and operating-basis results include a pre-tax gain of approximately \$30 million on the sale of our transfer agency joint venture interests and a pre-tax gain of approximately \$26 million on the sale of an alternative trading system, respectively, reflecting a change in our operating-basis presentation effective the first quarter of 2017 to include gains/losses on sales of businesses. In the second quarter of 2016, under our historical presentation, operating-basis results excluded a \$53 million pre-tax gain on the sale of WM/Reuters business, and such results have not been revised.

⁽²⁾ Beginning in the first quarter of 2017, management no longer presents discount accretion associated with former conduit securities as an operating-basis adjustment. Therefore, the first, second, third and fourth quarters of 2017 GAAP and operating-basis results included \$5 million, \$6 million, \$4 million and \$4 million, respectively, of discount accretion. In the first, second, third and fourth quarters of 2016, operating-basis net interest income excluded \$15 million, \$15 million, \$42 million and \$10 million of discount accretion, respectively, and such results have not been revised.

⁽³⁾ The impact of acquired operations on total revenue and fee revenue contributed approximately \$65 million, \$64 million, \$71 million, and \$72 million for the third and fourth quarters of 2016 and first and second quarters of 2017, respectively. The impact of acquired operations on expenses contributed approximately \$57 million, \$58 million, \$51 million, and \$51 million for the third and fourth quarters of 2016 and first and second quarters of 2017, respectively, excluding merger and integration charges and financing costs.

⁽⁴⁾ Fully taxable-equivalent net interest margin for the periods presented above represents fully taxable-equivalent net interest income composed of GAAP-basis net interest income plus tax-equivalent adjustments, on an annualized basis, as a percentage of average total interest-earning assets for the periods presented. Net interest income and net interest margin on an operating-basis is also adjusted to reflect the impact of discount accretion for all quarters in 2016 and full year 2016, and the impact of tax legislation in 4Q17 and full year 2017.

⁽⁵⁾ Pre-tax operating margin was calculated by dividing income before income tax expense by total revenue.

⁽⁶⁾ Compensation and employee benefits includes \$249 million of accelerated compensation expense (\$161 million after tax) for the fourth quarter and year to date December 31, 2016.

⁽⁷⁾ The effects of the TCJA described in this presentation are estimates. Actual effects of the TCJA may differ from these estimates, among other things, due to additional tax and regulatory guidance and changes in State Street assumptions and interpretations.

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATION OF CONSTANT CURRENCY FX IMPACTS

GAAP-Basis Quarter Comparison

	Reported			Currency Translation Impact		Excluding Currency Impact		% Change Constant Currency	
	4Q16	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17
(Dollars in millions)									
Fee revenue:									
Servicing fees	\$ 1,289	\$ 1,351	\$ 1,379	\$ 38	\$ —	\$ 1,341	\$ 1,379	4.0%	2.1%
Management fees	361	419	418	5	—	413	418	14.4	(0.2)
Trading services	293	259	248	5	1	243	247	(17.1)	(4.6)
Securities finance	136	147	147	1	—	146	147	7.4	—
Processing fees and other	(65)	66	38	—	—	38	38	nm	(42.4)
Total fee revenue	2,014	2,242	2,230	49	1	2,181	2,229	8.3	(0.6)
Net interest income	514	603	616	6	—	610	616	18.7	2.2
Gains (losses) related to investment securities, net	2	1	—	—	—	—	—	nm	nm
Total revenue	\$ 2,530	\$ 2,846	\$ 2,846	\$ 55	\$ 1	\$ 2,791	\$ 2,845	10.3	—
Expenses:									
Compensation and employee benefits	\$ 1,244	\$ 1,090	\$ 1,067	\$ 23	\$ 2	\$ 1,044	\$ 1,065	(16.1)	(2.3)
Information systems and communications	278	296	301	2	—	299	301	7.6	1.7
Transaction processing services	199	215	219	3	—	216	219	8.5	1.9
Occupancy	109	118	117	3	—	114	117	4.6	(0.8)
Acquisition and restructuring costs	43	33	133	—	—	133	133	209.3	303.0
Other	310	269	294	5	—	289	294	(6.8)	9.3
Total expenses	\$ 2,183	\$ 2,021	\$ 2,131	\$ 36	\$ 2	\$ 2,095	\$ 2,129	(4.0)	5.3

GAAP-Basis YTD Comparison

	Reported		Currency Translation Impact	Excluding Currency Impact	% Change Constant Currency
	2016	2017	YTD 2017 vs. YTD 2016	2017	YTD 2017 vs. YTD 2016
(Dollars in millions)					
Fee revenue:					
Servicing fees	\$ 5,073	\$ 5,365	\$ 30	\$ 5,335	5.2%
Management fees	1,292	1,616	(1)	1,617	25.2
Trading services	1,099	1,071	(3)	1,074	(2.3)
Securities finance	562	606	(1)	607	8.0
Processing fees and other	90	247	1	246	173.3
Total fee revenue	8,116	8,905	26	8,879	9.4
Net interest income	2,084	2,304	(6)	2,310	10.8
Gains (losses) related to investment securities, net	7	(39)	—	(39)	nm
Total revenue	\$ 10,207	\$ 11,170	\$ 20	\$ 11,150	9.2
Expenses:					
Compensation and employee benefits	\$ 4,353	\$ 4,394	\$ 6	\$ 4,388	0.8
Information systems and communications	1,105	1,167	—	1,167	5.6
Transaction processing services	800	838	—	838	4.8
Occupancy	440	461	(1)	462	5.0
Acquisition and restructuring costs	209	266	—	266	27.3
Other	1,170	1,143	1	1,142	(2.4)
Total expenses	\$ 8,077	\$ 8,269	\$ 6	\$ 8,263	2.3

^{nm} Not meaningful

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATION OF CONSTANT CURRENCY FX IMPACTS (Continued)

Operating-Basis Quarter Comparison	Reported			Currency Translation Impact		Excluding Currency Impact		% Change Constant Currency	
	4Q16	3Q17	4Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17	4Q17 vs. 4Q16	4Q17 vs. 3Q17
(Dollars in millions)									
Fee revenue:									
Servicing fees	\$ 1,289	\$ 1,351	\$ 1,379	\$ 38	\$ —	\$ 1,341	\$ 1,379	4.0%	2.1%
Management fees	361	419	418	5	—	413	418	14.4	(0.2)
Trading services	293	259	248	5	1	243	247	(17.1)	(4.6)
Securities finance	136	147	147	1	—	146	147	7.4	—
Processing fees and other	121	145	134	—	—	134	134	10.7	(7.6)
Total fee revenue	2,200	2,321	2,326	49	1	2,277	2,325	3.5	0.2
Net interest income	547	645	658	6	—	652	658	19.2	2.0
Gains (losses) related to investment securities, net	2	1	—	—	—	—	—	nm	nm
Total revenue	\$ 2,749	\$ 2,967	\$ 2,984	\$ 55	\$ 1	\$ 2,929	\$ 2,983	6.5	0.5
Expenses:									
Compensation and employee benefits	\$ 1,246	\$ 1,090	\$ 1,067	\$ 23	\$ 2	\$ 1,044	\$ 1,065	(16.2)	(2.3)
Information systems and communications	278	296	301	2	—	299	301	7.6	1.7
Transaction processing services	199	215	219	3	—	216	219	8.5	1.9
Occupancy	109	118	117	3	—	114	117	4.6	(0.8)
Other	311	269	294	5	—	289	294	(7.1)	9.3
Total expenses	\$ 2,143	\$ 1,988	\$ 1,998	\$ 36	\$ 2	\$ 1,962	\$ 1,996	(8.4)	0.4
Operating-Basis YTD Comparison									
	Reported			Currency Translation Impact		Excluding Currency Impact		% Change Constant Currency	
(Dollars in millions)	2016	2017		YTD 2017 vs. YTD 2016		2017		YTD 2017 vs. YTD 2016	
Fee revenue:									
Servicing fees	\$ 5,121	\$ 5,365		\$ 30		\$ 5,335		4.2%	
Management fees	1,287	1,616		(1)		1,617		25.6	
Trading services	1,099	1,071		(3)		1,074		(2.3)	
Securities finance	562	606		(1)		607		8.0	
Processing fees and other	507	581		1		580		14.4	
Total fee revenue	8,576	9,239		26		9,213		7.4	
Net interest income	2,169	2,473		(6)		2,479		14.3	
Gains (losses) related to investment securities, net	7	(39)		—		(39)		nm	
Total revenue	\$ 10,752	\$ 11,673		\$ 20		\$ 11,653		8.4	
Expenses:									
Compensation and employee benefits	\$ 4,364	\$ 4,394		\$ 6		\$ 4,388		0.5	
Information systems and communications	1,105	1,167		—		1,167		5.6	
Transaction processing services	800	838		—		838		4.8	
Occupancy	440	461		(1)		462		5.0	
Other	1,114	1,143		1		1,142		2.5	
Total expenses	\$ 7,823	\$ 8,003		\$ 6		\$ 7,997		2.2	

^{nm} Not meaningful

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATION OF 2016 OPERATING-BASIS NOTABLE ITEMS

In addition to presenting State Street's financial results in conformity with U.S. generally accepted accounting principles, or GAAP, management also presents results on a non-GAAP or operating-basis or otherwise adjusted bases, as it believes this presentation supports additional meaningful analysis and comparisons of trends with respect to State Street's business operations from period to period, as well as information, such as capital ratios calculated under regulatory standards scheduled to be effective in the future or other standards, that management uses in evaluating State Street's business and activities.

(Dollars in millions)	4Q16					YTD 2016				
	GAAP-Basis	Non-Operating Adjustments ⁽¹⁾	Operating-Basis	4Q16 Notable Items ⁽²⁾	Operating-Basis ex. 4Q16 Notable Items	GAAP-Basis	Non-Operating Adjustments ⁽¹⁾	Operating-Basis	2016 Notable Items ⁽²⁾	Operating-Basis ex. 2016 Notable Items
Revenue:										
Servicing fees	\$ 1,289	\$ —	\$ 1,289	\$ —	\$ 1,289	\$ 5,073	\$ 48	\$ 5,121	\$ —	\$ 5,121
Management fees	361	—	361	—	361	1,292	(5)	1,287	—	1,287
Trading services	293	—	293	—	293	1,099	—	1,099	—	1,099
Securities finance	136	—	136	—	136	562	—	562	—	562
Processing fees and other	(65)	186	121	—	121	90	417	507	—	507
Total fee revenue	2,014	186	2,200	—	2,200	8,116	460	8,576	—	8,576
Net interest income	514	33	547	—	547	2,084	85	2,169	—	2,169
Gains (losses) related to investment securities, net	2	—	2	—	2	7	—	7	—	7
Total revenue	2,530	219	2,749	—	2,749	10,207	545	10,752	—	10,752
Provision for loan losses	2	—	2	—	2	10	—	10	—	10
Expenses:										
Compensation and employee benefits	1,244	2	1,246	249	997	4,353	11	4,364	249	4,115
Information systems and communications	278	—	278	—	278	1,105	—	1,105	—	1,105
Transaction processing services	199	—	199	—	199	800	—	800	—	800
Occupancy	109	—	109	—	109	440	—	440	—	440
Acquisition and restructuring costs	43	(43)	—	—	—	209	(209)	—	—	—
Other	310	1	311	—	311	1,170	(56)	1,114	—	1,114
Total expenses	2,183	(40)	2,143	249	1,894	8,077	(254)	7,823	249	7,574
Income before income tax expense	345	259	604	(249)	853	2,120	799	2,919	(249)	3,168
Income tax expense (benefit)	(248)	239	(9)	(299)	290	(22)	680	658	(299)	957
Net income (loss) from non-controlling interest	—	—	—	—	—	1	—	1	—	1
Net income	\$ 593	\$ 20	\$ 613	\$ 50	\$ 563	\$ 2,143	\$ 119	\$ 2,262	\$ 50	\$ 2,212
Dividends on preferred stock	(36)	—	(36)	—	(36)	(173)	—	(173)	—	(173)
Earnings allocated to participating securities	—	—	—	—	—	(2)	—	(2)	—	(2)
Net income available to common shareholders	\$ 557	\$ 20	\$ 577	\$ 50	\$ 527	\$ 1,968	\$ 119	\$ 2,087	\$ 50	\$ 2,037

⁽¹⁾ Refer to GAAP-to-Operating basis reconciliation section of this supplement for details on non-operating adjustments

⁽²⁾ Notable items in expenses include a \$249 million pre-tax acceleration of compensation expense. Notable items in taxes include a \$145 million tax benefit from designation of certain foreign earnings as indefinitely invested overseas, a \$66 million tax benefit attributable to incremental foreign tax credits and a foreign affiliate tax loss, and an \$88 million tax benefit associated with the accelerated compensation expense

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
REGULATORY CAPITAL

The accompanying materials present capital ratios in addition to, or adjusted from, those calculated in conformity with applicable regulatory requirements. These include capital ratios based on tangible common equity, as well as capital ratios adjusted to reflect our estimate of the impact of the relevant Basel III requirements, as specified in the July 2013 final rule issued by the Board of Governors of the Federal Reserve System, referred to as the Basel III final rule. These non-regulatory and adjusted capital measures are non-GAAP financial measures. Management currently calculates the non-GAAP capital ratios presented in the news release to aid in its understanding of State Street's capital position under a variety of standards, including currently applicable and transitioning regulatory requirements. Management believes that the use of the non-GAAP capital ratios presented in the accompanying materials similarly aids in an investor's understanding of State Street's capital position and therefore is of interest to investors.

The common equity tier 1 risk-based capital, or CET1, tier 1 risk-based capital, total risk-based capital and tier 1 leverage ratios have each been calculated in conformity with applicable regulatory requirements as of the dates that each was first publicly disclosed. The capital component, or numerator, of these ratios was calculated in conformity with the provisions of the Basel III final rule. For the periods below the total risk-weighted assets component, or denominator, used in the calculation of the CET1, tier 1 risk-based capital and total risk-based capital ratios were each calculated in conformity with the advanced approaches and standardized approach provisions of Basel III, as the case may be.

The advanced approaches-based ratios (actual and estimated) included in this presentation reflect calculations and determinations with respect to our capital and related matters, based on State Street and external data, quantitative formula, statistical models, historical correlations and assumptions, collectively referred to as "advanced systems," in effect and used by us for those purposes as of the respective date of each ratio's first public announcement. Significant components of these advanced systems involve the exercise of judgment by us and our regulators, and these advanced systems may not, individually or collectively, precisely represent or calculate the scenarios, circumstances, outputs or other results for which they are designed or intended. Due to the influence of changes in these advanced systems, whether resulting from changes in data inputs, regulation or regulatory supervision or interpretation, State Street-specific or market activities or experiences or other updates or factors, we expect that our advanced systems and our capital ratios calculated in conformity with the Basel III framework will change and may be volatile over time, and that those latter changes or volatility could be material as calculated and measured from period to period.

The tangible common equity, or TCE, ratio is an additional capital ratio that management believes provides context useful in understanding and assessing State Street's capital adequacy. The TCE ratio is calculated by dividing consolidated total common shareholders' equity by consolidated total assets, after reducing both amounts by goodwill and other intangible assets net of related deferred taxes. Total assets reflected in the TCE ratio also exclude cash balances on deposit at the Federal Reserve Bank and other central banks in excess of required reserves. The TCE ratio is not required by GAAP or by banking regulations, but is a metric used by management to evaluate the adequacy of State Street's capital levels. Since there is no authoritative requirement to calculate the TCE ratio, our TCE ratio is not necessarily comparable to similar capital measures disclosed or used by other companies in the financial services industry. Tangible common equity and adjusted tangible assets are non-GAAP financial measures and should be considered in addition to, not as a substitute for or superior to, financial measures determined in accordance with GAAP or other applicable requirements. Reconciliations with respect to the calculation of the TCE ratios are provided within the Reconciliation of Tangible Common Equity Ratio within this package.

The following table presents State Street's regulatory capital ratios and underlying components, calculated in conformity with applicable regulatory requirements as described above.

(Dollars in millions)	Quarters															
	1Q16		2Q16		3Q16		4Q16		1Q17		2Q17		3Q17		4Q17	
	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾	Basel III Advanced Approaches ⁽¹⁾	Basel III Standardized Approach ⁽²⁾
RATIOS:																
Common equity tier 1 capital	12.3%	12.5%	12.0%	12.0%	12.3%	12.5%	11.7%	11.6%	11.2%	11.5%	12.0%	11.2%	12.6%	11.6%	12.3%	11.9%
Tier 1 capital	14.9	15.1	15.0	15.0	15.4	15.7	14.8	14.7	14.4	14.7	15.1	14.2	15.8	14.5	15.5	15.0
Total capital	17.1	17.3	17.1	17.1	17.6	17.9	16.0	16.0	15.4	15.9	16.2	15.2	16.9	15.6	16.5	16.0
Tier 1 leverage	6.9	6.9	7.0	7.0	6.8	6.8	6.5	6.5	6.8	6.8	7.0	7.0	7.4	7.4	7.3	7.3
Supporting Calculations:																
Common equity tier 1 capital	\$ 12,404	\$ 12,404	\$ 12,518	\$ 12,518	\$ 12,269	\$ 12,269	\$ 11,624	\$ 11,624	\$ 11,319	\$ 11,319	\$ 12,007	\$ 12,007	\$ 12,439	\$ 12,439	\$ 12,204	\$ 12,204
Total risk-weighted assets	100,633	99,617	104,012	104,492	99,736	98,374	99,301	99,876	100,843	98,494	100,265	107,069	98,997	107,580	99,237	102,866
Common equity tier 1 risk-based capital	12.3%	12.5%	12.0%	12.0%	12.3%	12.5%	11.7%	11.6%	11.2%	11.5%	12.0%	11.2%	12.6%	11.6%	12.3%	11.9%
Tier 1 capital	\$ 15,032	\$ 15,032	\$ 15,642	\$ 15,642	\$ 15,407	\$ 15,407	\$ 14,717	\$ 14,717	\$ 14,475	\$ 14,475	\$ 15,165	\$ 15,165	\$ 15,606	\$ 15,606	\$ 15,382	\$ 15,382
Total risk-weighted assets	100,633	99,617	104,012	104,492	99,736	98,374	99,301	99,876	100,843	98,494	100,265	107,069	98,997	107,580	99,237	102,866
Tier 1 risk-based capital ratio	14.9%	15.1%	15.0%	15.0%	15.4%	15.7%	14.8%	14.7%	14.4%	14.7%	15.1%	14.2%	15.8%	14.5%	15.5%	15.0%
Total capital	\$ 17,191	\$ 17,248	\$ 17,794	\$ 17,869	\$ 17,560	\$ 17,632	\$ 15,909	\$ 15,967	\$ 15,542	\$ 15,617	\$ 16,243	\$ 16,314	\$ 16,684	\$ 16,758	\$ 16,367	\$ 16,435
Total risk-weighted assets	100,633	99,617	104,012	104,492	99,736	98,374	99,301	99,876	100,843	98,494	100,265	107,069	98,997	107,580	99,237	102,866
Total risk-based capital ratio	17.1%	17.3%	17.1%	17.1%	17.6%	17.9%	16.0%	16.0%	15.4%	15.9%	16.2%	15.2%	16.9%	15.6%	16.5%	16.0%
Tier 1 capital	\$ 15,032	\$ 15,032	\$ 15,642	\$ 15,642	\$ 15,407	\$ 15,407	\$ 14,717	\$ 14,717	\$ 14,475	\$ 14,475	\$ 15,165	\$ 15,165	\$ 15,606	\$ 15,606	\$ 15,382	\$ 15,382
Adjusted quarterly average assets	217,029	217,029	222,666	222,666	226,093	226,093	226,310	226,310	212,361	212,361	216,940	216,940	211,396	211,396	209,318	209,318
Tier 1 leverage ratio	6.9%	6.9%	7.0%	7.0%	6.8%	6.8%	6.5%	6.5%	6.8%	6.8%	7.0%	7.0%	7.4%	7.4%	7.3%	7.3%

⁽¹⁾ CET1, tier 1 capital, total capital and tier 1 leverage ratios for each period above were calculated in conformity with the advanced approaches provisions of the Basel III final rule.

⁽²⁾ CET1, tier 1 capital, total capital, and tier 1 leverage ratios for each period above were calculated in conformity with the standardized approach provisions of the Basel III final rule.

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATION OF TANGIBLE COMMON EQUITY RATIO

The following table presents the calculation of State Street's ratios of tangible common equity to total tangible assets.

(Dollars in millions)	Quarters							
	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17
Consolidated total assets	\$ 243,685	\$ 255,386	\$ 256,140	\$ 242,698	\$ 236,802	\$ 238,274	\$ 235,986	\$ 238,425
Less:								
Goodwill	5,733	5,671	5,911	5,814	5,855	5,945	5,997	6,022
Other intangible assets	1,749	1,682	1,849	1,750	1,710	1,693	1,658	1,613
Cash balances held at central banks in excess of required reserves	58,639	67,710	67,571	62,037	59,780	56,326	51,965	56,712
Adjusted assets	177,564	180,323	180,809	173,097	169,457	174,310	176,366	174,078
Plus related deferred tax liabilities	698	688	685	655	649	651	647	479
Total tangible assets	A \$ 178,262	\$ 181,011	\$ 181,494	\$ 173,752	\$ 170,106	\$ 174,961	\$ 177,013	\$ 174,557
Consolidated total common shareholders' equity	\$ 18,793	\$ 18,877	\$ 18,954	\$ 18,023	\$ 18,098	\$ 18,872	\$ 19,301	\$ 19,121
Less:								
Goodwill	5,733	5,671	5,911	5,814	5,855	5,945	5,997	6,022
Other intangible assets	1,749	1,682	1,849	1,750	1,710	1,693	1,658	1,613
Adjusted equity	11,311	11,524	11,194	10,459	10,533	11,234	11,646	11,486
Plus related deferred tax liabilities	698	688	685	655	649	651	647	479
Total tangible common equity	B \$ 12,009	\$ 12,212	\$ 11,879	\$ 11,114	\$ 11,182	\$ 11,885	\$ 12,293	\$ 11,965
Tangible common equity ratio	B/A 6.7%	6.7%	6.5%	6.4%	6.6%	6.8%	6.9%	6.9%

GAAP Basis:

Year-to-date annualized net income available to common shareholders	\$ 319	\$ 585	\$ 507	\$ 557	\$ 446	\$ 584	\$ 629	\$ 334
Return on tangible common equity	10.6%	14.8%	15.8%	17.7%	16.0%	17.3%	18.0%	16.7%

Operating Basis:

Year-to-date annualized net income available to common shareholders	\$ 396	\$ 582	\$ 532	\$ 577	\$ 468	\$ 635	\$ 648	\$ 687
Return on tangible common equity ⁽¹⁾	13.2%	16.0%	16.9%	18.8%	16.7%	18.6%	19.0%	20.4%

⁽¹⁾ This ratio is dividing annualized net income available to common shareholders on an operating basis by the tangible equity calculated on a GAAP basis.

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATION OF FULLY PHASED-IN CAPITAL RATIOS

Fully phased-in pro-forma estimates of common equity tier 1 capital include 100% of the accumulated other comprehensive income component of common shareholder's equity, including accumulated other comprehensive income attributable to available-for-sale securities, cash flow hedges and defined benefit pension plans, as well as 100% of applicable deductions, including but not limited to, intangible assets net of deferred tax liabilities. Fully phased-in pro-forma estimates of tier 1 and total capital both reflect the transition of trust preferred capital securities from tier 1 capital to total capital. For both Basel III advanced and standardized approaches, fully phased-in pro-forma estimates of risk-weighted assets reflect the exclusion of intangible assets, offset by additions related to non-significant equity exposures and deferred tax assets related to temporary differences. All fully phased-in ratios are preliminary estimates, based on our interpretations of the Basel III final rule as of the date each such ratio was first announced publicly and as applied to our businesses and operations as of the date of such ratio.

The following tables reconcile our fully phased-in estimated pro-forma common equity tier 1 capital, tier 1 capital, total capital and tier 1 leverage ratios, calculated in conformity with the Basel III final rule, as of the dates indicated, to those same ratios calculated in conformity with the applicable regulatory requirements as of such dates.

As of December 31, 2017 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,204	\$ (320)	\$ 11,884	\$ 12,204	\$ (320)	\$ 11,884
Tier 1 capital	15,382	(302)	15,080	15,382	(302)	15,080
Total capital	16,367	(302)	16,065	16,435	(302)	16,133
Risk weighted assets	99,237	(42)	99,195	102,866	(39)	102,827
Adjusted quarterly average assets	209,318	(220)	209,098	209,318	(220)	209,098

Capital ratios:

Common equity tier 1 capital	12.3%	12.0%	11.9%	11.6%
Tier 1 capital	15.5	15.2	15.0	14.7
Total capital	16.5	16.2	16.0	15.7
Tier 1 leverage	7.3	7.2	7.3	7.2

As of September 30, 2017 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,439	\$ (297)	\$ 12,142	\$ 12,439	\$ (297)	\$ 12,142
Tier 1 capital	15,606	(268)	15,338	15,606	(268)	15,338
Total capital	16,684	(267)	16,417	16,758	(268)	16,490
Risk weighted assets	98,997	(57)	98,940	107,580	(54)	107,526
Adjusted quarterly average assets	211,396	(184)	211,212	211,396	(184)	211,212

Capital ratios:

Common equity tier 1 capital	12.6%	12.3%	11.6%	11.3%
Tier 1 capital	15.8	15.5	14.5	14.3
Total capital	16.9	16.6	15.6	15.3
Tier 1 leverage	7.4	7.3	7.4	7.3

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATION OF FULLY PHASED-IN CAPITAL RATIOS (Continued)

As of June 30, 2017 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,007	\$ (315)	\$ 11,692	\$ 12,007	\$ (315)	\$ 11,692
Tier 1 capital	15,165	(277)	14,888	15,165	(277)	14,888
Total capital	16,243	(277)	15,966	16,314	(277)	16,037
Risk weighted assets	100,265	66	100,331	107,069	62	107,131
Adjusted quarterly average assets	216,940	(205)	216,735	216,940	(205)	216,735

Capital ratios:

Common equity tier 1 capital	12.0%	11.7%	11.2%	10.9%
Tier 1 capital	15.1	14.8	14.2	13.9
Total capital	16.2	15.9	15.2	15.0
Tier 1 leverage	7.0	6.9	7.0	6.9

As of March 31, 2017 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 11,319	\$ (339)	\$ 10,980	\$ 11,319	\$ (339)	\$ 10,980
Tier 1 capital	14,475	(299)	14,176	14,475	(299)	14,176
Total capital	15,542	(299)	15,243	15,617	(299)	15,318
Risk weighted assets	100,843	134	100,977	98,494	127	98,621
Adjusted quarterly average assets	212,361	(270)	212,091	212,361	(270)	212,091

Capital ratios:

Common equity tier 1 capital	11.2%	10.9%	11.5%	11.1%
Tier 1 capital	14.4	14.0	14.7	14.4
Total capital	15.4	15.1	15.9	15.5
Tier 1 leverage	6.8	6.7	6.8	6.7

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATION OF FULLY PHASED-IN CAPITAL RATIOS (Continued)

As of December 31, 2016 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 11,624	\$ (769)	\$ 10,855	\$ 11,624	\$ (769)	\$ 10,855
Tier 1 capital	14,717	(666)	14,051	14,717	(666)	14,051
Total capital	15,909	(667)	15,242	15,967	(667)	15,300
Risk weighted assets	99,301	33	99,334	99,876	31	99,907
Adjusted quarterly average assets	226,310	(474)	225,836	226,310	(474)	225,836

Capital ratios:

Common equity tier 1 capital	11.7%	10.9%	11.6%	10.9%
Tier 1 capital	14.8	14.1	14.7	14.1
Total capital	16.0	15.3	16.0	15.3
Tier 1 leverage	6.5	6.2	6.5	6.2

As of September 30, 2016 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,269	\$ (537)	\$ 11,732	\$ 12,269	\$ (537)	\$ 11,732
Tier 1 capital	15,407	(479)	14,928	15,407	(479)	14,928
Total capital	17,560	(525)	17,035	17,632	(525)	17,107
Risk weighted assets	99,736	(528)	99,208	98,374	(497)	97,877
Adjusted quarterly average assets	226,093	(297)	225,796	226,093	(297)	225,796

Capital ratios:

Common equity tier 1 capital	12.3%	11.8%	12.5%	12.0%
Tier 1 capital	15.4	15.0	15.7	15.3
Total capital	17.6	17.2	17.9	17.5
Tier 1 leverage	6.8	6.6	6.8	6.6

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATION OF FULLY PHASED-IN CAPITAL RATIOS (Continued)

As of June 30, 2016 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,518	\$ (452)	\$ 12,066	\$ 12,518	\$ (452)	\$ 12,066
Tier 1 capital	15,642	(393)	15,249	15,642	(393)	15,249
Total capital	17,794	(438)	17,356	17,869	(438)	17,431
Risk weighted assets	104,012	65	104,077	104,492	62	104,554
Adjusted quarterly average assets	222,666	(283)	222,383	222,666	(283)	222,383

Capital ratios:

Common equity tier 1 capital	12.0%	11.6%	12.0%	11.5%
Tier 1 capital	15.0	14.7	15.0	14.6
Total capital	17.1	16.7	17.1	16.7
Tier 1 leverage	7.0	6.9	7.0	6.9

As of March 31, 2016 (Dollars in millions)	Basel III Advanced Approaches	Phase-In Provisions	Basel III Advanced Approaches Fully Phased-In Pro- Forma Estimate	Basel III Standardized Approach	Phase-In Provisions	Basel III Standardized Approach Fully Phased-In Pro- Forma Estimate
Common equity tier 1 capital	\$ 12,404	\$ (547)	\$ 11,857	\$ 12,404	\$ (547)	\$ 11,857
Tier 1 capital	15,032	(486)	14,546	15,032	(486)	14,546
Total capital	17,191	(532)	16,659	17,248	(532)	16,716
Risk weighted assets	100,633	95	100,728	99,617	89	99,706
Adjusted quarterly average assets	217,029	(357)	216,672	217,029	(357)	216,672

Capital ratios:

Common equity tier 1 capital	12.3%	11.8%	12.5%	11.9%
Tier 1 capital	14.9	14.4	15.1	14.6
Total capital	17.1	16.5	17.3	16.8
Tier 1 leverage	6.9	6.7	6.9	6.7

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATIONS OF SUPPLEMENTARY LEVERAGE RATIOS

In 2014, U.S. banking regulators issued final rules implementing a supplementary leverage ratio, or SLR, for certain bank holding companies, like State Street, and their insured depository institution subsidiaries, like State Street Bank. We refer to these final rules as the SLR final rule. Under the SLR final rule, upon implementation as of January 1, 2018, (i) State Street Bank must maintain an SLR of at least 6% to be well capitalized under the U.S. banking regulators' Prompt Corrective Action framework and (ii) if State Street maintains an SLR of at least 5%, it is not subject to limitations on distribution and discretionary bonus payments under the SLR final rule. Beginning with reporting for March 31, 2015, State Street was required to include SLR disclosures with its other Basel disclosures.

Estimated pro forma fully phased-in SLR ratios for the periods below are preliminary estimates by State Street (in each case, fully phased-in as of January 1, 2018, as per the phase-in requirements of the SLR final rule), calculated based on our interpretations of the SLR final rule as of October 23, 2017 and as applied to our businesses and operations for the periods below.

The following tables reconcile our estimated pro forma fully-phased in SLR ratios for the periods below calculated in conformity with the SLR final rule, as described, to our SLR ratios calculated in conformity with applicable regulatory requirements as of the dates indicated.

As of December 31, 2017 (Dollars in millions)	State Street		State Street Bank	
	Transitional SLR	Fully Phased-In SLR	Transitional SLR	Fully Phased-In SLR
Tier 1 Capital	\$ 15,382	A \$ 15,080	\$ 16,531	\$ 16,240
On-and off-balance sheet leverage exposure	243,958	243,958	240,373	240,373
Less: regulatory deductions	(6,972)	(7,250)	(6,583)	(6,854)
Total assets for SLR	236,986	B 236,708	233,790	233,519
Supplementary Leverage Ratio	6.5% A/B		7.1%	7.0%

As of September 30, 2017 (Dollars in millions)	State Street		State Street Bank	
	Transitional SLR	Fully Phased-In SLR	Transitional SLR	Fully Phased-In SLR
Tier 1 Capital	\$ 15,606	C \$ 15,338	\$ 16,323	\$ 16,067
On-and off-balance sheet leverage exposure	247,527	247,527	244,114	244,114
Less: regulatory deductions	(6,891)	(7,161)	(6,535)	(6,795)
Total assets for SLR	240,636	D 240,366	237,579	237,319
Supplementary Leverage Ratio	6.5% C/D		6.9%	6.8%

As of June 30, 2017 (Dollars in millions)	State Street		State Street Bank	
	Transitional SLR	Fully Phased-In SLR	Transitional SLR	Fully Phased-In SLR
Tier 1 Capital	\$ 15,165	E \$ 14,888	\$ 16,002	\$ 15,738
On-and off-balance sheet leverage exposure	250,543	250,543	247,156	247,156
Less: regulatory deductions	(6,633)	(6,838)	(6,237)	(6,434)
Total assets for SLR	243,910	F 243,705	240,919	240,722
Supplementary Leverage Ratio	6.2% E/F		6.6%	6.5%

As of March 31, 2017 (Dollars in millions)	State Street		State Street Bank	
	Transitional SLR	Fully Phased-In SLR	Transitional SLR	Fully Phased-In SLR
Tier 1 Capital	\$ 14,475	G \$ 14,176	\$ 15,492	\$ 15,206
On-and off-balance sheet leverage exposure	244,964	244,964	241,563	241,563
Less: regulatory deductions	(6,818)	(7,087)	(6,422)	(6,683)
Total assets for SLR	238,146	H 237,877	235,141	234,880
Supplementary Leverage Ratio	6.1% G/H		6.6%	6.5%

STATE STREET CORPORATION
EARNINGS RELEASE ADDENDUM
RECONCILIATIONS OF SUPPLEMENTARY LEVERAGE RATIOS (Continued)

	State Street				State Street Bank				
	Transitional SLR		Fully Phased-In SLR		Transitional SLR		Fully Phased-In SLR		
As of December 31, 2016 (Dollars in millions)									
Tier 1 Capital	\$	14,717	I	\$	14,051	\$	15,805	\$	15,169
On-and off-balance sheet leverage exposure		257,509			257,509		253,487		253,487
Less: regulatory deductions		(6,476)			(6,950)		(6,078)		(6,532)
Total assets for SLR		251,033	J		250,559		247,409		246,955
Supplementary Leverage Ratio		5.9%	I/J		5.6%		6.4%		6.1%
As of September 30, 2016 (Dollars in millions)									
Tier 1 Capital	\$	15,407	K	\$	14,928	\$	15,817	\$	15,374
On-and off-balance sheet leverage exposure		257,179			257,179		252,104		252,104
Less: regulatory deductions		(6,188)			(6,485)		(5,798)		(6,072)
Total assets for SLR		250,991	L		250,694		246,306		246,032
Supplementary Leverage Ratio		6.1%	K/L		6.0%		6.4%		6.2%
As of June 30, 2016 (Dollars in millions)									
Tier 1 Capital	\$	15,642	M	\$	15,249	\$	15,742	\$	15,385
On-and off-balance sheet leverage exposure		254,999			254,999		250,061		250,061
Less: regulatory deductions		(5,949)			(6,232)		(5,578)		(5,835)
Total assets for SLR		249,050	N		248,767		244,483		244,226
Supplementary Leverage Ratio		6.3%	M/N		6.1%		6.4%		6.3%
As of March 31, 2016 (Dollars in millions)									
Tier 1 Capital	\$	15,032	O	\$	14,546	\$	15,071	\$	14,628
On-and off-balance sheet leverage exposure		247,923			247,923		243,043		243,043
Less: regulatory deductions		(6,130)			(6,487)		(5,751)		(6,073)
Total assets for SLR		241,793	P		241,436		237,292		236,970
Supplementary Leverage Ratio		6.2%	O/P		6.0%		6.4%		6.2%